

# 2021 SECOND QUARTER REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS  
AND UNAUDITED INTERIM CONDENSED  
CONSOLIDATED FINANCIAL STATEMENTS

For the three and six months ended  
June 30, 2021



# THE SHAPE OF THINGS TO COME

**SMARTCENTRES®**  
REAL ESTATE INVESTMENT TRUST

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# MESSAGE FROM THE EXECUTIVE CHAIRMAN



**Mitchell Goldhar**  
Executive Chairman

Over the last 18 months, all of us have experienced temporary change in our daily life. Our working and learning environments were changed, our shopping, dining and travelling habits were changed, along with many other things. These changes were motivated mainly by good intentions to keep safe during this pandemic. When the chips were down, Canadians demonstrated a remarkable ability to do that which is usually most difficult...change.

At SmartCentres, focus on change has been a fundamental part of our culture from our inception. If you've ever been to our Home Office, you will have seen "Focus on change and the results will look after themselves" boldly written on our main wall. In 2015, we acquired a team of 200 real estate professionals who had spent the previous 20+ years zoning, leasing and building over 60 million square feet of new space in a groundswell of change in retail across the country. This acquisition was meant to equip SmartCentres REIT with an even more potent arsenal of rapid change capabilities, which it has. Since the 2015 acquisition, we have directed this team's capabilities in the areas of residential (condominiums, rental apartments and townhomes), retirement homes, self-storage and office development. Since 2015, the SmartCentres development team has created 1.6 million square feet of residential-built space and a pipeline of permissions for 55.2 million square feet (32.4 million square feet at the Trust's share) to be built over the next decade. Our culture of change affects all of our properties across the country, including those close to home, represented most recently by the closings in the 631-unit third phase of Transit City which began during the second quarter. These closings contributed \$12.9 million in FFO during the quarter (\$0.07 per Unit) and the balance of units in this phase are expected to close in the third quarter, further enhancing our FFO levels. These closings are in addition to the 1,110 units that closed last year in the first two phases of Transit City and the 1,026 units that are expected to close in 2023 with the completion of the fourth and fifth phases at Transit City. Our continued focus on change is further reflected by the completion of our first rental building in Montreal that is now almost 90% leased, four self-storage facilities, and two Class A office buildings with many more under construction...and we are just getting started!

Our willingness to adapt is further evidenced by the expected launch of ArtWalk later this summer. ArtWalk is the name of our next condominium phase at SmartVMC. ArtWalk's first phase will feature over 600 units in three high-rise buildings that will be built on the southeast portion of the parking lot of the former Walmart store, now relocated, and open on REIT co-owned land nearby. Several years ago, we began to organically build an in-house team of high-rise professionals and this team is now spearheading the full cycle involved in the completion of ArtWalk. In addition to further augmenting SmartCentres' share of income from many of our future high-rise residential projects, this team will help grow SmartCentres' new "SmartLiving" brand across the country. We intend to distinguish ourselves as community builders and leaders, with a focus on forward-thinking designs, high-quality indoor and outdoor features and finishes, aligned with each individual market. Also, during the second quarter, we commenced construction on a new two-tower residential rental project in Mascouche, a two-tower retirement living project in Ottawa, and we expect to soon commence pre-sales on a large townhome project in Vaughan.

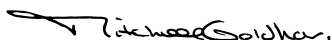
Change can be further seen on our balance sheet. Over the past several years, we have focused on growing our unencumbered pool of assets and migrating the majority of our longer-term debt away from secured mortgages and into pools of unsecured debt. At the end of the quarter, our ratio of unsecured debt to secured debt was 70% to 30% as compared to a similar ratio of 45% to 55% just three years ago. This continued commitment has permitted our BBB(H) credit rating with a stable trend from DBRS Morningstar to be maintained, notwithstanding and throughout the 'heavy weather' of the last 18 months.

Our rent collection levels of approximately 95% during the second quarter continue to reflect the portfolio's strong resilience and with businesses beginning to reopen, we expect these levels to further improve over the remainder of 2021. We are continuing discussions with tenants that have been most challenged by the pandemic and expect these discussions to result in further improved occupancy and collection levels over the next two years. Our tenants have also adapted during this pandemic and many have modified their platforms to reach their customers in ways that were previously unexpected, and we continue to support them to accommodate their changing needs. The changes in the leasing environment have had an adverse impact on our IFRS portfolio valuations over the last several quarters; however, this trend is now reversing and we expect some increases in value to our investment property portfolio in the coming quarters. This is without taking into consideration significant value associated with our on-site intensification program.

We are grateful for the support and confidence that you, our stakeholders, have continued to demonstrate in us.

The last 18 months have reminded us of the strength forces of nature have around us; our health, both physical and financial, will always be proportionately stronger by how willing and able we are to change.

Sincerely,



**Mitchell Goldhar**  
Executive Chairman  
SmartCentres

# MANAGEMENT'S DISCUSSION AND ANALYSIS

## FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2021

### Section I — About this Management's Discussion and Analysis

This Management's Discussion and Analysis ("MD&A") sets out SmartCentres Real Estate Investment Trust's ("SmartCentres" or the "Trust") business overview and strategic direction, and provides an analysis of the financial performance and financial condition for the three and six months ended June 30, 2021, management's outlook and the risks facing the business.

This MD&A should be read in conjunction with the Trust's audited consolidated financial statements for the years ended December 31, 2020 and December 31, 2019, and the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021, the notes contained therein, and the Trust's annual information form ("AIF"). Such interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of condensed consolidated financial statements, and International Accounting Standard 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board. The Canadian dollar is the functional and reporting currency for purposes of preparing the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.

This MD&A is dated August 11, 2021, which is the date of the press release announcing the Trust's results for the three and six months ended June 30, 2021. Disclosure contained in this MD&A is current to that date, unless otherwise noted.

***Certain definitions of terms and ratios capitalized throughout this MD&A can be found in Section X – Glossary of Terms.***

### Presentation of Certain Terms Including Non-GAAP Measures

Readers are cautioned that certain terms used in this MD&A such as "COVID-19", Funds From Operations ("FFO"), "FFO per Unit Growth", "Transactional FFO", Net Asset Value ("NAV"), Adjusted Cashflow From Operations ("ACFO"), Net Operating Income ("NOI"), "Annual Run-Rate NOI", "Same Properties NOI", "Same Properties NOI excluding ECL provision", "Interest Coverage", "Interest Coverage Ratio", "Aggregate Assets", "Gross Book Value", Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA"), "Payout Ratio", "secured debt", "unsecured debt", and any related measure per Variable Voting Unit of the Trust (a "Trust Unit") and per unit of the Trust's subsidiary limited partnerships (an "LP Unit") (where management discloses the combination of Trust Units and LP Units, combined units are referred to as a "Unit" or "Units") are terms used by management to measure, compare and explain the operating results and financial performance of the Trust and do not have any standardized meaning prescribed under IFRS and, therefore, should not be construed as alternatives to net income or cash flow from operating activities calculated in accordance with IFRS where applicable. These terms are defined in this MD&A and reconciled to the closest IFRS measure in the unaudited interim condensed consolidated financial statements of the Trust for the three and six months ended June 30, 2021. Such terms do not have a standardized meaning prescribed by IFRS and may not be comparable to similarly titled measures presented by other publicly traded entities. See "Other Measures of Performance", "Net Operating Income", "Debt" and "Financial Covenants".

### Forward-Looking Statements

Certain statements in this MD&A are "forward-looking statements" that reflect management's expectations regarding the Trust's future growth, results of operations, performance and business prospects and opportunities, including those statements outlined under the headings "Message from the Executive Chairman", "Business Overview, Outlook and Strategic Direction", "Outlook", "Key Business Development, Financial and Operational Highlights for the Three Months Ended June 30, 2021", "Mixed-Use Development Initiatives", "Properties Under Development", "Completed and Future Earnouts and Developments on Existing Properties", "Results of Operations", "Leasing Activities and Lease Expiries", "Equity Accounted Investments", "Amounts Receivable and Other, Deferred Financing Costs, and Prepaid Expenses and Deposits", "Mortgages, Loans and Notes Receivable", "Capital Resources and Liquidity", "Maintenance of Productive Capacity", "Debt" and "Unencumbered Assets".



More specifically, certain statements contained in this MD&A, including statements related to the impact of the COVID-19 pandemic including the Trust's plans, expectations and intentions with respect to the collection of rent from tenants, the operation, maintenance and development of its properties and its expectations with respect to liquidity; the Trust's future growth potential and the identification of development opportunities; future occupancy levels; the sustainability of COVID-related trends; plans to extract additional sources of FFO and NAV; expected replacement income to be generated by backfilling existing vacant space over time; the Trust's maintenance of productive capacity, estimated future development plans and joint venture projects, including the described type, scope, costs and other financial metrics related thereto; the Trust's expectations regarding future potential mixed-use development opportunities, the timing of construction and costs thereof and returns therefrom; ability to pay future distributions to Unitholders and expectations regarding monthly cash distribution levels, view of term mortgage renewals including rates and refinancing amounts, timing of future payments of obligations, intentions to obtain additional secured and unsecured financing and potential financing sources; the Trust's potential future pipeline and uncommitted pipeline; Forecasted Annualized NOI and Annual Run-Rate NOI; vacancy and leasing assumptions, and statements that contain words such as "could", "should", "can", "anticipate", "expect", "believe", "plan", "potential", "propose", "schedule", "estimate", "intend", "project", "will", "may", "might", "vision", "continue" and similar expressions and statements relating to matters that are not historical facts, constitute "forward-looking statements". These forward-looking statements are presented for the purpose of assisting Unitholders and financial analysts to understand the Trust's operating environment, and may not be appropriate for other purposes. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management.

However, such forward-looking statements involve significant risks and uncertainties. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements. These risks include risks associated with health crises such as the COVID-19 pandemic; real property ownership and leasing/tenant risk; liquidity risk; capital requirements and access to capital; environmental and climate change risk; availability of cash flow; potential conflicts of interest; significant Unitholder risk; cyber security risk; debt financing; interest and financing risk; potential volatility of Unit prices; joint venture risk; development and construction risk; credit risk; cash distributions are not guaranteed and will fluctuate with SmartCentres' performance; litigation and regulatory risks; reliance on key personnel risks; general uninsured losses risks; competition for real property investment risks; significant Unitholder risks; and tax-related risk factors. These risks and others are more fully discussed under the heading "Risks and Uncertainties" and elsewhere in this MD&A, as well as under the heading "Risk Factors" in the Trust's most recent AIF. The Trust has attempted to identify important factors that could cause actual results, performance or achievements to be other than as expected or estimated and that could cause actual results, performance or achievements to differ materially from current expectations. These factors are not intended to represent a complete list of the factors that could affect the Trust. Although the forward-looking statements contained in this MD&A are based on what management believes to be reasonable assumptions, including those discussed under the heading "Outlook" and elsewhere in this MD&A, the Trust cannot assure investors that actual results will be consistent with these forward-looking statements.

Material factors or assumptions that were applied in drawing a conclusion or making an estimate set out in the forward-looking information may include, but are not limited to: that government restrictions, due to COVID-19, on the ability of tenants to operate their businesses at our properties will continue to ease and will not be re-imposed in any material respects; that COVID-19 will not materially change the willingness of consumers to shop at open-format retail malls of the type operated by the Trust; that there will be a return to a reasonably stable retail environment; relatively low and stable interest costs; a continuing trend toward land use intensification, including residential development in urban and suburban markets; access to equity and debt capital markets to fund, at acceptable costs, future capital requirements and to enable the refinancing of debts as they mature; the availability of investment opportunities for growth in Canada; the timing and ability of the Trust to sell certain properties; and the valuations to be realized on property sales relative to current IFRS values. Certain statements included in this MD&A may be considered "financial outlook" for purposes of applicable Canadian securities laws and, as such, the financial outlook may not be appropriate for purposes other than this MD&A. The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement and readers should not place undue reliance on such forward-looking statements. These forward-looking statements are made as at the date of this MD&A and the Trust assumes no obligation to update or revise them to reflect new events or circumstances unless otherwise required by applicable securities legislation.

All amounts in the MD&A are expressed in millions of Canadian dollars, except where otherwise stated. Per Unit amounts are expressed on a diluted basis, except where otherwise stated. Additional information relating to the Trust, including the Trust's AIF for the year ended December 31, 2020, can be found on SEDAR ([www.sedar.com](http://www.sedar.com)).

## Section II — Business Overview, Outlook and Strategic Direction

### Creating Exceptional Places to Shop, Live and Work in Canada

#### The Trust's Beginnings

From the Trust's inception in 2001 and prior to 2015, its growth was principally a result of the acquisition and Earnout of completed and fully leased retail shopping centres, predominately with the Anchor or Shadow Anchor tenant (i.e., located on an adjacent property not owned by the Trust) being Walmart. Even through the COVID-19 pandemic, the Trust's national open-format shopping centre portfolio continues to perform well with a current occupancy rate of 97.1%.

Furthermore, the Trust is adapting to the changing needs of today's customers that are incorporating online shopping with in-store visits, assisted by the curbside pick-up services provided by many of the Trust's tenants and similar e-commerce solutions.

#### The Trust is Evolving into a Growth-Oriented Diversified REIT

In May of 2015, a major transformative event occurred: the Trust acquired the SmartCentres platform of development expertise and the "SmartCentres" brand from Penguin. This brand has historically represented a family and value-oriented shopping experience. More significantly, this acquisition resulted in the Trust acquiring a large team of experienced professionals working in the areas of land acquisition, planning, development, leasing, construction and other complementary services. The Trust now has a team that, over the last 25 years, was responsible for the development, leasing and construction of more than 60.0 million square feet of real estate development. Today, this team is focused on the development of the Trust's large and growing mixed-use development initiatives as outlined below.

The Trust recognized that it could do so much more with its large national shopping centre portfolio. As a result of the Trust's 2015 purchase of the Penguin platform of development expertise, the Trust announced the commencement of development of major mixed-use initiatives principally using lands already owned by the Trust. This team of professionals provides investors with a foundation for strong development and NAV growth.

The Trust, together with Penguin, has designed and commenced the development of the Vaughan Metropolitan Centre ("SmartVMC") in Vaughan, Ontario. It is a 100-acre master-planned community, of which the Trust has a 50% interest in the easterly 53 acres, and it serves as a model for other city centres that are now in the Trust's development pipeline. SmartVMC is an example of how to better serve urban residents with a thoughtfully designed and integrated living space amidst a major transportation hub. With the previous completion of two AAA class office buildings, and the closings of the first 1,110 condo units last year and an additional 439 condo units during the six months ended June 30, 2021, these projects have already delivered and are expected to continue to deliver significant FFO. The Trust is now working on planning for similar city centre developments in Oakville, Scarborough, Pickering, Laval and Cambridge, with more to come. Creating city centre developments that integrate facilities for shopping, working, living and playing fit well with the changing lifestyles of today's workers who can divide their time between working at home or in a traditional office. The times have indeed changed.

#### An Illustration of SmartCentres' Investment Strengths

The Trust has a formidable array of investment strengths for investors to consider. First and foremost, the Trust is now evolving into a diversified Real Estate Investment Trust ("REIT") with recurring revenue from two major sources: i) recurring rental income from retail, office, apartments, and self-storage, and ii) development income from condominium and townhome sales. The Trust has established a national shopping centre portfolio that continues to provide reliable and recurring income from national well-known retailers such as Walmart, Canadian Tire, Home Depot, Costco and Loblaws. The Trust has a program in place to assist retailers requiring help through the pandemic and it is introducing a host of new services to ensure its open-format retail shopping centres remain vital and connected to its shoppers. This includes implementing curbside pick-up services, re-purposing space for logistics, providing for expanding or contracting premises, automobile charging stations and digital signage. Professional management of the Trust's portfolio is an important strength that continues to enhance the quality of shopping, working and living at its properties. As of June 30, 2021, the Trust had an in-place occupancy rate of 97.1% at its shopping centres.

As SmartCentres expands its major mixed-use real estate development, it is now partnering with recognized experts in each category which includes apartments, condominiums, self-storage centres, retirement homes, and office buildings. In 2020, the completed development of Transit City 1 and 2 condominiums provided approximately \$45.0 million of additional FFO and the number of planned projects in the Trust's pipeline has grown exponentially. Creating entire city centres has become a major new growth avenue for SmartCentres. Workers around the world have discovered they can be productive working away from the downtown core of major cities. Operating from their residences in secondary urban environments, they enjoy the convenience of nearby retail shopping centres, restaurants, recreational facilities, properly planned parkland and excellent transportation services.

In addition, the Trust's ability to manage its finances prudently and strategically is a core investment strength at SmartCentres. The Trust continues to prioritize its strong balance sheet with a current annualized distribution level of \$1.85 per Unit, with a 12-month rolling ACFO payout ratio (with one-time adjustment) at June 30, 2021 of 84.5%. At June 30, 2021, the Trust's debt to total assets ratio was 44.6% and the Interest Coverage Ratio was 3.4X. Most importantly, the Trust is well-positioned to manage and appropriately fund its strong growth platform.

### Executing on Established Growth Plan

The Trust's retail portfolio has been well-managed through the pandemic and is continually being upgraded to meet the in-person and online shopping requirements of its customers and is positioned to provide reliable recurring income. But more significant is the size and growth of the Trust's mixed-use development initiatives. As the chart below illustrates, a) the Trust has 51 projects that are underway out of a total of 284 projects that are planned, b) the total share of the Trust's project area is now at 6.0 million square feet and is expected to grow to 32.4 million square feet, and c) the total cost, at the Trust's share, is currently approximately \$2.8 billion and is expected to grow to approximately \$7.8 billion as these projects are completed.

Description	Underway (Construction underway or expected to commence within next 2 years)	Active (Construction expected to commence within next 3–5 years)	Future (Construction expected to commence after 5 years)	Total
Residential Rental	17	28	51	96
Seniors' Housing	5	16	19	40
Self-storage	14	17	19	50
Office Buildings	—	1	6	7
Hotels	—	—	4	4
<b>Recurring income initiatives</b>	<b>36</b>	<b>62</b>	<b>99</b>	<b>197</b>
Condominium developments	13	21	38	72
Townhome developments	2	3	10	15
<b>Development income initiatives</b>	<b>15</b>	<b>24</b>	<b>48</b>	<b>87</b>
<b>Total</b>	<b>51</b>	<b>86</b>	<b>147</b>	<b>284</b>
<b>Planning entitlements (#)</b>	<b>34</b>	<b>55</b>	<b>75</b>	<b>164</b>
Total project area (in thousands of sq. ft.) – at 100%	11,300	16,000	27,900	55,200
<b>Total Trust's share of project area (in thousands of sq. ft.)</b>	<b>6,000</b>	<b>10,000</b>	<b>16,400</b>	<b>32,400</b>
Total estimated costs (in millions of dollars) – at 100% based on current planning budgets <sup>(2)</sup>	5,000	8,100	— <sup>(1)</sup>	13,100
<b>Trust's share of such estimated costs (in millions of dollars)</b>	<b>2,800</b>	<b>5,000</b>	<b>—<sup>(1)</sup></b>	<b>7,800</b>

(1) The Trust does not fully determine the costs attributable to future projects expected to commence after five years and as such they are not included in this table.

(2) Square footage and cost figures provided at 100% pertain to projects for which the Trust has an ownership interest, and do not include related party projects to which the Trust does not have an ownership interest.



## Outlook

### Mixed-Use Development

In the fall of 2019, 256 mixed-use development initiatives (representing approximately 27.9 million square feet at the Trust's share) were identified to potentially be built on 95 of the Trust's properties. This number has now grown to 284 mixed-use initiatives representing approximately 32.4 million square feet (at the Trust's share). Mixed-use development initiatives enable the Trust to leverage the Trust's existing portfolio of retail properties as a catalyst to assist future NAV and FFO growth. These mixed-use initiatives are expected to be developed primarily on both excess and underutilized lands currently owned by the Trust. The Trust will also judiciously purchase additional development lands or income-producing properties when they offer longer term strategic and economic opportunities.

From a development perspective at SmartVMC, 439 of the 631 pre-sold units at Transit City 3 closed during the quarter, contributing \$12.9 million in FFO (\$0.07 per Unit), the remaining 192 units are expected to close in Q3 2021. Also, the 22 townhomes being built as part of Transit City 1 & 2 are expected to be completed in 2022.

The table below provides details on actual and expected closings for 2,789 presold units in the various phases of development at Transit City, of which the Trust's share is 25%:

Time of Actual/Expected Closings	Transit City 1 & 2	Transit City 3	Transit City 4 & 5	Transit City 1 & 2 Townhomes	Total Transit City	As a % of Total
2020	1,109	—	—	—	1,109	39.8
Q1 2021	1	—	—	—	1	—
Q2 2021	—	439	—	—	439	15.7
Q3 2021	—	192	—	—	192	6.9
2022	—	—	—	22	22	0.8
Subtotal	1,110	631	—	22	1,763	63.2
2023	—	—	1,026	—	1,026	36.8
Total – 2020 to 2023	1,110	631	1,026	22	2,789	100.0

SmartVMC has become a community, with approximately 3,000 new residents in occupancy or expected to occupy their new homes over the next several months. In addition, construction of Transit City 4 & 5 continues, along with the Trust's first purpose-built rental building at SmartVMC. Upon their completion, which is expected in 2023/2024, these phases are expected to provide accommodation for over 2,000 additional residents to SmartVMC.

The construction of the world-class YMCA at SmartVMC is substantially complete and, subject to COVID-19 restrictions, is expected to open later in 2021. Also, pre-sales in the next phase of condominium development at SmartVMC are expected to be launched in the third quarter. This phase is expected to include approximately 627 units to be built in three separate buildings which will be located on a portion of land that previously served as part of the Walmart parking lot. The Trust is now also actively designing a future phase of office development at SmartVMC which is expected to be built in conjunction with two new residential towers adjacent to the SmartVMC Bus Terminal.

In addition to SmartVMC, the Trust's residential development initiatives on other sites continue to progress and, subject to arranging satisfactory project financing, the Trust, together with its partners, has commenced or expects to commence within the next six months construction on a variety of new mixed-use initiatives including:

Description	Location	Units (#)	Partner
Phase 2 Residential Rental Apartment	Laval, Quebec	167	Jadco
Vaughan NW Townhomes	Vaughan, Ontario	179	Fieldgate Homes
Seniors' Rental and Seniors' Living Community <sup>(1)</sup>	Ottawa, Ontario	402	Groupe Sélection
Phase 1 Residential Rental Apartments (2 Buildings) <sup>(1)</sup>	Mascouche, Quebec	238	Cogir

(1) Preliminary excavation activity has commenced.

In Laval, Quebec, approximately 90% of the rental units of the 171-unit, 15-storey first phase of the two-phase, purpose-built residential rental project have been leased. Economic stabilization and permanent financing of this first tower and construction commencement of the second phase are expected later in 2021.

In 2019, together with Revera Inc. ("Revera"), the Trust announced the execution of an overall agreement to develop and own new retirement-living residences across Canada. These retirement-living residences are very different in nature, level of care and funding than government subsidized long-term care facilities. Executed specific site agreements are now in place to proceed with

the first three initiatives on properties that are currently owned by the Trust, in Vaughan (two initiatives) and Oakville, Ontario which in aggregate are expected to contain 536 units. Subject to appropriate approvals and project-specific financing being arranged, construction of these three initiatives is expected to commence within the next 12 to 18 months. During the first quarter of 2020, together with Revera, the Trust announced additional Toronto area retirement living residences to be built in Markham and Oakville, each on properties currently owned by Revera. The Trust purchased a 50% interest in the Markham property in 2020 and it is currently working on rezoning and similar entitlement requirements. In addition, together with Groupe Sélection (formerly Réseau Sélection), the Trust has commenced excavation activity on a two-tower seniors' apartments/retirement residences project on undeveloped lands at the Trust's Laurentian Place shopping centre in Ottawa. This 410-unit development is expected to be completed in 2023. The Trust is continuing to work with its partners and is at various stages of identifying and moving forward with additional opportunities to develop retirement communities within its portfolio of shopping centre locations.

With its partner SmartStop, construction is now complete on the first three self-storage projects in Toronto (Leaside), Vaughan NW and Brampton. Leasing in these locations continues to be ahead of original expectations. Construction is progressing on the next SmartStop projects in Oshawa, Aurora and Scarborough with completions expected over the next 12 months, by which time the Trust expects approximately 483,000 square feet (at its share) of self-storage space to be available. These multi-level self-storage facilities range in size up to 135,000 square feet and will each have approximately 1,000 units. Additional self-storage facilities have been approved by the Trust's Board of Trustees for development on its existing properties including locations at Whitby, Markham, Stoney Creek and an additional location in Brampton. In each case, existing lands have been or will be transferred to the partnership with SmartStop as soon as municipal approvals are received. In addition, together with SmartStop, the Trust recently purchased lands on Jane Street in Toronto on which it intends to build a new self-storage facility with approximately 100,000 square feet of available space.

### Leasing

The Trust's 34 million square foot portfolio of predominately Walmart-anchored shopping centres continues to demonstrate strong occupancy levels. The overall occupancy level was 97.1% at the end of Q2 (June 30, 2020 – 97.6%). During the pandemic, Walmart has continued to demonstrate its industry-leading ability to drive high traffic levels to the Trust's shopping centres across Canada. This is best exemplified by the Trust's core portfolio of shopping centres continuing to demonstrate strong resilience in the face of adversity and, as at June 30, 2021, the Trust has renewed 72.6% of its expiring lease maturities (June 30, 2020 – 67.5%) with rental rates similar to those expiring rental rates. While some additional vacant space has resulted from this pandemic, the Trust remains well-positioned as Canada's largest provider of retail space in Walmart-anchored open-format shopping centres in Canada. And because the pandemic has resulted in the deferral of most planned new retail expansion projects in Canada, this limitation of new supply should assist the Trust to backfill its additional vacant space over the next 2–3 years with tenants that are seeking lower-cost, safe, open-format alternatives.

### Collections

The following table presents the monthly collection experience since the pandemic began:

Month <sup>(1)</sup>	% of Gross Monthly Billings Collected Before Application of CECRA Related Arrangements <sup>(2)</sup>	% of Gross Monthly Billings Collected After Application of CECRA Related Arrangements <sup>(2)</sup>
April 2020	79.6	86.1
May 2020	80.4	86.8
June 2020	83.7	90.1
July 2020	88.7	95.2
August 2020	90.2	96.7
September 2020 <sup>(2)</sup>	90.2	96.8
October 2020	96.6	96.6
November 2020	96.5	96.5
December 2020	96.4	96.4
January 2021	94.8	94.8
February 2021	95.1	95.1
March 2021	96.4	96.4
April 2021	95.2	95.2
May 2021	95.0	95.0
June 2021	94.1	94.1

(1) Represents the Trust's collection experience up to July 21, 2021.

(2) The CECRA program ended on September 30, 2020.

As of July 21, 2021, the Trust has collected 94.4% of gross monthly billings for the month of July 2021.

While collections have recovered to 95%, the challenges associated with the COVID-19 pandemic have continued to impact the remaining 5%. Accordingly, in the first six months of 2021, the Trust recorded additional bad debt expense/expected credit loss ("ECL") provisions totalling \$4.6 million. The following table provides some additional details on the Trust's tenant billings, amounts received, abatements and deferral arrangements up to July 21, 2021, and the remaining balance outstanding subject to deferral arrangements under negotiation and before ECL provision:

(in thousands of dollars)	Six Months Ended June 30, 2021	As a %	Nine Months Ended December 31, 2020 <sup>(1)</sup>	As a %
Total recurring tenant billings	400,715	100.0	601,251	100.0
Less: Amounts received directly from tenants to date	381,041	95.1	535,668	89.1
<b>Balance outstanding</b>	<b>19,674</b>	<b>4.9</b>	<b>65,583</b>	<b>10.9</b>
Less:				
Recovery from governments for CECRA	—	—	15,412	2.6
Amounts forgiven by the Trust for CECRA	—	—	7,706	1.3
Sales tax on CECRA	—	—	2,976	0.5
Rent abatements provided to tenants	235	0.1	6,120	1.0
<b>Balance outstanding</b>	<b>19,439</b>	<b>4.8</b>	<b>33,369</b>	<b>5.5</b>
Less: Deferral arrangements negotiated	918	0.2	7,395	1.2
<b>Rents to be collected before ECL provision provided</b>	<b>18,521</b>	<b>4.6</b>	<b>25,974</b>	<b>4.3</b>

(1) The Trust identifies the nine months ended December 31, 2020 as the beginning of the COVID-19 pandemic period.

The table below represents a summary of total tenant receivables and ECL balances as at June 30, 2021 and December 31, 2020:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Tenant receivables	54,748	57,563
Unbilled other tenant amounts	9,311	8,287
Total tenant receivables	64,059	65,850
Less: Allowance for ECL	22,183	19,742
Total tenant receivables net of ECL provisions	41,876	46,108

### Investment Properties – Valuation

IFRS values are predicated on income in-place (or expected replacement income to be generated by backfilling existing vacant space over time). Although the Trust expects substantial future value increments to be derived from its proposed mixed-use development initiatives, it is important to note that the Trust has not factored into its IFRS values any value that may accrue from the future development of mixed-use space on its properties.

The following table identifies the change in fair values of investment property for the six months ended June 30, 2021:

	Income Properties		Properties Under Development		Total	
(in thousands of dollars)	Amount	Fair value adjustments as % of carrying value	Amount	Fair value adjustments as % of carrying value	Amount	Fair value adjustments as % of carrying value
Balance before fair value revaluation adjustment as at March 31, 2021	8,269,996		604,930		8,874,926	
Fair value adjustment on revaluation of investment properties in Q1 2021	(22,878)	(0.3)%	4,119	0.7 %	(18,759)	(0.2)%
Fair value as at March 31, 2021	8,247,118		609,049		8,856,167	
Additional costs and other adjustments	29,754		(13,141)		16,613	
Fair value adjustment on revaluation of investment properties in Q2 2021	14,961	0.2 %	(4,107)	(0.7)%	10,854	0.1 %
<b>Fair value as at June 30, 2021</b>	<b>8,291,833</b>	<b>(0.1)%</b>	<b>591,801</b>	<b>— %</b>	<b>8,883,634</b>	<b>(0.1)%</b>

## Financing

The pandemic resulted in further reductions in benchmark interest rates (i.e., the overnight Bank of Canada lending rate is currently 0.25%). However, spreads associated with both secured and unsecured borrowings have increased. Economists believe the pandemic will continue to result in a challenging economic environment for at least the next 12–18 months, which in turn is expected to result in continued low short- and long-term overall interest rates (by historical standards). Given this low interest rate environment, the Trust will continue, when appropriate, to take advantage of these favourable borrowing conditions to enhance FFO, extend debt maturities and further mitigate exposure to interest rate and debt repayment/maturity risk. In addition, the Trust expects to continue its strategy to repay most maturing mortgages and then term out selectively with unsecured debentures or similar unsecured facilities, thus permitting the Trust's unencumbered assets to increase in value. The Trust's unencumbered assets currently exceed \$5.9 billion (June 30, 2020 – \$5.6 billion).

Liquidity and having the ability to fund obligations during challenging periods is the principal reason that the Trust increased and extended its unsecured revolving operating line of credit to \$500.0 million in 2017, in addition to establishing a \$250.0 million accordion feature. As a result of its continued commitment to the balance sheet, late in 2019, the Trust received a credit rating upgrade to BBB(high) from DBRS Morningstar. This achievement is significant as it reduces borrowing costs on future unsecured debt and permits a wider group of investors to invest in the Trust's bonds, which is of particular importance in periods such as those resulting from COVID-19.

As at June 30, 2021, the Trust's credit metrics (net of cash on hand) had the following strong attributes:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Average stated interest rate (%)	3.27	3.28
Average duration of unsecured debt (in years)	5.8	5.2
Adjusted debt/Adjusted EBITDA	8.2X	8.5X
Debt/Total assets (%)	44.6	44.6
Interest coverage ratio	3.4X	3.2X
Maturing secured debt in the balance of 2021	25,225	134,849
Maturing unsecured debt in the balance of 2021 and 2022	—	623,120

During this unprecedented period, the Trust has continued to focus on its long-term mixed-use development initiatives, 51 of which are either underway or for which construction is expected to commence within the next two years, subject to arranging appropriate financing. As also experienced in the prior year, in 2021, the Trust is in a unique position whereby its distributions and related payout ratio are being substantively assisted by ACFO associated with the condominium closings. During this period of continued uncertainty, the FFO derived from these closings has significantly offset much of the adverse impact associated with additional vacancies and rent collection challenges related to the Trust's small and mid-size tenants, most of which were forced to either close or dramatically reduce their businesses at some point during the pandemic. As Canadians begin to return to a new level of "normalcy", the Trust will follow its credo by continuing to "focus on change". Over the coming years, this continued evolution is expected to result in additional mixed-use development opportunities, which in turn are expected to contribute to substantive growth in both FFO and NAV.

## Key Business Development, Financial and Operational Highlights for the Three Months Ended June 30, 2021

### Mixed-Use Development and Intensification at SmartVMC

- Occupancy of the 55-storey Transit City 3 condo tower representing 631 residential units commenced in May 2021, with 439 units closed by the end of June 2021 and the remaining 192 units are expected to close in Q3 of 2021.
- Construction continues on Transit City 4 (45 storeys) and 5 (50 storeys) condo towers, representing 1,026 sold residential units. Construction is complete on the multi-level underground parking garage. Above grade, concrete and formwork is up to level 6 for Transit City 4 and level 4 for Transit City 5.
- Construction continues on the 36-storey, 362-unit purpose-built residential rental building at SmartVMC, with concrete and formwork up to level 2. There are also an additional 92 purpose-built rental units located within a portion of the Transit City 4 and Transit City 5 podiums.
- As part of the Transit City 1 and 2 projects, construction is well underway and delivery is expected in early 2022 of the 22 townhomes, which are 100% pre-sold.
- Preparation is underway for the launch of the next phase of high-rise condominium development in 2021 which is expected to include 627 units.

### Other Business Development

- The completed first phase of the two-phase, purpose-built residential rental project in Laval, Quebec, which had initial occupancy by tenants commencing in March 2020 and, to date, approximately 90% of the 171-unit building has been leased. Construction of the next phase is expected to commence in fall 2021.
- The Trust completed construction of its two self-storage facilities in Brampton and Vaughan NW, each of which has been very well received by the local communities, with current occupancy levels ahead of expectations.
- Construction started in April 2021 on two purpose-built residential rental towers in Mascouche, Quebec with joint venture partner Cogir.
- Construction commenced for a new retirement residence and a seniors' apartment in May 2021 with joint venture partner Selection Group in Ottawa.
- Three additional self-storage facilities in Oshawa, Aurora and Scarborough are currently under construction of which two are expected to be completed in 2021. Additional self-storage facilities have been approved by the Board of Trustees and the Trust is in the process of obtaining municipal approvals in Whitby, Markham and an additional location in Brampton.
- With the Minister's Zoning Order issued in Q4 2020, the Trust has commenced the redevelopment of a portion of its 73-acre Cambridge retail property which now allows various forms of residential, retail, office, institutional, and commercial uses providing for the creation of a vibrant urban community with the potential for over 12.0 million square feet of development. The initial phase of the redevelopment will include various forms of residential development including townhouses as well as mid-rise and high-rise residential buildings.
- During the COVID-19 pandemic, the Trust has been aggressively pursuing final municipal approvals for mixed-use density on many of its shopping centres.

### Financial

- Net income and comprehensive income<sup>(1)</sup> was \$97.0 million as compared to a net loss and comprehensive loss of \$133.7 million in the same period in 2020, representing an increase of \$230.7 million. This increase was primarily attributed to: i) \$208.2 million decrease in unfavourable fair value adjustments on revaluation of investment properties, ii) \$18.5 million increase in earnings from equity accounted investments (principally from Transit City 3 closings), iii) \$13.5 million increase in net operating income principally due to lower bad debt expense and ECL provision, iv) \$0.3 million lower general and administrative expense (net), and partially offset by i) \$9.2 million increase in unfavourable fair value adjustments on financial instruments principally due to the increase in the Trust's Unit Price, which was partially offset by \$0.6 million fair value gains on total return swap, ii) \$0.4 million lower interest income, and iii) \$0.2 million higher interest expense.
- Debt metrics continue to demonstrate the Trust's commitment to its balance sheet, including Debt to Total Assets<sup>(2)(3)</sup> of 44.6%, Interest Coverage Ratio multiple<sup>(2)</sup> of 3.4X, Interest Coverage net of capitalized interest multiple<sup>(2)</sup> of 3.8X, and Adjusted Debt to Adjusted EBITDA multiple<sup>(2)(3)</sup> of 8.2X.



- The Trust further improved its unsecured/secured debt ratio<sup>(2)</sup> to 70%/30% (June 30, 2020 – 65%/35%).
- The Trust continues to add to its unencumbered pool of high-quality assets. As at June 30, 2021, this unencumbered portfolio consisted of income properties valued at \$5.9 billion (June 30, 2020 – \$5.6 billion).
- In June 2021, the Trust's 2.757% Series T senior unsecured debentures (the "Senior T Debentures") matured. There was \$323.1 million aggregate principal amount of Senior T Debentures outstanding on the maturity date and payment to holders was funded by cash-on-hand.
- FFO<sup>(2)</sup> increased by \$25.3 million or 33.6% to \$100.5 million as compared to the same period in 2020, primarily due to \$14.0 million in net operating income recognized on the Transit City 3 condo closings and \$13.2 million in lower ECL provisions.
- ACFO<sup>(2)</sup> increased by \$19.3 million or 25.8% to \$94.2 million as compared to the same period in 2020 primarily due to the impact of the Transit City 3 condo closings.
- ACFO<sup>(2)</sup> exceeded distributions declared by \$14.6 million (2020 – shortfall of ACFO over distributions declared of \$4.6 million).
- The Payout Ratio relating to ACFO with one-time adjustment<sup>(2)</sup> for the rolling 12 months ended June 30, 2021 decreased by 6.9% to 84.5%, as compared to the same period in 2020.

### Operational

- Rentals from investment properties and other<sup>(1)</sup> was \$193.9 million, as compared to \$190.3 million in the same period in 2020, representing an increase of \$3.6 million or 1.9%. This increase was primarily due to higher straight-line rent, short-term rental revenue and percentage rent revenue, and was partially offset by higher vacancy which was principally resulted from the COVID-19 pandemic.
- In-place and committed occupancy rates were 97.1% and 97.3%, respectively, as at June 30, 2021 (December 31, 2020 - 97.0% and 97.3%, respectively).
- Same Properties NOI excluding ECL<sup>(2)</sup> decreased by \$2.5 million or 2.0% as compared to the same period in 2020. Same Properties NOI inclusive of ECL provisions increased by 10.7 million or 9.6% as compared to the same period in prior year.

### Subsequent Events

- The Trust entered into a \$150.0 million revolving senior unsecured term facility with an international financial institution, bearing interest at a variable interest rate based on either bank prime rate plus 20 basis points or the banker's acceptance rate plus 120 basis points, which matures on February 2, 2024.

(1) Represents a GAAP measure.

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(3) Net of cash-on-hand of \$55.7 million as at June 30, 2021 for the purposes of calculating the ratios.

## Selected Consolidated Operational, Mixed-Use Development and Financial Information

Key consolidated operational, mixed-use development and financial information shown in the table below includes the Trust's proportionate share of equity accounted investments:

(in thousands of dollars, except per Unit and other non-financial data)	June 30, 2021	December 31, 2020	June 30, 2020
<b>Portfolio Information</b>			
Number of retail and other properties	146	148	150
Number of properties under development	11	10	9
Number of office properties	1	1	1
Number of mixed-use properties	10	8	6
Total number of properties with an ownership interest	168	167	166
<b>Leasing &amp; Operational Information</b>			
Gross leasable area including retail and office space (in thousands of sq. ft.)	34,186	34,056	34,169
Occupied area including retail and office space (in thousands of sq. ft.)	33,180	33,039	33,353
Vacant area including retail and office space (in thousands of sq. ft.)	1,006	1,017	816
Committed occupancy rate (%)	97.3	97.3	97.8
In-place occupancy rate (%)	97.1	97.0	97.6
Average lease term to maturity (in years)	4.6	4.6	4.8
Net retail rental rate (per occupied sq. ft.) (\$)	15.43	15.37	15.54
Net retail rental rate excluding Anchors (per occupied sq. ft.) (\$)	22.04	21.89	22.34
<b>Mixed-Use Development Information</b>			
Future development area (in thousands of sq. ft.)	32,400	32,500	27,900
Trust's share of estimated costs of future projects currently under construction, or for which construction is expected to commence within the next five years	7,800,000	7,900,000	5,500,000
Total number of residential rental projects	96	96	88
Total number of seniors' housing projects	40	40	45
Total number of self-storage projects	50	50	48
Total number of office building projects	7	7	10
Total number of hotel projects	4	4	5
Total number of condominium developments	72	72	46
Total number of townhome developments	15	15	14
Total number of future projects currently in development planning stage	284	284	256

(in thousands of dollars, except per Unit and other non-financial data)	June 30, 2021	December 31, 2020	June 30, 2020
<b>Financial Information</b>			
Total assets <sup>(1)</sup>	10,036,672	10,724,492	10,382,902
Investment properties <sup>(2)(3)</sup>	9,490,636	9,400,584	9,313,835
Total unencumbered assets <sup>(2)</sup>	5,937,900	5,835,600	5,644,500
Debt <sup>(2)(3)</sup>	4,591,889	5,261,360	5,000,070
Debt to Aggregate Assets (%) <sup>(2)(3)(4)</sup>	44.6	44.6	44.5
Debt to Gross Book Value (%) <sup>(2)(3)(4)</sup>	50.1	50.1	50.1
Unsecured to Secured Debt Ratio <sup>(2)(3)(4)</sup>	70%/30%	68%/32%	65%/35%
Unencumbered assets to unsecured debt <sup>(2)(3)(4)</sup>	1.9X	1.9X	1.9X
Weighted average interest rate (%) <sup>(2)(3)</sup>	3.27	3.28	3.46
Weighted average term of debt (in years)	5.3	5.0	4.8
Interest coverage ratio <sup>(2)(3)(4)</sup>	3.4X	3.2X	3.3X
Interest coverage ratio (net of capitalized interest expense) <sup>(2)(3)(4)</sup>	3.8X	3.7X	3.8X
Adjusted Debt to Adjusted EBITDA (net of cash) <sup>(2)(3)(4)</sup>	8.2X	8.5X	8.8X
Equity (book value) <sup>(1)</sup>	5,168,610	5,166,975	5,161,337
Weighted average number of units outstanding – diluted	173,480,822	172,971,603	172,980,866

(1) Represents a GAAP measure.

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(3) Includes the Trust's proportionate share of equity accounted investments.

(4) As at June 30, 2021, cash-on-hand of \$55.7 million was excluded for the purposes of calculating the applicable ratios (December 31, 2020 – \$754.4 million).

### Quarterly Comparison to Prior Year

The following table presents key financial, per Unit, and payout ratio information for the three months ended June 30, 2021 and June 30, 2020:

(in thousands of dollars, except per Unit information)	June 30, 2021	June 30, 2020	Variance
	(A)	(B)	(A–B)
<b>Financial Information</b>			
Rentals from investment properties and other <sup>(1)</sup>	193,937	190,285	3,652
Net base rent <sup>(1)</sup>	123,500	122,911	589
Total recoveries <sup>(1)</sup>	63,995	63,810	185
Miscellaneous revenue <sup>(1)</sup>	2,998	1,465	1,533
Service and other revenues <sup>(1)</sup>	3,444	2,099	1,345
Net income (loss) and comprehensive income (loss) <sup>(1)(3)</sup>	96,985	(133,674)	230,659
Net income and comprehensive income excluding fair value adjustments <sup>(2)(3)</sup>	93,156	66,134	27,022
Cash flows provided by operating activities <sup>(1)</sup>	62,168	46,349	15,819
NOI <sup>(2)</sup>	136,091	108,094	27,997
NOI excluding condominium sales <sup>(2)</sup>	122,063	108,108	13,955
Change in SPNOI <sup>(2)</sup>	9.6 %	(13.2)%	22.8 %
Change in SPNOI excluding ECL <sup>(2)</sup>	(2.0)%	(2.4)%	0.4 %
FFO <sup>(2)(3)(4)(5)</sup>	100,457	75,199	25,258
FFO with Transactional FFO <sup>(2)(3)(4)(5)</sup>	100,457	75,199	25,258
FFO excluding condominium sales <sup>(2)(3)(4)(5)</sup>	87,566	75,199	12,367
ACFO <sup>(2)(3)(4)(5)</sup>	94,248	74,923	19,325
Distributions declared	79,685	79,562	123
Surplus (shortfall) of ACFO over distributions declared <sup>(2)</sup>	14,563	(4,639)	19,202
Shortfall of cash provided by operating activities over distributions declared <sup>(2)</sup>	(17,517)	(33,213)	15,696
Units outstanding <sup>(6)</sup>	172,280,187	172,046,139	234,048
Weighted average – basic	172,275,798	171,988,473	287,325
Weighted average – diluted <sup>(7)</sup>	173,543,923	172,980,866	563,057
<b>Per Unit Information (Basic/Diluted)</b>			
Net income (loss) and comprehensive income (loss) <sup>(1)</sup>	\$0.56/\$0.56	-\$0.78/-\$0.78	\$1.34/\$1.33
Net income and comprehensive income excluding fair value adjustments <sup>(2)(3)</sup>	\$0.54/\$0.54	\$0.38/\$0.38	\$0.16/\$0.16
FFO <sup>(2)(3)(4)(5)</sup>	\$0.58/\$0.58	\$0.44/\$0.43	-\$0.14/-\$0.15
Distributions declared	\$0.463	\$0.463	\$—
<b>Payout Ratio Information</b>			
Payout ratio to ACFO <sup>(2)(3)(4)(5)</sup>	84.5 %	106.2 %	(21.7)%

(1) Represents a GAAP measure.

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(3) Includes the Trust's proportionate share of equity accounted investments.

(4) See "Other Measures of Performance" for a reconciliation of these measures to the nearest consolidated financial statement measure.

(5) The calculation of the Trust's FFO and ACFO and related payout ratios, including comparative amounts, are financial metrics that were determined based on the February 2019 REALpac White Paper on FFO and ACFO, respectively. Comparison with other reporting issuers may not be appropriate. The payout ratio to FFO and the payout ratio to ACFO are calculated as declared distributions divided by FFO and ACFO, respectively.

(6) Total Units outstanding include Trust Units and LP Units, including Units classified as liabilities. LP Units classified as equity in the consolidated financial statements are presented as non-controlling interests.

(7) The diluted weighted average includes the vested portion of the deferred units issued pursuant to the deferred unit plan.

**Year-to-Date Comparison to Prior Year**

The following table presents key financial, per Unit, and payout ratio information for the six months ended June 30, 2021 and June 30, 2020:

(in thousands of dollars, except per Unit information)	June 30, 2021	June 30, 2020	Variance
	(A)	(B)	(A-B)
<b>Financial Information</b>			
Rentals from investment properties and other <sup>(1)</sup>	392,775	397,012	(4,237)
Net base rent <sup>(1)</sup>	244,830	249,253	(4,423)
Total recoveries <sup>(1)</sup>	135,777	138,641	(2,864)
Miscellaneous revenue <sup>(1)</sup>	5,839	4,310	1,529
Service and other revenues <sup>(1)</sup>	6,329	4,808	1,521
Net income (loss) and comprehensive income (loss) <sup>(1)</sup>	157,544	(69,473)	227,017
Net income and comprehensive income excluding fair value adjustments <sup>(2)(3)</sup>	169,709	152,803	16,906
Cash flows provided by operating activities <sup>(1)</sup>	141,652	125,511	16,141
NOI <sup>(2)</sup>	255,072	234,491	20,581
NOI excluding condominium sales <sup>(2)</sup>	240,978	234,750	6,228
Change in SPNOI <sup>(2)</sup>	1.8 %	(6.5)%	8.3 %
Change in SPNOI excluding ECL <sup>(2)</sup>	(2.6)%	(1.2)%	(1.4)%
FFO <sup>(2)(3)(4)(5)</sup>	184,733	171,163	13,570
FFO with Transactional FFO <sup>(2)(3)(4)(5)</sup>	186,320	171,163	15,157
FFO excluding condominium sales <sup>(2)(3)(4)(5)</sup>	171,842	171,163	679
ACFO <sup>(2)(3)(4)(5)</sup>	179,401	167,714	11,687
Distributions declared	159,345	159,480	(135)
Surplus of ACFO over distributions declared <sup>(2)</sup>	20,056	8,234	11,822
Shortfall of cash provided by operating activities over distributions declared <sup>(2)</sup>	(17,693)	(33,969)	16,276
Units outstanding <sup>(6)</sup>	172,280,187	172,046,139	234,048
Weighted average – basic	172,256,994	171,988,473	268,521
Weighted average – diluted <sup>(7)</sup>	173,480,822	172,980,866	499,956
<b>Per Unit Information (Basic/Diluted)</b>			
Net income (loss) and comprehensive income (loss) <sup>(1)</sup>	\$0.91/\$0.91	-\$0.40/- \$0.40	\$1.31/\$1.31
Net income and comprehensive income excluding fair value adjustments <sup>(2)(3)</sup>	\$0.99/\$0.98	\$0.89/\$0.88	\$0.10/\$0.10
FFO <sup>(2)(3)(4)(5)</sup>	\$1.07/\$1.06	\$1.00/\$0.99	\$0.07/\$0.07
Distributions declared	\$0.925	\$0.925	\$0.000
<b>Payout Ratio Information</b>			
Payout Ratio to ACFO with one-time adjustment (rolling 12-months) <sup>(2)(3)(4)(5)</sup>	84.5 %	91.4 %	(6.9)%
Payout Ratio to ACFO <sup>(2)(3)(4)(5)</sup>	88.8 %	95.1 %	(6.3)%

(1) Represents a GAAP measure.

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(3) Includes the Trust's proportionate share of equity accounted investments.

(4) See "Other Measures of Performance" for a reconciliation of these measures to the nearest consolidated financial statement measure.

(5) The calculation of the Trust's FFO and ACFO and related payout ratios, including comparative amounts, are financial metrics that were determined based on the February 2019 REALpac White Paper on FFO and ACFO, respectively. Comparison with other reporting issuers may not be appropriate. The payout ratio to FFO and the payout ratio to ACFO are calculated as declared distributions divided by FFO and ACFO, respectively.

(6) Total Units outstanding include Trust Units and LP Units, including Units classified as liabilities. LP Units classified as equity in the consolidated financial statements are presented as non-controlling interests.

(7) The diluted weighted average includes the vested portion of the deferred units issued pursuant to the deferred unit plan.



## Quarterly Results and Trends

(in thousands of dollars, except percentage, square footage, Unit and per Unit amounts)

	Q2 2021	Q1 2021	Q4 2020	Q3 2020	Q2 2020	Q1 2020	Q4 2019	Q3 2019
<b>Results of operations</b>								
Net income (loss) and comprehensive income (loss) <sup>(1)</sup>	96,985	60,559	48,380	111,033	(133,674)	64,201	103,584	95,138
Per Unit								
Basic	\$0.56	\$0.35	\$0.28	\$0.65	-\$0.78	\$0.37	\$0.61	\$0.56
Diluted <sup>(3)</sup>	\$0.56	\$0.35	\$0.28	\$0.64	-\$0.78	\$0.37	\$0.60	\$0.56
Net base rent <sup>(1)(2)</sup>	126,658	124,374	126,663	126,045	125,558	128,901	129,921	128,780
Rentals from investment properties <sup>(1)(2)</sup>	195,532	200,984	199,609	188,981	192,607	208,735	209,001	197,545
Rentals from investment properties and other	193,937	198,838	197,897	186,344	190,285	206,727	207,702	195,531
NOI <sup>(1)(2)</sup>	136,091	118,981	137,002	147,612	108,094	126,397	131,418	128,645
<b>Other measures of performance</b>								
FFO <sup>(2)</sup>	100,457	84,275	86,697	110,107	75,199	95,964	88,037	97,330
Per Unit								
Basic	\$0.58	\$0.49	\$0.50	\$0.64	\$0.44	\$0.56	\$0.51	\$0.57
Diluted <sup>(3)</sup>	\$0.58	\$0.49	\$0.50	\$0.64	\$0.43	\$0.56	\$0.51	\$0.57
FFO with one-time adjustment of yield maintenance costs <sup>(2)</sup>	100,457	84,275	98,651	110,107	75,199	95,964	100,685	97,330
Per Unit								
Basic	\$0.58	\$0.49	\$0.57	\$0.64	\$0.44	\$0.56	\$0.59	\$0.57
Diluted <sup>(3)</sup>	\$0.58	\$0.49	\$0.57	\$0.64	\$0.43	\$0.56	\$0.59	\$0.57
FFO with one-time adjustment and Transactional FFO <sup>(2)</sup>	100,457	85,862	98,651	110,851	75,199	95,964	102,896	97,937
Per Unit								
Basic	\$0.58	\$0.50	\$0.57	\$0.64	\$0.44	\$0.56	\$0.60	\$0.57
Diluted <sup>(3)</sup>	\$0.58	\$0.50	\$0.57	\$0.64	\$0.43	\$0.56	\$0.60	\$0.57
ACFO <sup>(2)</sup>	94,248	85,153	83,943	101,753	74,923	92,790	77,427	88,537
Per Unit								
Basic	\$0.58	\$0.49	\$0.49	\$0.59	\$0.44	\$0.54	\$0.45	\$0.52
Diluted <sup>(3)</sup>	\$0.58	\$0.49	\$0.48	\$0.59	\$0.43	\$0.54	\$0.45	\$0.52
Cash flows provided by operating activities <sup>(1)</sup>	62,168	79,485	91,371	79,100	46,349	79,162	131,647	80,615
Distributions declared	79,685	79,660	79,657	79,621	79,562	79,918	79,682	77,264
<b>Units outstanding<sup>(4)</sup></b>	<b>172,280,187</b>	<b>172,267,483</b>	<b>172,221,212</b>	<b>172,220,387</b>	<b>172,046,139</b>	<b>171,865,757</b>	<b>171,283,191</b>	<b>170,689,152</b>
Weighted average Units outstanding								
Basic	172,275,798	172,237,982	172,220,907	172,112,821	171,988,473	171,566,750	170,992,873	170,400,281
Diluted <sup>(3)</sup>	173,543,923	173,417,020	173,264,654	173,120,316	172,980,866	172,515,723	171,858,434	171,255,329
<b>Total assets<sup>(1)</sup></b>	<b>10,036,672</b>	<b>10,321,117</b>	<b>10,724,492</b>	<b>10,365,651</b>	<b>10,382,902</b>	<b>10,430,793</b>	<b>9,928,467</b>	<b>9,704,677</b>
Total unencumbered assets	5,937,900	5,910,900	5,835,600	5,763,400	5,644,500	5,647,800	5,696,100	4,652,700
<b>Debt<sup>(1)(2)</sup></b>	<b>4,591,889</b>	<b>4,924,116</b>	<b>5,261,360</b>	<b>4,908,808</b>	<b>5,000,070</b>	<b>4,841,249</b>	<b>4,290,826</b>	<b>4,132,699</b>
<b>Total leasable area (sq. ft.)</b>	<b>34,185,729</b>	<b>34,036,704</b>	<b>34,056,064</b>	<b>34,051,210</b>	<b>34,168,636</b>	<b>34,174,010</b>	<b>34,337,351</b>	<b>34,276,552</b>
<b>In-place occupancy rate (%)</b>	<b>97.1</b>	<b>97.0</b>	<b>97.0</b>	<b>97.1</b>	<b>97.6</b>	<b>97.8</b>	<b>98.1</b>	<b>98.1</b>
<b>Occupancy rate with committed deals (%)</b>	<b>97.3</b>	<b>97.3</b>	<b>97.3</b>	<b>97.4</b>	<b>97.8</b>	<b>98.0</b>	<b>98.2</b>	<b>98.2</b>

(1) Includes the Trust's share of earnings from equity accounted investments.

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(3) Diluted metrics are adjusted for the dilutive effect of the vested Earnout options and vested portion of deferred units, unless they are anti-dilutive.

(4) Total Units outstanding include Trust Units and LP Units, including Units classified as financial liabilities.

## Results of Operations

Net income (loss) and comprehensive income (loss), net base rent, rentals from investment properties, NOI, and related financial and operational metrics noted above are typically not materially impacted by seasonal factors. However, macroeconomic and market trends, as described under "Outlook" in this MD&A, acquisition, Earnout, development and disposition activities and the impacts of the COVID-19 pandemic (since Q2 2020) do have an adverse impact on the demand for space, occupancy and collection levels and, consequently, impact net base rent, common area maintenance ("CAM") and realty tax recoveries, property valuations and ultimately operating performance. Overall, quarterly fluctuations in revenue and operating results are mainly attributable to ECL provisions, occupancy levels and Same Properties NOI growth, Acquisitions, Developments, Earnouts, and dispositions. In addition, the COVID-19 pandemic has had an adverse effect on results of operations for Q2 of 2020 through Q1 of 2021.

Net income and comprehensive income increased in Q2 2021 from Q1 2021 by \$36.4 million, which was mainly attributable to the following factors: 1) \$17.1 million increase in net rental income and other, which was primarily due to the Transit City 3 condominium sales closing profit of \$14.0 million; 2) \$22.8 million increase in fair value adjustment on revaluation of investment properties, as a result of leasing assumption changes, estimates of future cash flows, and self-storage facilities commencing operations, and partially offset by 3) \$3.1 million decrease in fair value adjustment on financial instruments resulting from the Unit price change.

Net income and comprehensive income increased in Q1 2021 from Q4 2020 by \$12.2 million, which was primarily due to: i) \$14.2 million decrease in interest expense which was principally due to higher interest costs accrued in Q4 2020 related to the redemption of Series M and Series Q unsecured debentures; ii) \$8.6 million decrease in fair value loss on revaluation of investment properties, which resulted from changes in leasing assumptions and estimated future cash flows; iii) \$6.9 million decrease in fair value loss on financial instruments which was attributed to the fluctuation in the Trust's Unit price; and offset by iv) \$18.0 million decrease in net rental income and other, which was principally due to the condominium sales profit of \$16.0 million recorded in Q4 2020 as well as additional bad debt expenses and ECL provisions recorded in Q1 2021 relating to the adverse impacts of the COVID-19 pandemic.

Net income and comprehensive income declined in Q4 2020 from Q3 2020, primarily due to fair value loss on revaluation of properties under development, fair value loss on financial instruments attributed to the increase in the Trust's Unit price, and an increase in interest expense. Net income (loss) and comprehensive income (loss) in Q3 2020 surpassed each of the previous seven quarters, largely due to the \$31.9 million profit on initial condominium closings of Transit City 1 and 2 units recognized during the quarter. It previously decreased in Q1 2020 and Q2 2020 primarily as a result of unfavourable fair value adjustments on the revaluation of investment properties, which principally resulted from estimates of future cash flows and other assumptions to the valuation model, when considering the impacts of the COVID-19 pandemic, and was partially offset by the fair value adjustment on financial instruments, which was attributed to the significant decline in the Trust's Unit price following the market volatility caused by the COVID-19 pandemic during the first three quarters of 2020.

Rentals from investment properties decreased in Q2 2021 from Q1 2021, principally resulting from lower CAM and realty tax recoveries. Rentals from investment properties increased in Q4 2020 and Q1 2021, as a result of higher CAM and realty tax recoveries, and higher miscellaneous revenue. Rentals from investment properties declined in Q2 and Q3 of 2020 primarily due to lower CAM and realty tax recoveries as a result of lower operating costs. In addition, the Trust recognized lower percentage rents, short-term rentals, and other miscellaneous revenues, principally due to the COVID-19 pandemic. Rentals from investment properties increased in Q4 of 2019 and Q1 of 2020 as compared to other quarters primarily as a result of higher CAM recoveries, lease termination fees, percentage rent, parking and other miscellaneous revenue.

## Other Measures of Performance

FFO increased in Q2 2021 from Q1 2021 by \$16.2 million, principally resulting from the Transit City 3 condominium sales closings which contributed FFO of \$12.9 million. FFO decreased in Q1 2021 from Q4 2020 by \$2.4 million, which was primarily attributed to the recognition of condominium sale profits of \$16.0 million in Q4 2020 and partially offset by lower interest expenses in Q1 2021 due to the higher interest costs accrued in Q4 2020 related to the redemption of Series M and Q unsecured debentures. FFO decreased in Q4 2020 from Q3 2020, primarily due to a decrease in earnings from equity accounted investments of approximately \$14.0 million as a result of fewer units remaining to close at Transit City 1 and 2 in Q4 2020 as compared to Q3 2020, and an increase in yield maintenance costs totalling approximately \$12.0 million. For Q3 2020, FFO increased significantly as a result of the earnings from condominium closings included in equity accounted investments, which was offset by the increased ECL provisions during the quarter associated with the COVID-19 pandemic. In Q2 2020, FFO decreased primarily due to ECL taken on tenant receivables, reflecting adverse economic circumstances due to the COVID-19 pandemic. FFO decreased in Q4 2019 from Q3 2019 primarily as a result of yield maintenance costs and higher CAM and realty tax recoveries' shortfall.

## Units Outstanding

Quarterly increases in Units outstanding and weighted average Units outstanding (basic and diluted) can be attributed to Units issued pursuant to: (i) the distribution reinvestment plan ("DRIP") (ended April 2020), ii) Earnouts, and iii) deferred units exchanged for Trust Units.

### Total Assets

Total assets declined in Q2 2021 from Q1 2021 and in Q1 2021 from Q4 2020, primarily due to the use of cash to redeem unsecured debentures, as noted below in 'Debt and Financing Activities'. Total assets increased in Q4 2020 from Q3 2020, principally due to the proceeds from issuance of unsecured debentures, net of repayments. Total assets decreased in Q3 2020 as a result of a reduction in cash and cash equivalents principally from the repayment of secured and unsecured debt. Total assets increased in Q1 2020 from Q4 2019 primarily as a result of the increase in cash balance from the drawing of the revolving operating line, partially offset by fair value adjustments on the revaluation of investment properties. Prior to Q2 2020, the quarter-over-quarter change in total assets is primarily attributed to: i) acquisitions of investment properties, ii) development and related costs associated with properties under development in the portfolio, iii) fair value adjustment on revaluation of investment properties, iv) additional debt and equity issuances, and v) capital expenditures and leasing costs incurred. Total assets increased in Q4 2019 from Q3 2019 primarily as a result of acquisitions completed in the quarter, including a 50% interest in each of a self-storage facility in Toronto (Dupont Street), residential development land in Barrie, and a parcel of land in Vaughan NW that the Trust purchased from Penguin.

### Debt and Financing Activities

Total debt decreased in Q2 2021 from both Q1 2021 and Q4 2020, primarily as a result of the maturity of the Series T Debentures and the redemption of the Series M and Series Q senior unsecured debentures, in aggregate principal amounts of \$323.1 million, \$150.0 million and \$150.0 million, respectively. Total debt increased in Q4 2020 from Q3 2020, principally due to the issuance of Series X and Series Y unsecured debentures totalling \$650.0 million, net of repayment of Series R unsecured debentures totalling \$250.0 million and purchase and cancellation of a proportion of the Series T Debentures totalling \$26.9 million. Total debt decreased in Q3 2020 from Q2 2020 principally as a result of repayment of secured debt, but increased from Q4 2019 principally due to the \$600.0 million issuance of Series V and Series W unsecured debentures in Q2 2020. Total debt increased in Q4 2019 from Q3 2019 primarily as a result of \$110.0 million net new debt issued in Q4 2019. The quarter-over-quarter increase in unencumbered assets over the last two years is primarily attributed to the Trust's strategic practice of repaying mortgages by using its existing credit facilities and unsecured debt, resulting in the related assets remaining unencumbered thereafter. Unencumbered assets increased in Q4 2019 from Q3 2019 primarily as a result of the repayment of approximately \$313.0 million aggregate principal amount of secured mortgages which were secured by properties with an aggregate fair value of approximately \$1.0 billion.

### Leasing

The Trust's occupancy rate, inclusive of committed deals, of 97.3% (June 30, 2020 – 97.8%) was negatively impacted over the past year. The primary reason for the reduction in occupancy rate in the second and third quarters of 2020 is the impact of tenant bankruptcies in the Trust's portfolio and the current challenging leasing environment primarily due to the COVID-19 pandemic which continued in Q1 and Q2 2021. Changes in occupancy rates are primarily caused by: i) bankruptcies, closures and non-renewals of existing tenants or tenancies, as applicable, ii) new leasing, iii) assumed occupancy/vacancy on acquisitions, and iv) transfers of space in and out of the Trust's portfolio of properties under development.

## Section III — Development Activities

### Mixed-Use Development Initiatives

The following table summarizes the 284 identified mixed-use, recurring rental income and development income initiatives, which are included in the Trust's large development pipeline:

Description	Underway (Construction underway or expected to commence within next 2 years)	Active (Construction expected to commence within next 3–5 years)	Future (Construction expected to commence after 5 years)	Total
<b>Section A</b>				
<b>Number of projects in which the Trust has an ownership interest</b>				
Residential Rental	17	28	51	96
Seniors' Housing	5	16	19	40
Self-storage	14	17	19	50
Office Buildings	—	1	6	7
Hotels	—	—	4	4
<b>Subtotal – Recurring rental income initiatives</b>	<b>36</b>	<b>62</b>	<b>99</b>	<b>197</b>
Condominium developments	13	21	38	72
Townhome developments	2	3	10	15
<b>Subtotal – Development income initiatives</b>	<b>15</b>	<b>24</b>	<b>48</b>	<b>87</b>
<b>Total</b>	<b>51</b>	<b>86</b>	<b>147</b>	<b>284</b>
<b>Section B</b>				
<b>Planning entitlements (#)</b>	<b>34</b>	<b>55</b>	<b>75</b>	<b>164</b>
<b>Section C</b>				
<b>Project area (in thousands of sq. ft.) – at 100%<sup>(2)</sup></b>				
<b>Recurring rental income initiatives</b>	6,300	9,800	15,500	31,600
<b>Development income initiatives</b>	5,000	6,200	12,400	23,600
<b>Total project area (in thousands of sq. ft.) – at 100%</b>	<b>11,300</b>	<b>16,000</b>	<b>27,900</b>	<b>55,200</b>
<b>Trust's share of project area (in thousands of sq. ft.)</b>				
<b>Recurring rental income initiatives</b>	3,400	6,200	9,400	19,000
<b>Development income initiatives</b>	2,600	3,800	7,000	13,400
<b>Total Trust's share of project area (in thousands of sq. ft.)</b>	<b>6,000</b>	<b>10,000</b>	<b>16,400</b>	<b>32,400</b>
<b>Section D</b>				
<b>Total estimated costs (in millions of dollars) – at 100% based on current planning budgets<sup>(2)</sup></b>				
	5,000	8,100	— <sup>(1)</sup>	13,100
<b>Trust's share of such estimated costs (in millions of dollars)</b>				
	2,800	5,000	— <sup>(1)</sup>	7,800

(1) The Trust does not fully determine the costs attributable to future projects expected to commence after five years and as such they are not included in this table.

(2) Square footage and cost figures provided at 100% pertain to projects for which the Trust has an ownership interest in such projects, and do not include related party projects to which the Trust does not have an ownership interest.

### Status of Current Development Initiatives

This section contains forward-looking statements related to expected milestones and completion dates of various development initiatives. Completion, milestone or occupancy dates of each of the projects described below may be delayed or adversely impacted as a result of, among other things, restrictions or delays related to the COVID-19 pandemic.

The Trust's mixed-use development initiatives have resulted in the Trust participating in various substantive construction development projects. This includes construction at i) SmartVMC; ii) a two-phase high-rise rental residential project in Laval, Quebec; iii) several seniors' apartments and retirement home buildings in the Greater Toronto Area and Ottawa; and iv) several self-storage locations throughout Ontario. In addition, the Trust is currently working on development initiatives for many other properties that will primarily consist of residential and retirement home developments located in Ontario and Quebec.

### SmartVMC Development Initiatives

When complete, SmartVMC is planned to consist of approximately 11.0 million square feet (5.5 million square feet at the Trust's share) of mixed-use development, anchored by public transit infrastructure spending by the various levels of government of over \$3.0 billion including the VMC subway station which opened in 2017. SmartVMC currently includes:

- i) the 360,000 square feet of fully leased and occupied office space in the KPMG tower;
- ii) the 225,000 square-foot PwC-YMCA office and community-use complex which is fully leased, with fully occupied office space and community-use space, including a new world-class YMCA facility and municipal library, expected to open in 2021;
- iii) the new 140,000 square-foot Walmart store which opened in October 2020; and
- iv) the development of Transit City, with details of each previously announced residential phase as follows:

Phase	Storeys (#)	Units Released for Sale/ Available for Rent (#)	Units Sold (#)	Units Sold to Date (%)	Actual/Estimated Completion Period
Transit City 1	55	551	551	100.0	2020 (Completed)
Transit City 2	55	559	559	100.0	2020 (Completed)
Transit City 3	55	631	631	100.0	2021
Transit City 4 <sup>(1)</sup>	45	498	498	100.0	2023
Transit City 5 <sup>(1)</sup>	50	528	528	100.0	2023
Transit City 1 & 2 Townhomes	N/A	22	22	100.0	2022
<b>Subtotal – SmartVMC Condos/ Townhomes</b>		<b>2,789</b>	<b>2,789</b>	<b>100.0</b>	
Purpose-built residential rental apartment tower <sup>(1)</sup>	36	454			2023/2024
<b>Total – SmartVMC Residential</b>		<b>3,243</b>			

(1) 92 of the 454 units attributable to the purpose-built residential rental apartment tower will be located in a podium connecting the Transit City 4 and 5 phases. These 92 units are anticipated to be completed commensurate with Transit City 4 and 5.

The following table summarizes the associated major mixed-use initiatives currently being planned at SmartVMC:

Project	Type	Estimated Total Building Area (sq. ft./units)	Expected Completion Year	Trust's Share (%)
KPMG Tower	Office	330,000 sq. ft.	Completed	50.0
	Retail	30,000 sq. ft.	Completed	50.0
PwC-YMCA Complex/Tower	Office	225,000 sq. ft. <sup>(1)</sup>	Completed	50.0
Office Tower #3 – Proposed	Office	500,000 sq. ft.	2027	50.0
Office Tower #4 – Proposed	Office	500,000 sq. ft.	2029	50.0
Residential Rental	Apartments	454 units <sup>(2)</sup>	2023–2024	50.0
Transit City 1	Condo	551 units	Completed (2020)	25.0
Transit City 2	Condo	559 units	Completed (2020)	25.0
Transit City 1 & 2 Townhomes	Townhomes	22 units	2022	25.0
Transit City 3	Condo	631 units	2021	25.0
Transit City 4 and 5	Condo	1,026 units <sup>(2)</sup>	2023	25.0
ArtWalk Condominiums	Condo	627 units	2025–2026	50.0
Block C2	Condo	798 units	2027	50.0

(1) Includes 112,000 square feet of YMCA, library and community-use space.

(2) 92 of the 454 units attributable to the purpose-built residential rental apartment tower will be located in a podium connecting the Transit City 4 and 5 phases. These 92 units are anticipated to be completed commensurate with Transit City 4 and 5.



## Residential and Other Development Initiatives

In addition, the Trust has recently completed or is working on the following development initiatives:

#	Project	Type	Estimated Total Building Area (sq. ft./units)	Expected Year of Construction Completion <sup>(1)</sup>	Trust's Share (%)
1	Laval Phase 1 (QC)	Residential rental	171 units	Completed (2020)	50.0
2	Mascouche N Phase 1 (QC)	Residential rental	238 units	2022	80.0
3	Laval Phase 2 (QC)	Residential rental	211 units	2023	50.0
4	Laurentian Place – Ottawa (ON)	Residential rental	174 units	2023	50.0
5	Laurentian Place – Ottawa (ON)	Retirement residence	228 units	2023	50.0
6	Leaside SmartStop (ON)	Self-storage facility	133,714 sq. ft. (998 units)	Completed (2020)	50.0
7	Vaughan NW SmartStop (ON)	Self-storage facility	118,067 sq. ft. (875 units)	Completed (2021)	50.0
8	Brampton SmartStop (ON)	Self-storage facility	134,687 sq. ft. (1,052 units)	Completed (2021)	50.0
9	Oshawa S SmartStop (ON)	Self-storage facility	124,000 sq. ft. (921 units)	2021	50.0
10	Scarborough E SmartStop (ON)	Self-storage facility	137,000 sq. ft. (895 units)	2021	50.0
11	Kingspoint SmartStop (ON)	Self-storage facility	133,000 sq. ft. (969 units)	2022	50.0
12	Aurora SmartStop (ON)	Self-storage facility	140,000 sq. ft. (926 units)	2022	50.0

(1) Economic stabilization is achieved at 92% to 98% occupancy and varies by asset class and unique project-based factors. Residential rental and retirement residence projects are generally expected to achieve economic stabilization in 2-3 years after construction completion. Self-storage projects are generally expected to achieve economic stabilization in 4-5 years after construction completion.

Completion or occupancy dates of each of the projects listed above may be delayed or adversely impacted as a consequence of further government orders, supply chain issues and changes in construction staffing to include physical distancing measures, among other factors, as a result of the COVID-19 pandemic.

The Trust is currently working on initiatives for the development of many properties, for which final municipal approvals have been or are being actively pursued:

- a. the development of up to 5.3 million square feet of predominately residential space, in various forms, at Highway 400 & Highway 7, in Vaughan, Ontario, with a rezoning application submitted in December 2019 and a site plan application for the first four buildings totalling 1,742 units submitted in October 2020;
- b. the development of more than 4.0 million square feet (4,600 units) of residential density on the land at SmartVMC previously occupied by a Walmart store, with rezoning and site plan applications submitted in 2020 for approval of Phase 1 of 550,000 square feet;
- c. the development of 1.2 million square feet of mixed-use density – office, retail and residential – on the SmartVMC lands immediately south of the Transit City 4 and 5 towers, with the rezoning and site plan applications submitted in September 2020;
- d. the development of up to 5.0 million square feet of predominately residential space, in various forms over the long term, in Pickering, Ontario, with the site plan application for a two-tower mixed-use phase, approximating 650,000 square feet, submitted in April 2020;
- e. the development of up to 5.5 million square feet of predominately residential space, in various forms, at Oakville North in Oakville, Ontario, with the rezoning application for an initial two-tower 585-unit residential phase submitted in April 2021;
- f. the development of up to 2.55 million square feet of predominately residential space, in various forms, at the Westside Mall in Toronto, Ontario, with an application for the first 35-storey mixed-use tower submitted in Q1 2021;
- g. the development of up to 1.5 million square feet of residential space in various forms on the Trust's undeveloped lands at the Vaughan NW property in Vaughan, Ontario. Residential development includes townhomes, to be developed in partnership with Fieldgate Homes ("Fieldgate"); a seniors' apartment building and separate retirement residence to be developed in partnership with Revera; along with condominiums and residential rental buildings. Applications for these six towers have been submitted;
- h. the development of up to 1.5 million square feet of residential space, in various forms, in Pointe-Claire, Quebec, with the first phase, a two-tower rental project, being actively pursued;
- i. the development of up to 318,000 square feet of residential townhomes at Oakville South in Oakville, Ontario, with a third party homebuilder and a potential retirement residence project with Revera;

- j. the intensification of the Toronto StudioCentre ("StudioCentre") in Toronto, Ontario (zoning allows for up to 1.2 million square feet);
- k. the development of four high-rise purpose-built residential rental buildings comprising approximately 1,800 units with Greenwin, in Barrie, Ontario, for which a zoning application was approved by Barrie City Council in January 2021 with site plan approved for Phase 1 by Barrie City Council in June 2021. An application for building permit was submitted in July 2021;
- l. the development of a 35-storey high-rise purpose-built residential rental tower containing 449 units, on Balliol Street in midtown Toronto, Ontario, with zoning and site plan applications submitted in September 2020. A second submission of these applications was made in July 2021;
- m. the development of up to 1,600 residential units, in various forms, in Mascouche, Quebec and as noted above, with the first phase consisting of 238 units in two 10-storey rental towers approved by municipal council in August 2020. Construction began in April 2021, and the occupancy of units is anticipated to commence in July 2022;
- n. the development of residential density at the Trust's shopping centre at 1900 Eglinton in Scarborough with rezoning applications for the first two residential towers (38 and 40 storeys) submitted in January 2021;
- o. the development of up to 270,000 square feet of residential space in 148 townhomes at London Fox Hollow in London, Ontario, with site plan approval applications submitted in December 2020;
- p. the development of the first phase, 46-unit rental building, which is part of a multi-phase masterplan in Alliston, Ontario, with a rezoning application approved by Council in December 2020 and a site plan application submitted in May 2020. The site plan application was resubmitted in March 2021 and again in July 2021 with approvals expected by Q3 2021;
- q. the development of four additional self-storage facilities in Ontario with the Trust's partner, SmartStop, in Markham, Stoney Creek, Toronto and Whitby, with zoning and/or site plan applications either well underway or to be submitted in 2021. Project agreements for another four locations are being finalized;
- r. the Q4 2020 acquisition of an additional 33.33% interest (new ownership structure of 66.66% held by the Trust and 33.33% held by Penguin) in 50 acres of adjacent land to the Trust's Premium Outlets Montreal in Mirabel for the ultimate development of residential density of up to 4,500 units. Zoning applications for the first phase rental building with 168 units expected to be submitted in Q4 2021;
- s. the development of residential density of approximately 500 condo units (in three phases) at Laval Centre in Quebec, with the zoning application for the first tower of 160 units expected to be submitted in the third quarter of 2021;
- t. with the issued Minister's Zoning Order, the Trust has begun to redevelop its 73-acre Cambridge retail property with various forms of residential, retail, office, institutional and commercial uses to create a complete vibrant urban community representing over 12.0 million square feet. The initial phase is expected to include townhouses, mid-rise and high-rise residential buildings;
- u. the development of residential density at the Trust's shopping centre at Bayview and Major Mackenzie in Richmond Hill, with a rezoning application for a 10-storey retirement residences building submitted in Q1 2021, to be developed in partnership with Revera;
- v. the development of 1.5 million square feet of residential density adjacent to the new South Keys light rail train station at the Trust's Ottawa South Keys centre, consistent with current zoning permissions. Site plan application for the first phase rental building with 240 units expected to be submitted in Q3 2021;
- w. the development of up to 830,000 square feet of predominately residential space in Aurora (Yonge and Murray), with rezoning applications for the entire site and site plan submitted for Phase 1 for 498,000 square feet in July 2021;
- x. the Q4 2020 acquisition of a 50% interest in a property in downtown Markham for the development of a 243,000 square foot retirement residence with Revera. The rezoning application was submitted in December 2020; and
- y. the development of approximately 1.0 million square feet of residential density on the Trust's Parkway Plaza centre in Stoney Creek, Ontario with an application for a Phase 1 development for a 26-storey, 233,500 square foot, 290-unit condo expected to be submitted in Q3 2021.

## Residential Development Inventory

The residential development inventory consists of development lands, co-owned with Fieldgate, located at Vaughan NW, Ontario, for the purpose of developing and selling residential townhome units.

The following table summarizes the activity in residential development inventory:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Balance – beginning of period	25,795	24,564
Development costs	149	317
Capitalized interest	478	914
<b>Balance – end of period</b>	<b>26,422</b>	<b>25,795</b>

For details on SmartVMC residential development, see “Equity Accounted Investments”.

## Properties Under Development

As at June 30, 2021, the fair value of properties under development including properties under development recorded in equity accounted investments totalled \$913.0 million as compared to \$898.6 million at December 31, 2020, resulting in a net increase of \$14.4 million (for details on the factors influencing this change, see “Investment Properties”) presented in the table as follows:

(in thousands of dollars)	June 30, 2021	December 31, 2020	Variance (\$)
Developments	532,768	521,149	11,619
Earnouts subject to option agreements <sup>(1)</sup>	59,033	61,811	(2,778)
<b>Total</b>	<b>591,801</b>	<b>582,960</b>	<b>8,841</b>
Equity accounted investments	321,221	315,628	5,593
<b>Total including equity accounted investments (Non-GAAP)</b>	<b>913,022</b>	<b>898,588</b>	<b>14,434</b>

(1) Earnout development costs during the development period are paid by the Trust and funded through interest-bearing secured debt provided by the vendors to the Trust. On completion of the development and the commencement of lease payments by a tenant, the Earnouts will be acquired from the vendors based on predetermined or formula-based capitalization rates ranging from 6.00% to 7.40%, net of land and development costs incurred. Penguin has contractual options to acquire Trust Units and LP Units on completion of Earnouts as shown in Note 12(b) of the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021. Effective December 9, 2020, pursuant to the Omnibus Agreement between the Trust and Penguin (see also “Related Party Transactions”), Penguin has the option to extend all Earnouts by two years from the previous expiry date, and the Trust has been given a right of first offer in connection with the sale of the economic and financial benefits and rights of any such development parcel during any extended period. For further details, see the Trust's management information circular dated November 6, 2020, filed on SEDAR.

## Future Retail Developments, Earnouts and Mezzanine Financing

Total future Retail Developments, Earnouts and Mezzanine Financing could increase the existing Trust portfolio by an additional 1.9 million square feet. With respect to the future pipeline, commitments have been negotiated on 0.1 million square feet. The Trust continues to revise its estimates and adjust its plans towards mixed-use developments.

The following table summarizes the expected potential future retail pipeline in properties under development as at June 30, 2021:

(in thousands of square feet)	Committed	Years 0–2	Years 3–5	Beyond Year 5	Total <sup>(1)</sup>
Developments	74	687	181	308	1,250
Earnouts	38	20	58	47	163
	112	707	239	355	1,413
Mezzanine Financing	—	—	—	503	503
	112	707	239	858	1,916

(1) The estimated timing of development is based on management's best estimates and can be adjusted based on changes in business conditions.

During the quarter ended June 30, 2021, the future retail properties under development pipeline increased by 0.1 million square feet to a total of 1.4 million square feet. The change is summarized in the following table:

(in thousands of square feet)	Total Area
Future retail properties under development pipeline – March 31, 2021	1,503
Net adjustment to project densities	57
Completion of Earnouts and Developments	(147)
Net change	(90)
<b>Future retail properties under development pipeline – June 30, 2021</b>	<b>1,413</b>

**Committed Retail Pipeline**

The following table summarizes the committed investment by the Trust in retail properties under development as at June 30, 2021:

(in thousands of dollars)	Square Feet (in thousands)	Total Estimated Costs	Costs Incurred	Estimated Future Development Costs
Developments	74	21,060	9,740	11,320
Earnouts	38	13,862	4,662	9,200
	<b>112</b>	<b>34,922</b>	<b>14,402</b>	<b>20,520</b>

The completion of these committed Earnouts and Developments as currently scheduled is expected to have an average estimated yield of 5.7% in 2021 and 6.2% in 2022.

**Uncommitted Retail Pipeline**

The following table summarizes the estimated future investment by the Trust in retail properties under development. It is expected the future development costs will be spent over the next five years and beyond:

(in thousands of dollars)	Years 0–2	Years 3–5	Beyond Year 5	Total Estimated Costs	Costs Incurred	Future Development Costs
Developments	256,794	76,809	119,511	453,114	171,763	281,351
Earnouts	5,295	19,322	12,153	36,770	3,332	33,438
	<b>262,089</b>	<b>96,131</b>	<b>131,664</b>	<b>489,884</b>	<b>175,095</b>	<b>314,789</b>

Approximately 9.6% of the retail properties under development, representing a proportion of gross investment cost (committed and uncommitted) relating to Earnouts (\$50.6 million, divided by total estimated costs of \$524.8 million), representing 163,000 square feet are lands that are under contract by vendors to develop and lease for additional proceeds when developed. In certain events, the developer may sell the portion of undeveloped land to accommodate the construction plan that provides the best use of the property. It is management's intention to finance the costs of construction through interim financing or operating facilities and, once rental revenue is stabilized, long-term financing will be arranged. With respect to the remaining gross leasable area, it is expected that 1.3 million square feet of future space will be developed as the Trust leases space and finances the related construction costs.

## Completed and Future Earnouts and Developments on Existing Properties

For the three months ended June 30, 2021, \$42.2 million of Earnouts and Developments (including Developments relating to equity accounted investments) were completed and transferred to income properties, including Earnouts in Orillia and Kanata (approximately 22,000 square feet), retail development in Cornwall (approximately 4,000 square feet), and the Trust's share of office space in the KPMG and PwC towers (approximately 12,000 square feet), as compared to \$34.6 million in the same period in 2020.

	Three Months Ended June 30, 2021		Three Months Ended June 30, 2020	
	Area (sq. ft.)	Investment (\$ millions)	Area (sq. ft.)	Investment (\$ millions)
Earnouts <sup>(1)</sup>	22,203	8.0	—	6.0
Retail Developments	4,055	1.6	16,052	5.1
Transfers from properties under development to income properties	109,160	25.1	8,255	2.5
Developments – equity accounted investments	12,032	7.5	79,928	21.0
	<b>147,450</b>	<b>42.2</b>	<b>104,235</b>	<b>34.6</b>

(1) The Earnouts for the three months ended June 30, 2021 include no land parcel sales (for the three months ended June 30, 2020: two land parcel sales totalling \$6.0 million of investment, and as a result, the area of these parcel sales is not reflected in the table above).

For the six months ended June 30, 2021, \$68.2 million of Earnouts and Developments (including Developments relating to equity accounted investments) were completed and transferred to income properties, including the Trust's share of approximately 91,000 square feet in two self-storage facilities located in Brampton and Vaughan, Ontario, as compared to \$43.3 million in the same period in 2020.

	Six Months Ended June 30, 2021		Six Months Ended June 30, 2020	
	Area (sq. ft.)	Investment (\$ millions)	Area (sq. ft.)	Investment (\$ millions)
Earnouts <sup>(1)</sup>	24,619	8.8	—	6.0
Retail Developments	5,379	2.0	19,381	8.8
Transfers from properties under development to income properties	115,900	27.3	28,314	7.5
Developments – equity accounted investments	12,032	13.0	79,928	21.0
Self-storage facilities – equity accounted investments	91,319	17.1	—	—
	<b>249,249</b>	<b>68.2</b>	<b>127,623</b>	<b>43.3</b>

(1) The Earnouts for the six months ended June 30, 2021 included one land parcel sale totalling \$4.7 million of investment and, as a result, the area for this parcel sale is not reflected in the table above (for the six months ended June 30, 2020: two land parcel sales totalling \$6.0 million of investment).



The following table summarizes future retail Developments, Earnouts and Mezzanine Financing as at June 30, 2021:

	Area (sq. ft.)	Total Area (%)	Income (\$000s)	Gross Commitment (\$000s)	Invested To-date (\$000s)	Net Commitment (\$000s)	Yield / Cap Rate (%)
<b>Developments</b>							
<b>Committed Developments</b>							
2021	51,243	3.6	635	11,572 <sup>(2)</sup>	7,215 <sup>(2)</sup>	4,357	5.5 <sup>(3)</sup>
2022 and beyond	23,327	1.7	602	9,488 <sup>(2)</sup>	1,289 <sup>(2)</sup>	8,199	6.3 <sup>(3)</sup>
<b>Total Committed Developments</b>	<b>74,570</b>	<b>5.3</b>	<b>1,237</b>	<b>21,060</b>	<b>8,504</b>	<b>12,556</b>	<b>5.9</b>
<b>Uncommitted Developments</b>							
2021	46,010	3.3	655	14,509 <sup>(2)</sup>	11,396 <sup>(2)</sup>	3,113	4.5 <sup>(3)</sup>
2022 and beyond	1,129,144	79.8	22,497	438,605 <sup>(2)</sup>	161,605 <sup>(2)</sup>	277,000	5.1 <sup>(3)</sup>
<b>Total Uncommitted Developments</b>	<b>1,175,154</b>	<b>83.1</b>	<b>23,152</b>	<b>453,114</b>	<b>173,001</b>	<b>280,113</b>	<b>5.1</b>
<b>Total Developments</b>	<b>1,249,724</b>	<b>88.4</b>	<b>24,389</b>	<b>474,174</b>	<b>181,505 <sup>(1)</sup></b>	<b>292,669</b>	<b>5.1</b>
<b>Earnouts</b>							
<b>Committed Earnouts</b>							
2021	29,263	2.1	574	9,639	3,884	5,755	6.0
2022 and beyond	8,657	0.6	265	4,222	777	3,445	6.3
<b>Total Committed Earnouts</b>	<b>37,920</b>	<b>2.7</b>	<b>839</b>	<b>13,861</b>	<b>4,661</b>	<b>9,200</b>	<b>6.1</b>
<b>Uncommitted Earnouts</b>							
2021	—	—	—	—	—	—	—
2022 and beyond	125,446	8.9	2,540	36,770	3,332	33,438	6.9
<b>Total Uncommitted Earnouts</b>	<b>125,446</b>	<b>8.9</b>	<b>2,540</b>	<b>36,770</b>	<b>3,332</b>	<b>33,438</b>	<b>6.9</b>
<b>Total Earnouts</b>	<b>163,366</b>	<b>11.6</b>	<b>3,379</b>	<b>50,631</b>	<b>7,993 <sup>(1)</sup></b>	<b>42,638</b>	<b>6.7</b>
<b>Total before non-cash development cost</b>	<b>1,413,090</b>	<b>100.0</b>	<b>27,768</b>	<b>524,805</b>	<b>189,498</b>	<b>335,307</b>	<b>5.3</b>
Non-cash Development cost <sup>(4)</sup>					(24,430) <sup>(1)</sup>		
Land / Intensification projects					426,733 <sup>(1)</sup>		
Equity accounted investments					321,221 <sup>(1)</sup>		
<b>Total</b>	<b>1,413,090</b>	<b>100.0</b>	<b>27,768</b>	<b>524,805</b>	<b>913,022 <sup>(1)</sup></b>	<b>335,307</b>	<b>5.3</b>
Options through Mezzanine Financing	<b>502,586</b>						
<b>Total Potential Pipeline</b>	<b>1,915,676</b>						

(1) Under "Completed and Future Earnouts and Developments on Existing Properties" in the MD&A for the three and six months ended June 30, 2021, Earnouts of \$59.0 million, Developments of \$532.8 million and Equity Accounted Investments of \$321.2 million comprise the total amount of \$913.0 million. The amounts in the chart above have been adjusted for Earnouts that are expected to be completed after the expiry of the Earnout options being reclassified as Developments.

(2) Includes fair value adjustment for land.

(3) On a cost basis, the yield would be 5.1%, 5.9%, 3.9%, and 4.6%, respectively.

(4) Represents net liability currently recorded.

## Section IV — Business Operations and Performance

### Results of Operations

#### Proportionately Consolidated Balance Sheets (including the Trust's interests in equity accounted investments)

The following table presents the proportionately consolidated balance sheets, which includes a reconciliation of the Trust's proportionate share of equity accounted investments:

(in thousands of dollars)	June 30, 2021			December 31, 2020		
	GAAP Basis	Proportionate Share Reconciliation	Total Proportionate Share (Non-GAAP Basis)	GAAP Basis	Proportionate Share Reconciliation	Total Proportionate Share (Non-GAAP Basis)
<b>Assets</b>						
<b>Non-current assets</b>						
Investment properties	8,883,634	607,002	9,490,636	8,850,390	550,194	9,400,584
Mortgages, loans and notes receivable	299,129	(59,209)	239,920	263,558	(67,345)	196,213
Equity accounted investments	465,590	(465,590)	—	463,204	(463,204)	—
Other assets	83,464	7,552	91,016	88,141	7,437	95,578
Total return swap receivable	13,739	—	13,739	—	—	—
Intangible assets	45,804	—	45,804	46,470	—	46,470
	9,791,360	89,755	9,881,115	9,711,763	27,082	9,738,845
<b>Current assets</b>						
Residential development inventory	26,422	64,173	90,595	25,795	88,783	114,578
Current portion of mortgages, loans and notes receivable	70,777	—	70,777	125,254	—	125,254
Amounts receivable and other	57,895	(1,993)	55,902	58,644	(3,767)	54,877
Deferred financing costs	1,000	11	1,011	1,173	79	1,252
Prepaid expenses and deposits	31,613	10,984	42,597	7,269	9,527	16,796
Cash and cash equivalents	57,605	21,997	79,602	794,594	28,704	823,298
	245,312	95,172	340,484	1,012,729	123,326	1,136,055
<b>Total assets</b>	<b>10,036,672</b>	<b>184,927</b>	<b>10,221,599</b>	<b>10,724,492</b>	<b>150,408</b>	<b>10,874,900</b>
<b>Liabilities</b>						
<b>Non-current liabilities</b>						
Debt	4,215,264	78,918	4,294,182	4,355,862	(8,288)	4,347,574
Other payables	18,796	9	18,805	19,385	—	19,385
Other financial liabilities	120,988	—	120,988	86,728	—	86,728
	4,355,048	78,927	4,433,975	4,461,975	(8,288)	4,453,687
<b>Current liabilities</b>						
Current portion of debt	277,684	20,023	297,707	854,261	59,525	913,786
Accounts payable and current portion of other payables	235,330	85,977	321,307	241,281	99,171	340,452
	513,014	106,000	619,014	1,095,542	158,696	1,254,238
<b>Total liabilities</b>	<b>4,868,062</b>	<b>184,927</b>	<b>5,052,989</b>	<b>5,557,517</b>	<b>150,408</b>	<b>5,707,925</b>
<b>Equity</b>						
Trust Unit equity	4,315,677	—	4,315,677	4,317,357	—	4,317,357
Non-controlling interests	852,933	—	852,933	849,618	—	849,618
	5,168,610	—	5,168,610	5,166,975	—	5,166,975
<b>Total liabilities and equity</b>	<b>10,036,672</b>	<b>184,927</b>	<b>10,221,599</b>	<b>10,724,492</b>	<b>150,408</b>	<b>10,874,900</b>

### Proportionately Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) (including the Trust's Interests in Equity Accounted Investments)

The following tables present the proportionately consolidated statements of income (loss) and comprehensive income (loss), which include a reconciliation of the Trust's proportionate share of equity accounted investments:

#### Quarterly Comparison to Prior Year

(in thousands of dollars)	Three Months Ended June 30, 2021			Three Months Ended June 30, 2020			
	GAAP Basis	Proportionate Share Reconciliation	Total Proportionate Share (Non-GAAP Basis)	GAAP Basis	Proportionate Share Reconciliation	Total Proportionate Share (Non-GAAP Basis)	Variance
<b>Net rental income and other</b>							
Rentals from investment properties and other	193,937	5,039	198,976	190,285	4,421	194,706	4,270
Condominium sales revenue	—	52,768	52,768	—	—	—	52,768
Property operating costs and other	(74,805)	(2,108)	(76,913)	(84,647)	(1,951)	(86,598)	9,685
Condominium cost of sales	—	(38,740)	(38,740)	—	(14)	(14)	(38,726)
Net rental income and other	119,132	16,959	136,091	105,638	2,456	108,094	27,997
<b>Other income and expenses</b>							
General and administrative expense, net	(7,304)	(5)	(7,309)	(7,637)	—	(7,637)	328
Earnings from equity accounted investments	21,751	(21,751)	—	3,244	(3,244)	—	—
Fair value adjustment on revaluation of investment properties	10,854	7,097	17,951	(197,364)	2,398	(194,966)	212,917
Loss on sale of investment properties	(68)	—	(68)	(5)	—	(5)	(63)
Interest expense	(36,653)	(1,354)	(38,007)	(36,501)	(1,138)	(37,639)	(368)
Interest income	3,395	20	3,415	3,793	32	3,825	(410)
Supplemental costs	—	(966)	(966)	—	(504)	(504)	(462)
Fair value adjustment on financial instruments	(14,122)	—	(14,122)	(4,842)	—	(4,842)	(9,280)
<b>Net income (loss) and comprehensive income (loss)</b>	<b>96,985</b>	<b>—</b>	<b>96,985</b>	<b>(133,674)</b>	<b>—</b>	<b>(133,674)</b>	<b>230,659</b>

For the three months ended June 30, 2021, net income (loss) and comprehensive income (loss) (as noted in the table above) increased by \$230.7 million as compared to the same period last year. This increase was primarily attributed to the following:

- \$212.9 million increase in fair value adjustments on revaluation of investment properties principally due to the higher revaluation loss recorded during the same period in 2020, which reflected the changes in leasing and cash flow assumptions principally as a result of the COVID-19 pandemic;
- \$28.0 million increase in NOI (see further details in the "Net Operating Income" subsection); and
- \$0.3 million decrease in general and administrative expenses (net) (see further details in the "General and Administrative Expense" section);

Partially offset by the following:

- \$9.3 million increase in unfavourable fair value adjustment on financial instruments primarily due to: i) \$4.3 million increase in interest rate swap fair value loss; ii) \$2.0 million increase in fair value loss on deferred unit plan and \$1.0 million increase in fair value loss on Units classified as liabilities, as a result of the Trust's Unit price changes; iii) \$1.5 million loans receivable fair value gain recorded in the comparative period; iv) \$1.1 million equity incentive plan fair value loss, partially offset by; v) \$0.6 million Total Return Swap ("TRS") fair value gains;
- \$0.5 million increase in supplemental costs;
- \$0.4 million decrease in interest income; and
- \$0.4 million increase in interest expense.

## Year-to-Date Comparison to Prior Year

(in thousands of dollars)							
	Six Months Ended June 30, 2021			Six Months Ended June 30, 2020			
	GAAP Basis	Proportionate Share Reconciliation	Total Proportionate Share (Non-GAAP Basis)	GAAP Basis	Proportionate Share Reconciliation	Total Proportionate Share (Non-GAAP Basis)	Variance
<b>Net rental income and other</b>							
Rentals from investment properties and other	392,775	10,070	402,845	397,012	9,138	406,150	(3,305)
Condominium sales revenue	—	52,933	52,933	—	—	—	52,933
Property operating costs and other	(157,506)	(4,361)	(161,867)	(167,547)	(3,853)	(171,400)	9,533
Condominium cost of sales	—	(38,839)	(38,839)	—	(259)	(259)	(38,580)
Net rental income and other	235,269	19,803	255,072	229,465	5,026	234,491	20,581
<b>Other income and expenses</b>							
General and administrative expense, net	(14,784)	(5)	(14,789)	(13,251)	—	(13,251)	(1,538)
Earnings from equity accounted investments	37,069	(37,069)	—	7,942	(7,942)	—	—
Fair value adjustment on revaluation of investment properties	(7,905)	20,930	13,025	(260,746)	5,223	(255,523)	268,548
Loss on sale of investment properties	(58)	—	(58)	(2)	—	(2)	(56)
Interest expense	(73,854)	(2,734)	(76,588)	(71,019)	(2,154)	(73,173)	(3,415)
Interest income	6,997	42	7,039	7,072	749	7,821	(782)
Supplemental costs	—	(967)	(967)	—	(902)	(902)	(65)
Fair value adjustment on financial instruments	(25,190)	—	(25,190)	33,247	—	33,247	(58,437)
Acquisition-related costs	—	—	—	(2,181)	—	(2,181)	2,181
<b>Net income (loss) and comprehensive income (loss)</b>	<b>157,544</b>	<b>—</b>	<b>157,544</b>	<b>(69,473)</b>	<b>—</b>	<b>(69,473)</b>	<b>227,017</b>

For the six months ended June 30, 2021, net income (loss) and comprehensive income (loss) (as noted in the table above) increased by \$227.0 million as compared to the same period last year. This increase was primarily attributed to the following:

- \$268.5 million increase in fair value adjustments on revaluation of investment properties principally due to the higher revaluation loss recorded during the same period in 2020, which reflected the changes in leasing and cash flow assumptions at the inception of the COVID-19 pandemic;
- \$20.6 million increase in NOI (see further details in the "Net Operating Income" subsection); and
- \$2.2 million decrease in acquisition-related costs;

Partially offset by the following:

- \$58.4 million increase in unfavourable fair value adjustment on financial instruments primarily due to: i) \$34.8 million increase in unfavourable fair value adjustment on Units classified as liabilities and \$19.6 million increase in unfavourable fair value adjustment on deferred unit plan, as a result of the Trust's Unit price changes; ii) \$2.4 million increase in interest rate swap fair value loss; iii) \$1.5 million loans receivable fair value gain recorded in the comparative period; iv) \$1.1 million equity incentive plan fair value loss, and partially offset by; v) \$1.1 million TRS fair value gains;
- \$3.6 million increase in interest expense, supplemental costs and loss on sale of investment properties;
- \$1.5 million increase in general and administrative expenses (net) (see further details in the "General and Administrative Expense" section); and
- \$0.8 million decrease in interest income.

## Net Operating Income

The following tables summarize NOI, related ratios, and recovery ratios, and to provide additional information, reflect the Trust's proportionate share of equity accounted investments, the sum of which represent a non-GAAP measure:

### Quarterly Comparison to Prior Year

(in thousands of dollars)							
	Three Months Ended June 30, 2021			Three Months Ended June 30, 2020			
	Trust portion excluding EAI	Equity Accounted Investments	Total Proportionate Share <sup>(1)</sup>	Trust portion excluding EAI	Equity Accounted Investments	Total Proportionate Share <sup>(1)</sup>	Variance <sup>(1)</sup>
			(A)			(B)	(A-B)
Net base rent	123,500	3,158	126,658	122,911	2,647	125,558	1,100
Property tax and insurance recoveries	45,370	565	45,935	47,273	591	47,864	(1,929)
Property operating cost recoveries	18,625	735	19,360	16,537	721	17,258	2,102
Miscellaneous revenue	2,998	581	3,579	1,465	462	1,927	1,652
Rentals from investment properties	190,493	5,039	195,532	188,186	4,421	192,607	2,925
Service and other revenues	3,444	—	3,444	2,099	—	2,099	1,345
Rentals from investment properties and other <sup>(2)</sup>	193,937	5,039	198,976	190,285	4,421	194,706	4,270
Recoverable CAM costs	(19,736)	(682)	(20,418)	(16,205)	(647)	(16,852)	(3,566)
Recoverable tax and insurance costs	(47,668)	(578)	(48,246)	(49,306)	(600)	(49,906)	1,660
Property management fees and costs	(172)	(157)	(329)	(535)	(139)	(674)	345
Non-recoverable operating costs	(1,508)	(76)	(1,584)	(1,018)	(183)	(1,201)	(383)
ECL	(2,262)	(12)	(2,274)	(15,484)	3	(15,481)	13,207
Other property operating costs	—	(603)	(603)	—	(385)	(385)	(218)
Property operating costs	(71,346)	(2,108)	(73,454)	(82,548)	(1,951)	(84,499)	11,045
Other expenses	(3,459)	—	(3,459)	(2,099)	—	(2,099)	(1,360)
Property operating costs and other <sup>(2)</sup>	(74,805)	(2,108)	(76,913)	(84,647)	(1,951)	(86,598)	9,685
Net rental income and other	119,132	2,931	122,063	105,638	2,470	108,108	13,955
Condominium sales revenue	—	52,768	52,768	—	—	—	52,768
Condominium cost of sales	—	(38,705)	(38,705)	—	—	—	(38,705)
Condominium marketing and selling costs	—	(35)	(35)	—	(14)	(14)	(21)
Net profit on condominium sales <sup>(3)</sup>	—	14,028	14,028	—	(14)	(14)	14,042
<b>NOI<sup>(4)</sup></b>	<b>119,132</b>	<b>16,959</b>	<b>136,091</b>	<b>105,638</b>	<b>2,456</b>	<b>108,094</b>	<b>27,997</b>
Net rental income and other as a percentage of net base rent (%)	96.5	92.8	96.4	85.9	93.3	86.1	10.3
Net rental income and other as a percentage of rentals from investment properties (%)	62.5	58.2	62.4	56.1	55.9	56.1	6.3
Net rental income and other as a percentage of rentals from investment properties and other (%)	61.4	58.2	61.3	55.5	55.9	55.5	5.8
Recovery Ratio (including prior year adjustments) (%)	94.9	103.2	95.1	97.4	105.2	97.5	(2.4)
Recovery Ratio (excluding prior year adjustments) (%)	95.4	113.0	95.7	97.4	105.3	97.5	(1.8)

(1) This column contains non-GAAP measures because it includes figures that are recorded in equity accounted investments. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(2) As reflected under the column "Trust portion excluding EAI" in the table above, this amount represents a GAAP measure.

(3) During the three months ended June 30, 2021, net profit on condominium sales is primarily due to the Transit City 3 closings totalling \$14.0 million. For details, see "SmartVMC Residential Development" below.

(4) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

NOI for the three months ended June 30, 2021 increased by \$28.0 million or 25.9% as compared to the same period in 2020. This increase was primarily attributed to the following:

- \$14.0 million condominium unit sale profits were recognized during the quarter (representing 439 units in Transit City 3);
- \$13.2 million decrease in bad debt and ECL;
- \$3.2 million increase in straight-line rent;
- \$0.9 million increase in short-term rental revenue; and
- \$0.7 million increase in percentage rent and other miscellaneous revenue;

Partially offset by the following:

- \$2.0 million decrease in base rent primarily due to tenant base rent reductions and higher vacancy; and
- \$2.0 million increase in net CAM and realty tax recovery shortfall primarily due to higher vacancy.

## Year-to-Date Comparison to Prior Year

(in thousands of dollars)							
	Six Months Ended June 30, 2021			Six Months Ended June 30, 2020			
	Trust portion excluding EAI	Equity Accounted Investments	Total Proportionate Share <sup>(1)</sup>	Trust portion excluding EAI	Equity Accounted Investments	Total Proportionate Share <sup>(1)</sup>	Variance <sup>(1)</sup>
	(A)					(B)	(A-B)
Net base rent	244,830	6,202	251,032	249,253	5,206	254,459	(3,427)
Property tax and insurance recoveries	92,744	1,221	93,965	95,882	1,178	97,060	(3,095)
Property operating cost recoveries	43,033	1,603	44,636	42,759	1,587	44,346	290
Miscellaneous revenue	5,839	1,044	6,883	4,310	1,167	5,477	1,406
Rentals from investment properties	386,446	10,070	396,516	392,204	9,138	401,342	(4,826)
Service and other revenues	6,329	—	6,329	4,808	—	4,808	1,521
Rentals from investment properties and other <sup>(2)</sup>	392,775	10,070	402,845	397,012	9,138	406,150	(3,305)
Recoverable CAM costs	(46,124)	(1,489)	(47,613)	(42,392)	(1,460)	(43,852)	(3,761)
Recoverable tax and insurance costs	(97,024)	(1,231)	(98,255)	(101,212)	(1,187)	(102,399)	4,144
Property management fees and costs	(461)	(300)	(761)	(1,383)	(273)	(1,656)	895
Non-recoverable operating costs	(2,982)	(105)	(3,087)	(2,088)	(432)	(2,520)	(567)
ECL	(4,571)	(10)	(4,581)	(15,661)	(1)	(15,662)	11,081
Other property operating costs	—	(1,226)	(1,226)	—	(500)	(500)	(726)
Property operating costs	(151,162)	(4,361)	(155,523)	(162,736)	(3,853)	(166,589)	11,066
Other expenses	(6,344)	—	(6,344)	(4,811)	—	(4,811)	(1,533)
Property operating costs and other <sup>(2)</sup>	(157,506)	(4,361)	(161,867)	(167,547)	(3,853)	(171,400)	9,533
Net rental income and other	235,269	5,709	240,978	229,465	5,285	234,750	6,228
Condominium sales revenue	—	52,933	52,933	—	—	—	52,933
Condominium cost of sales	—	(38,804)	(38,804)	—	—	—	(38,804)
Condominium marketing and selling costs	—	(35)	(35)	—	(259)	(259)	224
Net profit on condominium sales <sup>(3)</sup>	—	14,094	14,094	—	(259)	(259)	14,353
<b>NOI<sup>(4)</sup></b>	<b>235,269</b>	<b>19,803</b>	<b>255,072</b>	<b>229,465</b>	<b>5,026</b>	<b>234,491</b>	<b>20,581</b>
Net rental income and other as a percentage of net base rent (%)	96.1	92.1	96.0	92.1	96.5	92.2	3.8
Net rental income and other as a percentage of rentals from investment properties (%)	60.9	56.7	60.8	58.5	55.0	58.4	2.4
Net rental income and other as a percentage of rentals from investment properties and other (%)	59.9	56.7	59.8	57.8	55.0	57.7	2.1
Recovery Ratio (including prior year adjustments) (%)	94.9	103.8	95.0	96.5	104.5	96.7	(1.7)
Recovery Ratio (excluding prior year adjustments) (%)	95.2	108.6	95.5	96.6	104.5	96.7	(1.2)

(1) This column contains non-GAAP measures because it includes figures that are recorded in equity accounted investments – that are not explicitly disclosed and/or presented in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021 and June 30, 2020. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(2) As reflected under the column 'Trust portion excluding EAI' in the table above, this amount represents a GAAP measure.

(3) During the six months ended June 30, 2021, net profit on condominium sales is primarily due to the Transit City 3 closings totalling \$14.0 million. For details, see "SmartVMC Residential Development" below.

(4) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

NOI for the six months ended June 30, 2021 increased by \$20.6 million or 8.8% as compared to the same period in 2020. This increase was primarily attributed to the following:

- \$14.0 million condominium unit sale profits were recognized during the six months ended June 30, 2021 (representing 439 units in Transit City 3);
- \$11.1 million decrease in bad debt and ECL;
- \$2.7 million increase in straight-line rent;
- \$1.0 million increase in short-term rental revenue; and
- \$0.7 million increase in percentage rent and other miscellaneous revenue;

Partially offset by the following:

- \$5.3 million decrease in base rent primarily due to tenant base rent reductions and higher vacancy;
- \$2.8 million increase in net CAM and realty tax recovery shortfall primarily due to higher vacancy; and
- \$0.8 million increase in amortization of tenant incentives.



### Same Properties NOI

NOI (a non-GAAP financial measure) from continuing operations represents: i) rentals from investment properties and other less property operating costs and other, and ii) net profit from condominium sales. Disclosing the NOI contribution from each of same properties, acquisitions, dispositions, Earnouts and Development activities highlights the impact each component has on aggregate NOI. Straight-line rent, lease terminations and other adjustments, and amortization of tenant incentives have been excluded from NOI attributed to same properties, acquisitions, dispositions, Earnouts and Development activities in the table below to highlight the impact of changes in occupancy, rent uplift and productivity.

### Quarterly Comparison to Prior Year

(in thousands of dollars)	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020	Variance (\$)	Variance (%)
Net rental income	119,147	105,638	13,509	12.8
Service and other revenues	3,444	2,099	1,345	64.1
Other expenses	(3,459)	(2,099)	(1,360)	(64.8)
NOI <sup>(1)</sup>	119,132	105,638	13,494	12.8
NOI from equity accounted investments <sup>(1)</sup>	16,959	2,456	14,503	N/R <sup>(2)</sup>
Total portfolio NOI before adjustments <sup>(1)</sup>	136,091	108,094	27,997	25.9
Adjustments:				
Royalties	208	170	38	22.4
Straight-line rent	(553)	2,641	(3,194)	N/R <sup>(2)</sup>
Lease termination and other adjustments	(496)	(319)	(177)	(55.5)
Net profit on condominium sales	(14,028)	14	(14,042)	N/R <sup>(2)</sup>
Amortization of tenant incentives	1,601	1,888	(287)	(15.2)
Total portfolio NOI after adjustments <sup>(1)</sup>	122,823	112,488	10,335	9.2
NOI sourced from:				
Acquisitions	(17)	—	(17)	N/R <sup>(2)</sup>
Earnouts and Developments	(707)	(1,077)	370	34.4
<b>Same Properties NOI<sup>(1)</sup></b>	<b>122,099</b>	<b>111,411</b>	<b>10,688</b>	<b>9.6</b>
Add back: bad debt expense/ECL <sup>(3)</sup>	2,300	15,496	(13,196)	(85.2)
<b>Same Properties NOI excluding ECL<sup>(1)</sup></b>	<b>124,399</b>	<b>126,907</b>	<b>(2,508)</b>	<b>(2.0)</b>

(1) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(2) N/R – Not representative.

(3) Amounts for the three months ended June 30, 2021 and June 30, 2020 reflect, principally, the adverse impact of the COVID-19 pandemic on collections.

"Same Properties" in the table above refers to those income properties that were owned by the Trust from April 1, 2020 to June 30, 2020 and from April 1, 2021 to June 30, 2021. The Same Properties NOI for the three months ended June 30, 2021 increased by \$10.7 million or 9.6% as compared to the same period in 2020, which was primarily due to the following:

- \$13.2 million decrease in bad debt expense and expected credit losses, which was higher in the comparative period to reflect the continued impact of the COVID-19 pandemic; and
- \$1.7 million increase in short-term rental, percentage rent, and other miscellaneous revenue;

Partially offset by the following:

- \$1.6 million decrease in rental revenue mainly due to higher vacancy and base rent reductions principally as a result of the continued impact of the COVID-19 pandemic;
- \$1.9 million increase in CAM and realty tax recoveries shortfall mainly due to higher vacancy, partially offset by lower costs in the current period; and
- \$0.7 million increase in miscellaneous expense.

Excluding the ECL of \$2.3 million recorded in the three months ended June 30, 2021 and the ECL of \$15.5 million in the three months ended June 30, 2020, Same Properties NOI would have been \$124.4 million representing a decrease of \$2.5 million or 2.0% as compared to the same period in 2020.

## Year-to-Date Comparison to Prior Year

(in thousands of dollars)	Six Months Ended June 30, 2021	Six Months Ended June 30, 2020	Variance (\$)	Variance (%)
Net rental income	235,284	229,468	5,816	2.5
Service and other revenues	6,329	4,808	1,521	31.6
Other expenses	(6,344)	(4,811)	(1,533)	(31.9)
NOI <sup>(1)</sup>	235,269	229,465	5,804	2.5
NOI from equity accounted investments <sup>(1)</sup>	19,803	5,026	14,777	N/R <sup>(2)</sup>
Total portfolio NOI before adjustments <sup>(1)</sup>	255,072	234,491	20,581	8.8
Adjustments:				
Royalties	409	389	20	5.1
Straight-line rent	(89)	2,620	(2,709)	N/R <sup>(2)</sup>
Lease termination and other adjustments	(940)	(1,004)	64	6.4
Net profit on condominium sales	(14,094)	259	(14,353)	N/R <sup>(2)</sup>
Amortization of tenant incentives	4,075	3,683	392	10.6
Total portfolio NOI after adjustments <sup>(1)</sup>	244,433	240,438	3,995	1.7
NOI sourced from:				
Acquisitions	(137)	192	(329)	N/R <sup>(2)</sup>
Earnouts and Developments	(1,737)	(2,414)	677	28.0
<b>Same Properties NOI<sup>(1)</sup></b>	<b>242,559</b>	<b>238,216</b>	<b>4,343</b>	<b>1.8</b>
Add back: bad debt expense/ECL <sup>(3)</sup>	4,636	15,693	(11,057)	(70.5)
<b>Same Properties NOI excluding ECL<sup>(1)</sup></b>	<b>247,195</b>	<b>253,909</b>	<b>(6,714)</b>	<b>(2.6)</b>

(1) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(2) N/R – Not representative.

(3) Amounts for the six months ended June 30, 2021 and June 30, 2020 reflect, principally, the adverse impact of the COVID-19 pandemic on collections.

"Same Properties" in the table above refers to those income properties that were owned by the Trust from January 1, 2020 to June 30, 2020 and from January 1, 2021 to June 30, 2021.

The Same Properties NOI for the six months ended June 30, 2021 increased by \$4.3 million or 1.8% as compared to the same period in 2020, which was primarily due to the following:

- \$11.1 million decrease in bad debt expense and expected credit losses, which was higher in the comparative period to reflect the continued impact of the COVID-19 pandemic; and
- \$0.4 million lower expenses primarily attributable to lower management fees;

Partially offset by the following:

- \$4.7 million net decrease in rental revenue mainly due to the \$5.8 million rent reductions of certain tenants, rent abatements not provided and other vacancies/rent reductions as a result of the continued impact of the COVID-19 pandemic, partially offset by \$1.1 million in higher miscellaneous revenue from short-term rental; and
- \$2.5 million decrease in cost recoveries due to higher vacancy, partially offset by lower costs in the current period.

Excluding the bad debt expense and ECL of \$4.6 million recorded in the six months ended June 30, 2021 and the ECL of \$15.7 million in the six months ended June 30, 2020, Same Properties NOI would have been \$247.2 million representing a decrease of \$6.7 million or 2.6% as compared to the same period in 2020.

Due to the various uncertainties pertaining to the COVID-19 pandemic, management is unable to predict reliably and accurately the impact it will have on certain aspects of results of operations, including Annual Run-Rate NOI and the related sensitivity analysis at this time.

**Adjusted EBITDA**

The following table presents a reconciliation of net income and comprehensive income to Adjusted EBITDA:

(in thousands of dollars)	Rolling 12 Months Ended June 30, 2021	Rolling 12 Months Ended June 30, 2020	Variance (\$)
Net income and comprehensive income	316,959	129,248	187,711
Add (deduct) the following items:			
Interest expense	156,129	143,171	12,958
Interest income	(15,167)	(13,330)	(1,837)
Yield maintenance costs	11,954	12,647	(693)
Amortization of equipment and intangible assets	4,540	2,113	2,427
Amortization of tenant improvements	8,166	7,305	861
Fair value adjustment on revaluation of investment properties	(2,904)	234,952	(237,856)
Fair value adjustment on financial instruments	40,715	(39,131)	79,846
Fair value adjustment on TRS	1,070	—	1,070
Adjustment for supplemental contribution	2,094	3,336	(1,242)
(Gain) loss on sale of investment properties	(388)	16	(404)
Gain on sale of land to co-owners (Transactional FFO)	2,332	2,818	(486)
Acquisition-related costs	166	2,479	(2,313)
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>525,666</b>	<b>485,624</b>	<b>40,042</b>

(1) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

## Other Measures of Performance

The following measures of performance are sometimes used by Canadian REITs and other reporting entities as indicators of financial performance. Because these measures are not standardized as prescribed by IFRS, they may not be comparable to similar measures presented by other reporting entities. Management uses these measures to analyze operating performance. Because one of the factors that may be considered relevant by prospective investors is the cash distributed by the Trust relative to the price of the Units, management believes these measures are useful supplemental measures that may assist prospective investors in assessing an investment in Units. The Trust analyzes its cash distributions against these measures to assess the stability of the monthly cash distributions to Unitholders. These measures are not intended to represent operating profits for the year; nor should they be viewed as an alternative to net income and comprehensive income, cash flows from operating activities or other measures of financial performance calculated in accordance with IFRS. The calculations are derived from the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021 and June 30, 2020, unless otherwise stated, do not include any assumptions, do not include any forward-looking information and are consistent with prior reporting years.

### Funds From Operations

FFO is a non-GAAP financial measure of operating performance widely used by the Canadian real estate industry based on the definition set forth by REALpac, which published a White Paper describing the intended use of FFO, last revised in February 2019. It is the Trust's view that IFRS net income does not necessarily provide a complete measure of the Trust's recurring operating performance. This is primarily because IFRS net income includes items such as fair value changes of investment property that are subject to market conditions and capitalization rate fluctuations and gains and losses on the disposal of investment properties, including associated transaction costs and taxes, which management believes are not representative of a company's economic earnings. For these reasons, the Trust has adopted REALpac's definition of FFO, which was created by the real estate industry as a supplemental measure of operating performance. FFO is computed as IFRS consolidated net income and comprehensive income attributable to Unitholders adjusted for items such as, but not limited to, unrealized changes in the fair value of investment properties and financial instruments and transaction gains and losses on the acquisition or disposal of investment properties calculated on a basis consistent with IFRS.

FFO should not be construed as an alternative to net income and comprehensive income or cash flows provided by or used in operating activities determined in accordance with IFRS. The Trust's method of calculating FFO is in accordance with REALpac's recommendations, but may differ from other issuers' methods and, accordingly, may not be comparable to FFO reported by other issuers.

The tables and analyses below illustrate a reconciliation of the Trust's net income and comprehensive income (GAAP measures) to FFO (non-GAAP measures).

### Quarterly Comparison to Prior Year

(in thousands of dollars, except per Unit amounts)	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020	Variance (\$)	Variance (%)
Net income (loss) and comprehensive income (loss)	96,985	(133,674)	230,659	N/R <sup>(6)</sup>
Add (deduct):				
Fair value adjustment on revaluation of investment properties <sup>(1)</sup>	(10,854)	197,364	(208,218)	N/R <sup>(6)</sup>
Fair value adjustment on financial instruments <sup>(2)</sup>	14,122	6,374	7,748	N/R <sup>(6)</sup>
Gain on derivative – TRS	557	—	557	100.0
Gain on sale of investment properties	68	5	63	N/R <sup>(6)</sup>
Amortization of intangible assets	333	333	—	—
Amortization of tenant improvement allowance and other	1,447	1,731	(284)	(16.4)
Distributions on Units classified as liabilities and vested deferred units recorded as interest expense	1,388	1,427	(39)	(2.7)
Salaries and related costs attributed to leasing activities <sup>(3)</sup>	1,199	1,629	(430)	(26.4)
Adjustments relating to equity accounted investments:				
Rental revenue adjustment – tenant improvement amortization	101	97	4	4.1
Indirect interest with respect to the development portion <sup>(4)</sup>	1,712	1,806	(94)	(5.2)
Adjustment to indirect interest with respect to Transit City condo closings <sup>(4)</sup>	(470)	—	(470)	(100.0)
Fair value adjustment on revaluation of investment properties	(7,097)	(2,398)	(4,699)	N/R <sup>(6)</sup>
Adjustment for supplemental contribution	966	505	461	91.3
<b>FFO<sup>(5)</sup></b>	<b>100,457</b>	<b>75,199</b>	<b>25,258</b>	<b>33.6</b>

(1) Fair value adjustment on revaluation of investment properties is described in "Investment Properties".

(2) Fair value adjustment on financial instruments comprises the following financial instruments: units classified as liabilities, Earnout options, deferred unit plan and interest rate swap agreements. The significant assumptions made in determining the fair value and fair value adjustments for these financial instruments are more thoroughly described in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021. The fair value adjustment on financial instruments experienced a significant increase as compared to the same period in 2020. For details please see discussion in the "Results of Operations" above.

(3) Salaries and related costs attributed to leasing activities of \$1.2 million were incurred in the three months ended June 30, 2021 (three months ended June 30, 2020 – \$1.6 million) and were eligible to be added back to FFO based on the definition of FFO, in the REALpac White Paper published in February 2019, which provided for an adjustment to incremental leasing expenses for the cost of salaried staff. This adjustment to FFO results in more comparability between Canadian publicly traded real estate entities that expensed their internal leasing departments and those that capitalized external leasing expenses.

(4) Indirect interest is not capitalized to properties under development and residential development inventory of equity accounted investments under IFRS but is a permitted adjustment under REALpac's definition of FFO. The amount is based on the total cost incurred with respect to the development portion of equity accounted investments multiplied by the Trust's weighted average cost of debt.

(5) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(6) N/R – Not representative.

For the three months ended June 30, 2021, FFO increased by \$25.3 million or 33.6% to \$100.5 million. This increase was primarily attributed to:

- \$28.0 million increase in NOI, which was primarily due to Transit City 3 condominium unit closings and lower ECL provisions (see further details in the "Net Operating Income" subsection);
- \$0.6 million net gain relating to TRS recognized during the three months ended June 30, 2021; and
- \$0.3 million decrease in net general and administrative expense;

Partially offset by:

- \$1.5 million increase in changes in fair value of financial instruments due to adjustments in the comparative period;
- \$0.7 million decrease in FFO add back for both salaries and related costs attributed to leasing activities, distributions on Units classified as liabilities, and tenant incentives amortization;
- \$0.6 million decrease in adjustment of indirect interest incurred in respect of equity accounted development projects which was principally due to the Transit City 3 condominium unit closings;
- \$0.4 million decrease in interest income; and
- \$0.4 million net increase in interest expense.

The following table presents per unit FFO (non-GAAP measure):

	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020	Variance (\$)	Variance (%)
Per Unit – basic/diluted <sup>(1)</sup> : FFO <sup>(2)</sup>	<b>\$0.58/\$0.58</b>	<b>\$0.44/\$0.43</b>	<b>0.14/0.15</b>	<b>27.5/29.4</b>

(1) Diluted FFO is adjusted for the dilutive effect of vested deferred units, which are not dilutive for net income purposes. The calculation of diluted FFO is non-GAAP and does not consider the impact of unvested deferred units. To calculate diluted FFO for the three months ended June 30, 2021, 1,268,125 vested deferred units are added back to the weighted average Units outstanding (three months ended June 30, 2020 – 992,393 vested deferred units).

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

### Year-to-Date Comparison to Prior Year

(in thousands of dollars, except per Unit amounts)	Six Months Ended June 30, 2021	Six Months Ended June 30, 2020	Variance (\$)	Variance (%)
Net income (loss) and comprehensive income (loss)	<b>157,544</b>	(69,473)	227,017	N/R <sup>(6)</sup>
Add (deduct):				
Fair value adjustment on revaluation of investment properties <sup>(1)</sup>	<b>7,905</b>	260,746	(252,841)	(97.0)
Fair value adjustment on financial instruments <sup>(2)</sup>	<b>25,190</b>	(31,715)	56,905	N/R <sup>(6)</sup>
Gain on derivative – TRS	<b>1,070</b>	—	1,070	100.0
Gain on sale of investment properties	<b>(186)</b>	2	(188)	N/R <sup>(6)</sup>
Amortization of intangible assets	<b>666</b>	666	—	—
Amortization of tenant improvement allowance and other	<b>3,768</b>	3,365	403	12.0
Distributions on Units classified as liabilities and vested deferred units recorded as interest expense	<b>2,889</b>	2,828	61	2.2
Salaries and related costs attributed to leasing activities <sup>(3)</sup>	<b>2,702</b>	3,238	(536)	(16.6)
Acquisition-related costs	<b>—</b>	2,181	(2,181)	(100.0)
Adjustments relating to equity accounted investments:				
Rental revenue adjustment – tenant improvement amortization	<b>200</b>	191	9	4.7
Indirect interest with respect to the development portion <sup>(4)</sup>	<b>3,418</b>	3,454	(36)	(1.0)
Adjustment to indirect interest with respect to Transit City condo closings <sup>(4)</sup>	<b>(470)</b>	—	(470)	(100.0)
Fair value adjustment on revaluation of investment properties	<b>(20,930)</b>	(5,223)	(15,707)	N/R <sup>(6)</sup>
Adjustment for supplemental contribution	<b>967</b>	903	64	7.1
<b>FFO<sup>(5)</sup></b>	<b>184,733</b>	171,163	13,570	7.9
Transactional FFO – gain on sale of land to co-owners	<b>1,587</b>	—	1,587	—
<b>FFO with Transactional FFO<sup>(5)</sup></b>	<b>186,320</b>	171,163	15,157	8.9

(1) Fair value adjustment on revaluation of investment properties is described in "Investment Properties".

(2) Fair value adjustment on financial instruments comprises the following financial instruments: units classified as liabilities, Earnout options, deferred unit plan and interest rate swap agreements. The significant assumptions made in determining the fair value and fair value adjustments for these financial instruments are more thoroughly described in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021. The fair value adjustment on financial instruments experienced a significant increase as compared to the same period in 2020. For details please see discussion in "Results of Operations" above.

(3) Salaries and related costs attributed to leasing activities of \$2.7 million were incurred in the six months ended June 30, 2021 (six months ended June 30, 2020 – \$3.2 million) and were eligible to be added back to FFO based on the definition of FFO, in the REALpac White Paper published in February 2019, which provided for an adjustment to incremental leasing expenses for the cost of salaried staff. This adjustment to FFO results in more comparability between Canadian publicly traded real estate entities that expensed their internal leasing departments and those that capitalized external leasing expenses.

(4) Indirect interest is not capitalized to properties under development and residential development inventory of equity accounted investments under IFRS but is a permitted adjustment under REALpac's definition of FFO. The amount is based on the total cost incurred with respect to the development portion of equity accounted investments multiplied by the Trust's weighted average cost of debt.

(5) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(6) N/R – Not representative.

For the six months ended June 30, 2021, FFO increased by \$13.6 million or 7.9% to \$184.7 million. This increase was primarily attributed to:

- \$20.6 million increase in NOI, which was primarily due to Transit City 3 condominium unit closings and lower ECL provisions (see further details in the "Net Operating Income" subsection); and
- \$1.1 million gain relating to TRS recognized during the six months ended June 30, 2021;

Partially offset by:

- \$3.4 million net increase in interest expense, which was primarily due to a higher debt level;
- \$1.5 million increase in net general and administrative expense;
- \$1.5 million increase in changes in fair value of financial instruments due to adjustments in the comparative period;



- \$0.8 million decrease in interest income which was primarily due to lower interest rates being charged on outstanding loans to related parties pursuant to the Omnibus Agreement commencing December 8, 2020 (see "Related Party Transactions");
- \$0.5 million decrease in FFO add back for salaries and related costs attributed to leasing activities; and
- \$0.4 million decrease in add back for indirect interest incurred in respect of equity accounted development projects which was principally due to the Transit City 3 condominium unit closings.

The following table presents per unit FFO and FFO with Transactional FFO (non-GAAP measures):

	Six Months Ended June 30, 2021	Six Months Ended June 30, 2020	Variance (\$)	Variance (%)
Per Unit – basic/diluted <sup>(1)</sup> :				
FFO <sup>(2)</sup>	\$1.07/\$1.06	\$1.00/\$0.99	\$0.07/\$0.07	7.0/7.1
FFO with Transactional FFO <sup>(2)</sup>	\$1.08/\$1.07	\$1.00/\$0.99	\$0.08/\$0.08	8.0/8.1

(1) Diluted FFO is adjusted for the dilutive effect of vested deferred units, which are not dilutive for net income purposes. The calculation of diluted FFO is non-GAAP and does not consider the impact of unvested deferred units. To calculate diluted FFO for the six months ended June 30, 2021, 1,223,828 vested deferred units are added back to the weighted average Units outstanding (six months ended June 30, 2020 – 970,683 vested deferred units).

(2) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

The following table presents FFO excluding condominium sales for the three and six months ended June 30, 2021 (for further details, see the "SmartVMC Residential Development" subsection):

	Three Months Ended June 30, 2021	Six Months Ended June 30, 2021
(in thousands of dollars)		
FFO <sup>(1)</sup>	100,457	184,733
Less:		
FFO sourced from condominium sales <sup>(1)</sup>	12,891	12,891
FFO excluding condominium sales <sup>(1)</sup>	87,566	171,842

(1) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

### Weighted Average Number of Units

The weighted average number of Trust Units and exchangeable LP Units is used in calculating the Trust's net income and comprehensive income per Unit, net income and comprehensive income excluding fair value adjustments per Unit, and FFO per Unit. The corresponding diluted per Unit amounts are adjusted for the dilutive effect of the vested portion of deferred units granted under the Trust's deferred unit plan unless they are anti-dilutive. To calculate diluted FFO per Unit for the three and six months ended June 30, 2021 and June 30, 2020, vested deferred units are added back to the weighted average Units outstanding because they are dilutive.

The following table sets forth the weighted average number of Units outstanding for the purposes of FFO per Unit and net income and comprehensive income per Unit calculations in this MD&A:

(number of Units)	Three Months Ended June 30			Six Months Ended June 30		
	2021	2020	Variance	2021	2020	Variance
Trust Units	<b>144,618,721</b>	144,617,107	1,614	<b>144,618,689</b>	144,468,212	150,477
Class B LP Units	<b>16,416,667</b>	16,416,667	—	<b>16,416,667</b>	16,416,667	—
Class D LP Units	<b>311,022</b>	311,022	—	<b>311,022</b>	311,022	—
Class F LP Units	<b>8,708</b>	8,708	—	<b>8,708</b>	8,099	609
Class B LP II Units	<b>756,525</b>	756,525	—	<b>756,525</b>	756,525	—
Class B LP III Units	<b>4,034,866</b>	3,945,472	89,394	<b>4,028,889</b>	3,884,114	144,775
Class B LP IV Units	<b>3,093,910</b>	3,067,593	26,317	<b>3,081,115</b>	3,067,593	13,522
Class B Oshawa South LP Units	<b>710,416</b>	710,416	—	<b>710,416</b>	710,416	—
Class D Oshawa South LP Units	<b>260,417</b>	260,417	—	<b>260,417</b>	260,417	—
Class B Oshawa Taunton LP Units	<b>374,223</b>	374,223	—	<b>374,223</b>	374,223	—
Class B Boxgrove LP Units	<b>170,000</b>	—	170,000	<b>170,000</b>	—	170,000
Class B Series ONR LP Units	<b>1,248,140</b>	1,248,140	—	<b>1,248,140</b>	1,248,140	—
Class B Series 1 ONR LP I Units	<b>132,881</b>	132,881	—	<b>132,881</b>	132,881	—
Class B Series 2 ONR LP I Units	<b>139,302</b>	139,302	—	<b>139,302</b>	139,302	—
Total Exchangeable LP Units	<b>27,657,077</b>	27,371,366	285,711	<b>27,638,305</b>	27,309,399	328,906
<b>Total Units – Basic</b>	<b>172,275,798</b>	171,988,473	287,325	<b>172,256,994</b>	171,777,611	479,383
Vested deferred units	<b>1,268,125</b>	992,393	275,732	<b>1,223,828</b>	970,683	253,145
<b>Total Units and vested deferred units – Diluted</b>	<b>173,543,923</b>	172,980,866	563,057	<b>173,480,822</b>	172,748,294	732,528

### Adjusted Cashflow From Operations

ACFO is a non-GAAP financial measure of operating performance and may not be comparable to similar measures used by other real estate entities. The Trust calculates its ACFO in accordance with REALpac's "White Paper on Adjusted Cashflow From Operations (ACFO)" for IFRS last revised in February 2019. The purpose of the White Paper is to provide reporting issuers and stakeholders with greater guidance on the definitions of ACFO and to help promote more consistent disclosure from reporting issuers. ACFO is intended to be used as a sustainable, economic cash flow metric. The Trust considers ACFO an input to determine the appropriate level of distributions to Unitholders as it adjusts cash flows from operations to better measure sustainable, economic cash flows. Prior to the initial issuance of the February 2017 White Paper on ACFO, there was no industry standard to calculate a sustainable, economic cash flow metric. While the Trust calculates ACFO in accordance with the White Paper, other issuers may not. Accordingly, the Trust's method of calculating ACFO may differ from the methods used by other issuers.

The tables and analyses below illustrate a reconciliation of the Trust's cash flows provided by operating activities (GAAP measure) to ACFO (non-GAAP measure).

### Quarterly Comparison to Prior Year

(in thousands of dollars)	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020	Variance (\$)	Variance (%)
Cash flows provided by operating activities	62,168	46,349	15,819	34.1
Adjustments to working capital items that are not indicative of sustainable cash available for distribution <sup>(1)</sup>	5,462	22,173	(16,711)	(75.4)
Distributions on Units classified as liabilities and vested deferred units recorded as interest expense	1,388	1,427	(39)	(2.7)
Expenditures on direct leasing costs and tenant incentives	1,583	627	956	N/R <sup>(4)</sup>
Expenditures on tenant incentives for properties under development	458	326	132	40.5
Actual sustaining capital expenditures	(1,569)	(474)	(1,095)	231.0
Actual sustaining leasing commissions	(1,251)	(333)	(918)	N/R <sup>(4)</sup>
Actual sustaining tenant improvements	(790)	(294)	(496)	N/R <sup>(4)</sup>
Non-cash interest expense	12,782	720	12,062	N/R <sup>(4)</sup>
Non-cash interest income	(961)	2,297	(3,258)	N/R <sup>(4)</sup>
Distributions from equity accounted investments	(962)	(500)	(462)	92.4
Adjustments relating to equity accounted investments:				
Cash flows from operating activities including working capital adjustments	14,653	861	13,792	N/R <sup>(4)</sup>
Notional interest capitalization <sup>(2)</sup>	1,712	1,806	(94)	(5.2)
Adjustment to indirect interest with respect to Transit City condo closings <sup>(2)</sup>	(470)	—	(470)	(100.0)
Actual sustaining capital and leasing expenditures	(14)	(96)	82	(85.4)
Non-cash interest expense	59	34	25	73.5
<b>ACFO<sup>(3)</sup></b>	<b>94,248</b>	<b>74,923</b>	<b>19,325</b>	<b>25.8</b>
Distributions declared	79,685	79,562	123	0.2
<b>Surplus (shortfall) of ACFO over distributions declared</b>	<b>14,563</b>	<b>(4,639)</b>	<b>19,202</b>	<b>N/R<sup>(4)</sup></b>
Payout Ratio:				
<b>ACFO<sup>(3)</sup></b>	<b>84.5 %</b>	<b>106.2 %</b>	<b>(21.7)%</b>	

(1) Adjustments to working capital items include, but are not limited to, changes in prepaid expenses and deposits, accounts receivables, accounts payables and other working capital items that are not indicative of sustainable cash available for distribution.

(2) See the "Indirect interest with respect to the development portion" line items as presented in the "Reconciliation of FFO" subsection above for more information.

(3) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

(4) N/R – Not representative.

For the three months ended June 30, 2021, ACFO increased by \$19.3 million or 25.8% to \$94.2 million compared to the same period in 2020, which was primarily due to the items previously identified (see "Results of Operations").

The Payout Ratio relating to ACFO for the three months ended June 30, 2021 decreased by 21.7% to 84.5% compared to the same period in 2020, which primarily resulted from the Transit City 3 condominium unit closings.

**Year-to-Date Comparison to Prior Year**

(in thousands of dollars)	Six Months Ended June 30, 2021	Six Months Ended June 30, 2020	Variance (\$)	Variance (%)
Cash flows provided by operating activities	141,652	125,511	16,141	12.9
Adjustments to working capital items that are not indicative of sustainable cash available for distribution <sup>(1)</sup>	7,461	33,999	(26,538)	(78.1)
Distributions on Units classified as liabilities and vested deferred units recorded as interest expense	2,889	2,828	61	2.2
Expenditures on direct leasing costs and tenant incentives	2,644	1,482	1,162	78.4
Expenditures on tenant incentives for properties under development	730	1,036	(306)	(29.5)
Actual sustaining capital expenditures	(2,930)	(1,077)	(1,853)	N/R <sup>(2)</sup>
Actual sustaining leasing commissions	(1,855)	(784)	(1,071)	136.6
Actual sustaining tenant improvements	(1,247)	(736)	(511)	69.4
Non-cash interest expense, net of other financing costs	11,189	(4,490)	15,679	N/R <sup>(2)</sup>
Non-cash interest income	(239)	4,984	(5,223)	N/R <sup>(2)</sup>
Gain on sale of land to co-owners	1,587	—	1,587	100.0
Distributions from equity accounted investments	(1,570)	(1,144)	(426)	37.2
Adjustments relating to equity accounted investments:				
Cash flows from operating activities including working capital adjustments	16,204	2,718	13,486	N/R <sup>(2)</sup>
Notional interest capitalization <sup>(3)</sup>	3,418	3,454	(36)	(1.0)
Adjustment to indirect interest with respect to Transit City condo closings <sup>(3)</sup>	(470)	—	(470)	(100.0)
Actual sustaining capital and leasing expenditures	(88)	(137)	49	(35.8)
Non-cash interest expense	26	70	(44)	(62.9)
<b>ACFO<sup>(4)</sup></b>	<b>179,401</b>	<b>167,714</b>	<b>11,687</b>	<b>7.0</b>
Distributions declared	159,345	159,480	(135)	(0.1)
Surplus of ACFO over distributions declared	20,056	8,234	11,822	N/R <sup>(2)</sup>
Payout Ratio:				
ACFO <sup>(4)</sup>	88.8 %	95.1 %	(6.3)%	

(1) Adjustments to working capital items include, but are not limited to, changes in prepaid expenses and deposits, accounts receivables, accounts payables and other working capital items that are not indicative of sustainable cash available for distribution.

(2) N/R – Not representative.

(3) See the "Indirect interest with respect to the development portion" as presented in the "Funds from Operations" subsection above for more information.

(4) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

For the six months ended June 30, 2021, ACFO increased by \$11.7 million or 7.0% to \$179.4 million compared to the same period in 2020, which was primarily due to the items previously identified (see "Results of Operations").

The Payout Ratio relating to ACFO for the six months ended June 30, 2021 decreased by 6.3% to 88.8% as compared to the same period in 2020, which primarily resulted from the Transit City 3 condominium unit closings.

## Determination of Distributions

Pursuant to the Trust's declaration of trust (the "Declaration of Trust") the Trust endeavours to distribute annually such amount as is necessary to ensure the Trust will not be subject to tax on its net income under Part I of the *Income Tax Act* (Canada).

The Board of Trustees determines the Trust's Unit cash distribution rate by, among other considerations, its assessment of cash flow as determined using certain non-GAAP measures. As such, management believes the cash distributions are not an economic return of capital, but a distribution of sustainable cash flow from operations. Given both existing ACFO and distribution levels, and current facts and assumptions, including any potential impact from the COVID-19 pandemic, the Board of Trustees has indicated that barring any unexpected events, the Trust currently intends to maintain its monthly cash distribution levels.

In any given period, the distributions declared may differ from cash provided by operating activities, primarily due to seasonal fluctuations in non-cash operating items (amounts receivable, prepaid expenses, deposits, accounts payable and accrued liabilities). These seasonal or short-term fluctuations are funded, if necessary, by the Trust's revolving operating facility. In addition, the distributions declared previously included a component funded by the DRIP which was suspended by the Board of Trustees effective April 13, 2020. The Board of Trustees anticipates that distributions declared will, in the foreseeable future, continue to vary from net income and comprehensive income because net income and comprehensive income include fair value adjustments to investment properties, fair value changes in financial instruments, and other adjustments and also because distributions are determined based on non-GAAP cash flow measures, which include consideration of the maintenance of productive capacity. Accordingly, the Trust does not use IFRS net income and comprehensive income as a proxy for distributions.

## Distributions and ACFO Highlights

(in thousands of dollars)	Three Months Ended June 30			Six Months Ended June 30		
	2021	2020	Variance (\$)	2021	2020	Variance (\$)
Cash flows provided by operating activities	<b>62,168</b>	46,349	15,819	<b>141,652</b>	125,511	16,141
Distributions declared	<b>79,685</b>	79,562	123	<b>159,345</b>	159,480	(135)
ACFO <sup>(1)</sup>	<b>94,248</b>	74,923	19,325	<b>179,401</b>	167,714	11,687
Surplus (shortfall) of ACFO over distributions declared	<b>14,563</b>	(4,639)	19,202	<b>20,056</b>	8,234	11,822
Shortfall of cash flows provided by operating activities over distributions declared	<b>(17,517)</b>	(33,213)	15,696	<b>(17,693)</b>	(33,969)	16,276

(1) Represents a non-GAAP measure. The Trust's method of calculating non-GAAP measures may differ from other reporting issuers' methods and, accordingly, may not be comparable. For definitions and basis of presentation of the Trust's non-GAAP measures, refer to "Presentation of Certain Terms Including Non-GAAP Measures".

For the three and six months ended June 30, 2021, the \$17.5 million and \$17.7 million shortfall of cash flows provided by operating activities over distributions declared was primarily due to the challenges associated with the COVID-19 pandemic and its continued impact on leasing and rent collections.

The shortfall was funded by proceeds from a non-interest bearing loan in connection with the Transit City 3 condominium closings and cash-on-hand.

The following table illustrates: i) the annualized (shortfall) surplus of cash flows provided by operating activities over distributions declared, ii) ACFO, and iii) ACFO related payout ratios, for the rolling 12 months ended June 30, 2021 and June 30, 2020:

(in thousands of dollars)		Rolling 12 Months Ended	
		June 30, 2021	June 30, 2020
Cash flows provided by operating activities	(A)	<b>312,124</b>	337,773
Distributions declared	(B)	<b>318,623</b>	316,426
ACFO	(C)	<b>365,097</b>	333,677
(Shortfall) surplus of cash provided by operating activities over distributions declared	(A – B)	<b>(6,499)</b>	21,347
Surplus of ACFO over distributions declared	(C – B)	<b>46,474</b>	17,251
Payout Ratio to ACFO		<b>87.3 %</b>	94.8 %

## General and Administrative Expense

The following tables summarize general and administrative expense before allocation, general and administrative expense, net (as presented in the unaudited interim condensed consolidated statements of income (loss) and comprehensive income (loss) for the three and six months ended June 30, 2021) general and administrative expense excluding internal leasing expense, and general and administrative expense, net as a percentage of rental from investment properties:

### Quarterly Comparison to Prior Year

(in thousands of dollars)	Note <sup>(1)</sup>	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020	Variance (\$)
Salaries and benefits		15,534	12,996	2,538
Master planning services fee – by Penguin	20	1,625	1,750	(125)
Professional fees		1,522	1,683	(161)
Public company costs		613	682	(69)
Rent and occupancy		280	659	(379)
Amortization of intangible assets		333	333	—
Other costs including information technology, marketing, communications and other employee expenses		2,388	2,768	(380)
Subtotal		22,295	20,871	1,424
Previously capitalized general and administrative costs – Transit City 3		733	—	733
Total general and administrative expense before allocation	(A)	23,028	20,871	2,157
Less:				
Allocated to property operating costs		(3,674)	(3,749)	75
Capitalized to properties under development and other assets		(8,605)	(7,386)	(1,219)
Total amounts allocated and capitalized	(B)	(12,279)	(11,135)	(1,144)
Transition services charged to Penguin	20	—	(333)	333
Time billings, leasing, management fees, development fees and other fees	20	(3,095)	(1,559)	(1,536)
Shared service costs charged to Penguin	20	(350)	(207)	(143)
Total amounts charged	(C)	(3,445)	(2,099)	(1,346)
Total amounts allocated, capitalized and charged	(D = B + C)	(15,724)	(13,234)	(2,490)
General and administrative expense, net	(E = A + D)	7,304	7,637	(333)
Less:				
Salaries and related costs attributed to leasing activities <sup>(2)</sup>	(F)	(1,199)	(1,629)	430
General and administrative expense excluding internal leasing expense	(G = E + F)	6,105	6,008	97
General and administrative expense, net	(E)	7,304	7,637	(333)
Rental revenue from investment properties including rental revenue from equity accounted investments	(H)	195,532	192,607	2,925
As a percentage of rentals from investment properties (%)	(I = E / H)	3.7	4.0	(0.3)

(1) The Note reference relates to the corresponding Note disclosure in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.

(2) Salaries and related costs attributed to leasing activities of \$1.2 million were incurred in the three months ended June 30, 2021 (three months ended June 30, 2020 – \$1.6 million) and were eligible to be added back to FFO based on the definition of FFO, in the REALpac White Paper published in February 2019, which provided for an adjustment to incremental leasing expenses for the cost of salaried staff. This adjustment to FFO results in more comparability between Canadian publicly traded real estate entities that expensed their internal leasing departments and those that capitalized external leasing expenses.

### Total general and administrative expense before allocation

For the three months ended June 30, 2021, total general and administrative expense before allocation was \$23.0 million, representing an increase of \$2.2 million or 10.3% as compared to the same period in 2020. This increase can be attributed primarily to:

- \$1.6 million increase in Equity Incentive Plan (“EIP”) expense (Executive Chairman – \$1.4 million and eligible associates – \$0.2 million);
- \$0.8 million increase in DUP and Long Term Incentive Plan (“LTIP”) expense;
- \$0.7 million increase in previously capitalized expenses on completed condo developments relating to VMC Residences (equity accounted investments); and
- \$0.4 million increase in salary and related costs;



Partially offset by:

- \$1.0 million decrease in previously capitalized salary and expenses; and
- \$0.3 million decrease in professional fees.

### **Total amounts allocated, capitalized and charged**

For the three months ended June 30, 2021, total amounts allocated, capitalized and charged to Penguin and others was \$15.7 million, representing an increase of \$2.5 million or 18.8% as compared to the same period in 2020. This increase can be attributed primarily to:

- \$1.4 million increase in the amounts capitalized to properties under development; and
- \$1.1 million increase in General and Administrative capitalization associated with external development and other service fees.

### **Year-to-Date Comparison to Prior Year**

(in thousands of dollars)	Note <sup>(1)</sup>	Six Months Ended June 30, 2021	Six Months Ended June 30, 2020	Variance (\$)
Salaries and benefits		31,420	26,287	5,133
Master planning services fee – by Penguin	20	3,416	3,500	(84)
Professional fees		2,906	3,062	(156)
Public company costs		1,074	1,380	(306)
Rent and occupancy		572	1,324	(752)
Amortization of intangible assets		666	666	—
Other costs including information technology, marketing, communications and other employee expenses		5,408	4,278	1,130
Subtotal		45,462	40,497	4,965
Previously capitalized general and administrative costs – Transit City 3		733	—	733
<b>Total general and administrative expense before allocation</b>	<b>(A)</b>	<b>46,195</b>	<b>40,497</b>	<b>5,698</b>
Less:				
Allocated to property operating costs		(7,611)	(7,719)	108
Capitalized to properties under development and other assets		(17,791)	(14,719)	(3,072)
<b>Total amounts allocated and capitalized</b>	<b>(B)</b>	<b>(25,402)</b>	<b>(22,438)</b>	<b>(2,964)</b>
Transition services charged to Penguin	20	—	(833)	833
Time billings, leasing, management fees, development fees and other fees	20	(5,396)	(3,558)	(1,838)
Shared service costs charged to Penguin	20	(613)	(417)	(196)
<b>Total amounts charged</b>	<b>(C)</b>	<b>(6,009)</b>	<b>(4,808)</b>	<b>(1,201)</b>
<b>Total amounts allocated, capitalized and charged</b>	<b>(D = B + C)</b>	<b>(31,411)</b>	<b>(27,246)</b>	<b>(4,165)</b>
<b>General and administrative expense, net</b>	<b>(E = A + D)</b>	<b>14,784</b>	<b>13,251</b>	<b>1,533</b>
Less:				
Salaries and related costs attributed to leasing activities <sup>(2)</sup>	<b>(F)</b>	<b>(2,702)</b>	<b>(3,238)</b>	<b>536</b>
<b>General and administrative expense excluding internal leasing expense</b>	<b>(G = E + F)</b>	<b>12,082</b>	<b>10,013</b>	<b>2,069</b>
General and administrative expense, net	<b>(E)</b>	<b>14,784</b>	<b>13,251</b>	<b>1,533</b>
Rental revenue from investment properties including rental revenue from equity accounted investments	<b>(H)</b>	<b>396,516</b>	<b>401,342</b>	<b>(4,826)</b>
<b>As a percentage of rentals from investment properties (%)</b>	<b>(I = E / H)</b>	<b>3.7</b>	<b>3.3</b>	<b>0.4</b>

(1) The Note reference relates to the corresponding Note disclosure in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.

(2) Salaries and related costs attributed to leasing activities of \$2.7 million were incurred in the six months ended June 30, 2021 (six months ended June 30, 2020 – \$3.2 million) and were eligible to be added back to FFO based on the definition of FFO in the REALpac White Paper published in February 2019, which provided for an adjustment to incremental leasing expenses for the cost of salaried staff. This adjustment to FFO results in more comparability between Canadian publicly traded real estate entities that expensed their internal leasing departments and those that capitalized external leasing expenses.

### **Total general and administrative expense before allocation**

For the six months ended June 30, 2021, total general and administrative expense before allocation was \$46.2 million, representing an increase of \$5.7 million or 14.1% as compared to the same period in June 30, 2020. This increase can be attributed primarily to:

- \$2.6 million increase in EIP expense (Executive Chairman – \$2.4 million and eligible associates – \$0.2 million);
- \$1.8 million increase in DUP and LTIP expense;

- \$0.7 million increase in previously capitalized expenses on completed condo developments relating to VMC Residences (equity accounted investments); and
- \$0.6 million increase in salary and related costs.

**Total amounts allocated, capitalized and charged**

For the six months ended June 30, 2021, total amounts allocated, capitalized and charged to Penguin and others was \$31.4 million, representing an increase of \$4.2 million or 15.3% as compared to the same period June 30, 2020. This increase can be attributed primarily to:

- \$3.2 million increase in the amounts capitalized to properties under development; and
- \$1.0 million increase in General and Administrative capitalization associated with external development and other service fees.

## Section V — Leasing Activities and Lease Expiries

### Leasing Activities

#### Occupancy

Throughout the quarter, the Trust continues to assist its tenants, as many continue to adapt to the new and more permanent e-commerce environment, along with curbside pickup, reconfiguration of store layouts, flexible hours, and use changes. This was further accelerated by the ongoing government-enacted shutdowns in many provinces. The Trust's occupancy level was 97.1% (97.3% inclusive of committed deals for future occupancy). With 73% of the Trust's properties anchored by Walmart, the Trust's strong value-oriented tenant base continues to drive high traffic levels. The open-format design of our centres, combined with nearly 70% of our primary and secondary market tenants being essential services continues to provide for the needs of every community.

#### Occupancy

	June 30, 2021	June 30, 2020	Variance
<b>Total Leasable Area (in sq. ft.)</b>	<b>34,185,729</b>	34,168,636	17,093
<b>In-place Occupancy Rate (%)</b>	<b>97.1</b>	97.6	(0.5)
<b>Committed Occupancy Rate (%)</b>	<b>97.3</b>	97.8	(0.5)

#### New Leasing Activity

During the three months ended June 30, 2021, the Trust completed deals with a wide variety of tenants, with uses such as medical, food preparation, entertainment, warehousing, logistics, wellness centres, along with expanding the footprint of many existing retailers, such as pharmacy, general merchandise, pet stores, home furnishings, and specialty retailers. During the second quarter, the Trust executed 259,433 square feet of new leasing, including back-filling vacant units representing an increase of over 100,000 square feet over the prior quarter.

The following table presents a continuity of the Trust's in-place occupancy level for the three months ended June 30, 2021:

(in square feet)	Vacant Area	Occupied Area	Leasable Area	In-place Occupancy Level (%)
<b>Beginning balance – April 1, 2021</b>	<b>1,038,109</b>	<b>32,998,595</b>	<b>34,036,704</b>	<b>97.0</b>
New vacancies	<b>216,961</b>	<b>(216,961)</b>	<b>—</b>	
New leases	<b>(259,433)</b>	<b>259,433</b>	<b>—</b>	
Subtotal	<b>995,637</b>	<b>33,041,067</b>	<b>34,036,704</b>	
Transferred from properties under development to income properties	<b>10,161</b>	<b>137,289</b>	<b>147,450</b>	
Other including unit area remeasurements	<b>—</b>	<b>1,575</b>	<b>1,575</b>	
<b>Ending balance – June 30, 2021</b>	<b>1,005,798</b>	<b>33,179,931</b>	<b>34,185,729</b>	<b>97.1</b>

### Transferred from properties under development to income properties

The following table presents a reconciliation of properties transferred from properties under development to income properties for the three months ended June 30, 2021:

Property	Tenant(s) transferred	Net leasable area before transfer of properties under development (sq. ft.)	Leasable area transferred to income properties (sq. ft.)	Net leasable area after transfer of properties under development (sq. ft.)
Cornwall, ON	Sleep Country	226,216	4,055	230,271
Winnipeg (SW), MB	Alter Ego Sports	508,595	6,485	515,080
Pickering, ON	Memon Supermarket	441,179	48,608	489,787
Kitchener (Laurentian Mall), ON	Krazy Bins	35,200	34,023	69,223
Rimouski, QC	Buropro Citation	223,696	20,044	243,740
Kanata (South), ON <sup>(1)</sup>	LCBO	201,548	7,999	209,547
Orillia, ON <sup>(1)</sup>	PetSmart	241,659	14,204	255,863
Vaughan (VMC – Office Towers), ON	Vacant	210,727	10,161	220,888
Vaughan (VMC – Office Towers), ON	SmartCentres	220,888	1,871	222,759
		2,309,708	147,450	2,457,158

(1) These transfers relate to Earnout transactions. See also Note 3(b)(ii) in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.

The following table presents a continuity of the Trust's in-place occupancy level for the six months ended June 30, 2021:

(in square feet)	Vacant Area	Occupied Area	Leasable Area	In-place Occupancy Level (%)
<b>Beginning balance – January 1, 2021</b>	<b>1,016,894</b>	<b>33,039,170</b>	<b>34,056,064</b>	<b>97.0</b>
New vacancies	423,538	(423,538)	—	
New leases	(416,300)	416,300	—	
<b>Subtotal</b>	<b>1,024,132</b>	<b>33,031,932</b>	<b>34,056,064</b>	
Transferred from properties under development to income properties	10,161	147,769	157,930	
Transferred from income properties to properties under development	(28,557)	—	(28,557)	
Other including unit area remeasurements	62	230	292	
<b>Ending balance – June 30, 2021</b>	<b>1,005,798</b>	<b>33,179,931</b>	<b>34,185,729</b>	<b>97.1</b>

### Renewal Activity

For the six months ended June 30, 2021, the Trust achieved a tenant renewal rate of 72.6% (June 30, 2020 – 67.5%) for tenants with expiring leases.

#### Renewal Summary

	June 30, 2021	June 30, 2020	Variance
Space expiring in calendar year (in sq. ft.)	4,180,424	4,096,297	84,127
Renewed (in sq. ft.)	2,830,853	2,442,507	388,346
Near completion (in sq. ft.)	202,159	323,954	(121,795)
Total renewed and near completion (in sq. ft.)	3,033,012	2,766,461	266,551
Retention rate (including near completion) (%)	72.6	67.5	5.1
Renewed rental rate (in dollars per sq. ft.) – including Anchors	13.17	13.02	0.15
Renewed rental rate (in dollars per sq. ft.) – excluding Anchors	17.57	18.71	(1.14)
Renewed rent change (including Anchors, %)	0.6	2.9	(2.3)
Renewed rent change (excluding Anchors, %)	(2.4)	3.9	(6.3)

## Tenant Profile

The Trust's portfolio is represented in all major markets across Canada particularly in the Greater-VECTOM markets (Vancouver, Edmonton, Calgary, Toronto, Ottawa and Montreal). While the Greater-VECTOM and primary markets account for nearly 90% of revenue and fair value, properties in the secondary markets reflect higher occupancy levels, approaching 99%.

### Portfolio Summary by Market Type

Market	Number of Properties	Area (000 sq. ft.)	Gross Revenue (%)	Fair Value (%)	In-place Occupancy (%)
Greater-VECTOM	106	22,904	72.4	75.6	96.9
Primary	32	6,571	16.7	13.9	96.6
Secondary	30	4,711	10.9	10.5	98.7
<b>Total</b>	<b>168</b>	<b>34,186</b>	<b>100.0</b>	<b>100.0</b>	<b>97.0</b>

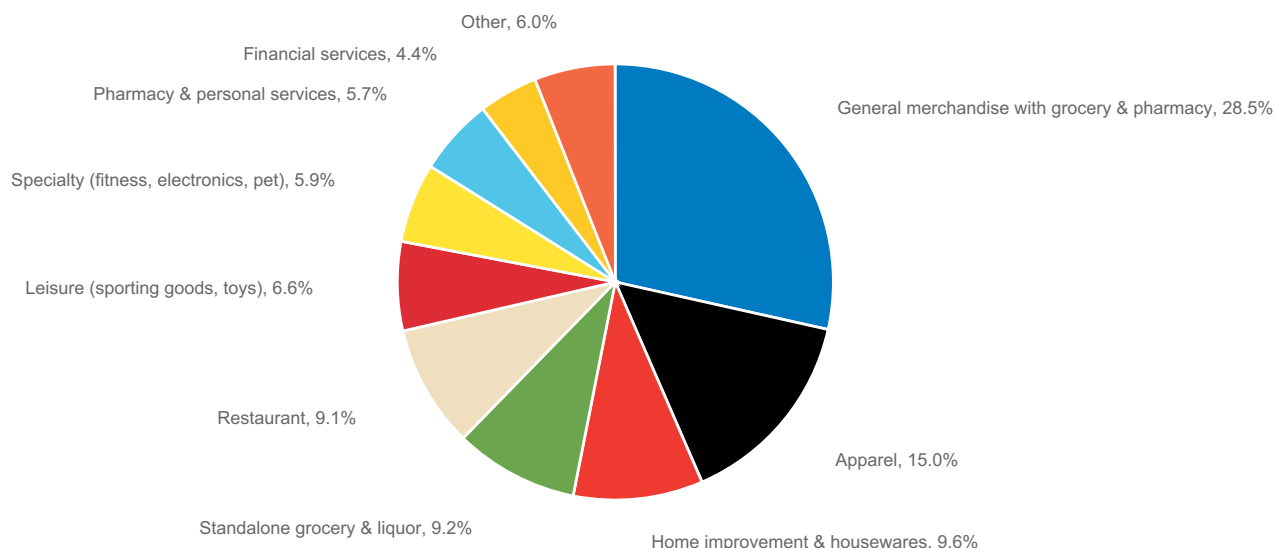
### Tenant Categories

The portfolio is represented by strong individual shopping centres in every major market in Canada, with a diverse mix of tenant and service offerings, reflecting almost every retail category.

### Annualized Gross Rent by Category for Tenants In Place as at June 30, 2021

Category	Total (%)	Greater-VECTOM (%)	Primary (%)	Secondary (%)
General merchandise with grocery & pharmacy	28.5	24.1	35.7	47.1
Apparel	15.0	15.6	14.2	12.2
Home improvement & housewares	9.6	10.2	8.4	6.8
Standalone grocery & liquor	9.2	9.6	8.2	8.0
Restaurant	9.1	10.0	6.9	6.0
Leisure (sporting goods, toys)	6.6	6.6	7.6	4.7
Specialty (fitness, electronics, pet)	5.9	5.6	6.6	6.1
Pharmacy & personal services	5.7	6.7	3.8	2.6
Financial services	4.4	4.8	4.0	2.8
Other	6.0	6.8	4.6	3.7
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

The following graph represents the Trust's portfolio exposure by annualized gross rent by category as at June 30, 2021.



### Top 25 Tenants

The 25 largest tenants (by annualized gross rental revenue) accounted for 62.2% of portfolio revenue as at June 30, 2021 and are presented in the following table:

#	Tenant	Number of Stores	Annualized Gross Rental Revenue (\$ millions)	Percentage of Total Annualized Gross Rental Revenue (%)	Leased Area (sq. ft.)	Leased Area as a % of Total Gross Leasable Area (%)
1	Walmart <sup>(1)</sup>	101	202.2	25.3	14,069,863	41.2
2	Canadian Tire, Mark's and FGL Sports	72	36.8	4.6	1,387,151	4.1
3	Winners, HomeSense, Marshalls	56	34.8	4.4	1,390,902	4.1
4	Loblaws, Shoppers Drug Mart	24	22.3	2.8	899,056	2.6
5	Sobeys	17	17.4	2.2	733,421	2.1
6	Lowes, RONA	8	15.9	2.0	898,146	2.6
7	Dollarama	53	13.9	1.7	501,776	1.5
8	LCBO	37	13.1	1.6	350,225	1.0
9	Best Buy	19	12.4	1.5	451,226	1.3
10	Michaels	24	12.0	1.5	467,059	1.4
11	Recipe Unlimited	55	11.7	1.5	277,262	0.8
12	Staples	21	11.1	1.4	449,599	1.3
13	Gap Inc.	26	9.1	1.1	269,742	0.8
14	Bonnie Togs	44	8.3	1.0	216,262	0.6
15	Bulk Barn	52	8.2	1.0	242,998	0.7
16	Reitmans <sup>(2)</sup>	58	8.2	1.0	306,196	0.9
17	Toys R Us	7	7.6	0.9	268,880	0.8
18	CIBC	27	7.3	0.9	147,298	0.4
19	GoodLife Fitness Clubs	11	7.3	0.9	249,432	0.7
20	The Brick	9	6.9	0.9	258,244	0.8
21	Dollar Tree, Dollar Giant	27	6.8	0.9	225,365	0.7
22	Sleep Country	38	6.7	0.8	181,572	0.5
23	Metro	9	6.7	0.8	315,438	0.9
24	PetSmart	15	6.0	0.8	197,362	0.6
25	Ricki's, Cleo, Urban Barn & Warehouse One	37	5.6	0.7	176,154	0.5
		<b>847</b>	<b>498.3</b>	<b>62.2</b>	<b>24,930,629</b>	<b>72.9</b>

(1) The Trust has a total of 101 Walmart locations under lease, of which 99 are Supercentres that represent stores that carry all merchandise that Walmart department stores offer including a full assortment of food. The Trust also has another 14 shopping centres with Walmart as Shadow Anchors, all of which are Supercentres.

(2) Reitmans commenced proceedings under the CCAA in May 2020, disclaiming leases and ceased to rent with respect to 24 of its locations situated within the Trust's portfolios.

## Lease Expiries

The following table presents total retail and office lease expiries for the portfolio as at June 30, 2021:

Year of Expiry	Total Area (sq. ft.)	Percentage of Total Area (%)	Annualized Base Rent (\$000s)	Average Base Rent psf <sup>(1)</sup> (\$)
Month-to-month and holdovers	569,789	1.7	11,379	19.97
2021	607,905	1.8	10,523	17.31
2022	3,451,475	10.1	51,653	14.97
2023	4,451,917	13.0	74,422	16.72
2024	4,905,992	14.4	76,681	15.63
2025	4,424,107	12.9	60,869	13.76
2026	3,965,241	11.6	56,084	14.14
2027	3,085,635	9.0	39,127	12.68
2028	1,467,218	4.3	27,508	18.75
2029	2,259,326	6.6	37,845	16.75
2030	988,200	2.9	19,485	19.72
2031	887,909	2.6	15,496	17.45
Beyond	1,862,394	5.5	27,144	14.57
Vacant	1,005,798	2.9	—	—
<b>Total retail</b>	<b>33,932,906</b>	<b>99.3</b>	<b>508,216</b>	<b>15.43</b>
Total office	252,823	0.7		
<b>Total retail and office</b>	<b>34,185,729</b>	<b>100.0</b>		

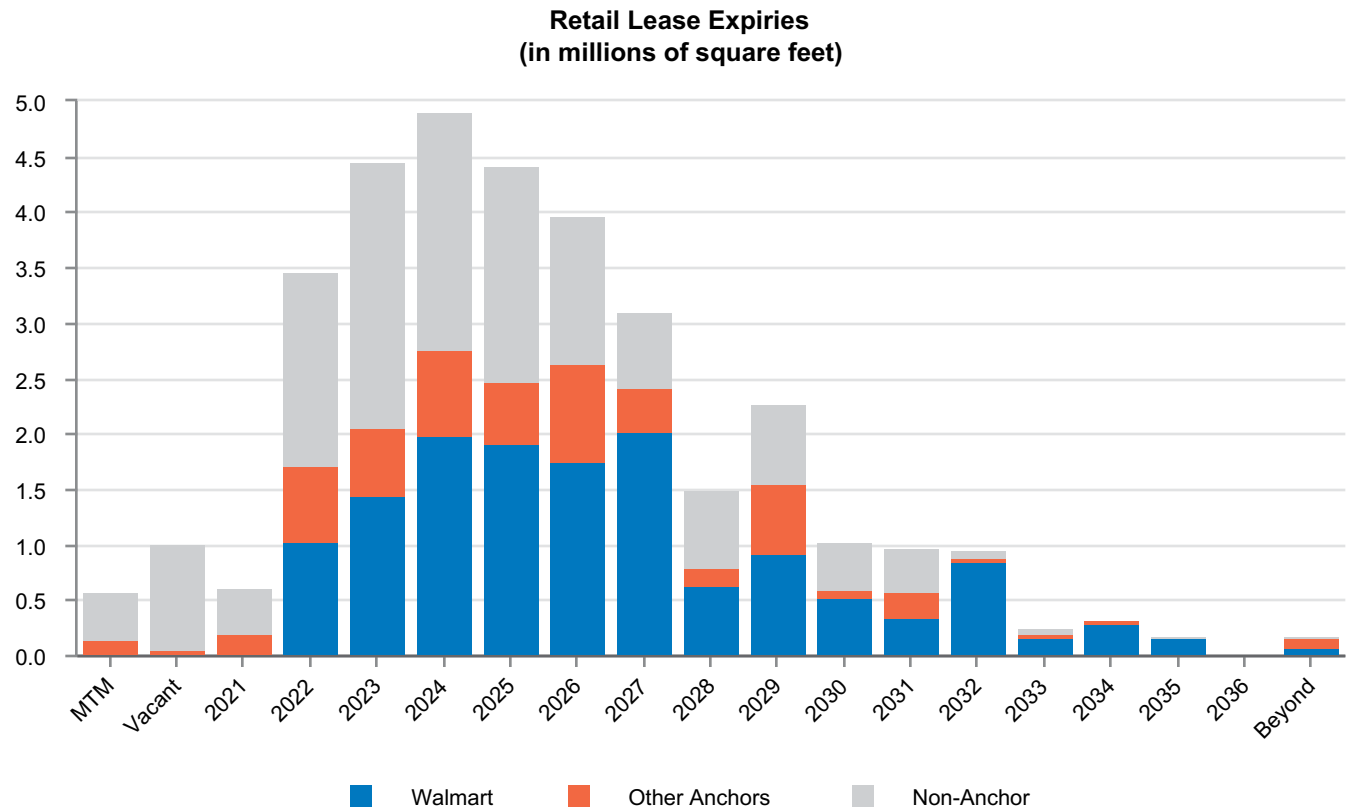
(1) The total average base rent per square foot excludes vacant space of 1,005,798 square feet.

The following table presents total retail and office lease expiries for the portfolio excluding Anchor tenants as at June 30, 2021:

Year of Expiry	Total Area (excluding Anchor tenants) (sq. ft.)	Percentage of Total Area (including Anchor tenants) (%)	Percentage of Total Area (excluding Anchor tenants) (%)	Annualized Base Rent (\$000s)	Average Base Rent psf <sup>(1)</sup> (\$)
Month-to-month and holdovers	418,262	1.2	2.9	9,496	22.70
2021	408,833	1.2	2.8	7,467	18.27
2022	1,744,951	5.1	12.1	34,402	19.72
2023	2,396,893	7.0	16.7	52,840	22.05
2024	2,136,954	6.3	14.8	47,833	22.38
2025	1,956,385	5.7	13.5	40,030	20.46
2026	1,338,500	3.9	9.2	29,580	22.10
2027	671,074	2.0	4.6	14,910	22.22
2028	700,452	2.0	4.8	17,593	25.12
2029	712,119	2.1	4.9	19,105	26.83
2030	425,003	1.2	2.9	10,828	25.48
2031	400,749	1.2	2.8	9,236	23.05
Beyond	163,374	0.5	1.1	3,621	22.17
Vacant	943,621	2.8	6.5	—	—
<b>Total retail</b>	<b>14,417,170</b>	<b>42.2</b>	<b>99.6</b>	<b>296,941</b>	<b>22.04</b>
Total office	55,975	0.2	0.4		
<b>Total retail and office</b>	<b>14,473,145</b>	<b>42.4</b>	<b>100.0</b>		

(1) The total average base rent per square foot excludes vacant space of 943,621 square feet.





## Section VI — Asset Profile

### Investment Properties

The following table summarizes the changes in fair values of investment properties including the Trust's proportionate share of equity accounted investments:

(in thousands of dollars)	Six Months Ended June 30, 2021			Year Ended December 31, 2020		
	Income Properties	Properties Under Development	Total Investment Properties	Income Properties	Properties Under Development	Total Investment Properties
<b>Investment properties</b>						
Balance – beginning of period	8,267,430	582,960	8,850,390	8,488,669	561,397	9,050,066
Additions (deductions):						
Acquisitions, Earnouts and related adjustments of investment properties	(259)	14,647	14,388	—	21,678	21,678
Earnout Fees on properties subject to development management agreements	2,160	—	2,160	291	—	291
Transfer to income properties from properties under development	29,120	(29,120)	—	39,748	(39,748)	—
Transfer from income properties to properties under development	(2,400)	2,400	—	(70,236)	70,236	—
Transfer from properties under development to equity accounted investments	—	(6,850)	(6,850)	—	(6,125)	(6,125)
Capital expenditures	3,699	—	3,699	8,445	—	8,445
Leasing costs	—	—	—	1,732	—	1,732
Development expenditures <sup>(1)</sup>	—	28,018	28,018	—	50,728	50,728
Capitalized interest	—	7,473	7,473	—	17,689	17,689
Dispositions	—	(7,739)	(7,739)	—	(19,063)	(19,063)
Fair value adjustment on revaluation of investment properties	(7,917)	12	(7,905)	(201,219)	(73,832)	(275,051)
<b>Balance – end of period (A)</b>	<b>8,291,833</b>	<b>591,801</b>	<b>8,883,634</b>	<b>8,267,430</b>	<b>582,960</b>	<b>8,850,390</b>
<b>Investment properties classified as equity accounted investments (Non-GAAP)</b>						
Balance – beginning of period	234,566	315,628	550,194	186,204	230,231	416,435
Additions (deductions):						
Acquisitions	—	4,458	4,458	—	58,302	58,302
Transfer to income properties from properties under development	30,224	(30,224)	—	55,568	(55,568)	—
Transfer from income properties to properties under development	—	—	—	(16,600)	16,600	—
Transfer from the Trust	—	6,850	6,850	—	6,125	6,125
Capital expenditures	61	—	61	106	—	106
Development expenditures <sup>(1)</sup>	—	23,573	23,573	—	58,656	58,656
Capitalized interest	—	936	936	—	1,164	1,164
Fair value adjustment on revaluation of investment properties	20,930	—	20,930	9,288	118	9,406
<b>Balance – end of period (B)</b>	<b>285,781</b>	<b>321,221</b>	<b>607,002</b>	<b>234,566</b>	<b>315,628</b>	<b>550,194</b>
<b>Total balance (including investment properties classified as equity accounted investments) – end of period (A + B)</b>	<b>8,577,614</b>	<b>913,022</b>	<b>9,490,636</b>	<b>8,501,996</b>	<b>898,588</b>	<b>9,400,584</b>

(1) Includes development expenditures provided by external contractors, capitalized CAM costs and realty tax, and capitalized general and administrative expenses.

The portfolio consists of 34.2 million square feet of gross leasable retail and office area and 1.4 million square feet of future potential gross leasable retail area in 168 properties and the option to acquire a 50.0% interest in four investment properties and 25.0% interest in another investment property (0.5 million square feet) on their completion pursuant to the terms of Mezzanine Financing. The portfolio is located across Canada, with assets in each of the 10 provinces. By selecting well-located centres, the Trust seeks to attract high-quality tenants at market rental rates.

### Valuation Methodology

From July 1, 2018 to June 30, 2021, the Trust has had approximately 61.5% (by value) or 50.6% (by number of properties) of its operating portfolio appraised externally by independent national real estate appraisal firms with representation and expertise across Canada.

Management internally appraises the entire portfolio of properties. In addition, the determination of which properties are externally appraised to support management's internal valuation process is based on a combination of factors, including property size, property type, tenant mix, strength and type of retail node, age of property and location. Commencing in the first quarter of 2014, the Trust, on an annual basis, has had external appraisals performed on 15%–20% of the portfolio, rotating properties to ensure that at least 50% (by value) of the portfolio is valued externally over a three-year period.

The portfolio is valued internally by management utilizing valuation methodologies that are consistent with the external appraisals. Management performed these valuations by updating cash flow information reflecting current leases, renewal terms, ECL and market rents and applying updated discount rates determined, in part, through consultation with various external appraisers and available market data. In addition, the fair value of properties under development reflects the impact of development agreements (see Note 4 in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021 for further discussion).

Fair values were primarily determined through the discounted cash flows approach, which is an estimate of the present value of future cash flows over a specified horizon. For the six months ended June 30, 2021, the Trust applied a change in the valuation method used to estimate the value of properties under development. The Trust changed its valuation method as it believes that the discounted cash flow valuation method represents the Trust's estimate of fair values of properties under development based on expectations of changes in rental rates, occupancy rates, lease renewal rates, downtime on lease expiries, among others, as a result of the impact of COVID-19. This change in valuation method for properties under development also aligns with the valuation method used to determine fair value for income properties.

For the six months ended June 30, 2021, investment properties (including properties under development) as recorded in the Trust's unaudited interim condensed consolidated financial statements, with a total carrying value of \$2,124.2 million (December 31, 2020 – \$1,426.2 million) were valued by external national appraisers, and investment properties with a total carrying value of \$6,759.4 million (December 31, 2020 – \$7,424.2 million) were valued internally by the Trust. Based on these valuations, the weighted average discount rate on the Trust's income properties portfolio as at June 30, 2021 was 6.46% (December 31, 2020 – 6.46%).

The following table summarizes significant assumptions in Level 3 valuations along with corresponding fair values for income properties (excluding investment properties recorded in equity accounted investments):

June 30, 2021					
Valuation Method	Carrying Value	Terminal Capitalization Rate		Discount Rate	
		Weighted Average (%)	Range (%)	Weighted Average (%)	Range (%)
Discounted cash flow	8,291,833	5.94	4.25 – 7.79	6.46	4.65 – 8.54
December 31, 2020					
Valuation Method	Carrying Value	Terminal Capitalization Rate		Discount Rate	
		Weighted Average (%)	Range (%)	Weighted Average (%)	Range (%)
Discounted cash flow	8,267,430	5.94	4.25 – 7.79	6.46	4.65 – 8.54

The following table summarizes significant assumptions in Level 3 valuations along with corresponding fair values for properties under development (excluding properties under development recorded in equity accounted investments):

June 30, 2021		
Valuation Method	Carrying Value	Weighted Average Discount Rate (%)
Land, development and construction costs recorded at market value	433,483	N/A
Discounted cash flow	158,318	6.63
	591,801	
December 31, 2020		
Valuation Method	Carrying Value	Weighted Average Capitalization Rate (%)
Land, development and construction costs recorded at market value	416,964	N/A
Direct income capitalization	165,996	6.22
	582,960	

The effect of the COVID-19 pandemic on the real estate market, both in duration and in scale, is uncertain. However, given the dynamic environment and the Trust's income properties portfolio, management has re-assessed the valuation of certain properties based on expectations of the pandemic's impact on the Trust's continued ability to lease and generate net operating income in the foreseeable future.

This effort has resulted in a net fair value adjustment (loss) on revaluation of investment properties of \$7.9 million, mainly related to fair value adjustment (loss) on income properties (excluding investment properties recorded in equity accounted investments) for the six months ended June 30, 2021, which was primarily attributed to changes in leasing assumptions and ECL provisions in the retail portfolio, renewal probabilities of existing tenants, and potential vacancies. It is important to note that the Trust has not factored into its IFRS values any value that accrues from future development of mixed-use space on the Trust's properties and that it expects substantial future value increments to be derived from its proposed mixed-use development initiatives. See further discussion on the impact of COVID-19 on the Trust's operations in the Results of Operations section above.

#### Acquisitions of Investment Properties

In February 2021, the Trust acquired a parcel of land totalling 7.6 acres in Aurora, Ontario, to develop a residential property, for a purchase price of \$12.2 million, paid in cash and adjusted for costs of acquisition and other working capital amounts.

In April and June 2021, the Trust acquired two parcels of residential land in Hamilton, Ontario, to develop a residential property for a total purchase price of \$1.1 million, paid in cash and adjusted for costs of acquisition and other working capital amounts.

See also Note 3, "Acquisitions and Earnouts", in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.

In addition, see "Equity Accounted Investments" below for acquisitions/property contributions completed during the three and six months ended June 30, 2021 that are recorded in investment in joint ventures.

## Equity Accounted Investments

The following table summarizes key components relating to the Trust's equity accounted investments:

(in thousands of dollars)	Six Months Ended June 30, 2021			Year Ended December 31, 2020		
	Investment in Associates	Investment in Joint Ventures	Total	Investment in Associates	Investment in Joint Ventures	Total
Investment – beginning of period	354,992	108,212	463,204	294,499	50,877	345,376
Operating Activities:						
Earnings	22,261	14,808	37,069	62,369	(397)	61,972
Distributions from operations <sup>(1)</sup>	(54,124)	(270)	(54,394)	(3,987)	(783)	(4,770)
Financing Activities:						
Fair value adjustment on loan	1,980	—	1,980	4,218	—	4,218
Loan repayment	—	—	—	(3,987)	—	(3,987)
Investing Activities:						
Cash contribution	633	5,809	6,442	4,061	(7,121)	(3,060)
Property contribution	—	11,289	11,289	—	2,036	2,036
Acquisition and related costs <sup>(2)</sup>	—	—	—	(2,181)	63,600	61,419
<b>Investment – end of period</b>	<b>325,742</b>	<b>139,848</b>	<b>465,590</b>	<b>354,992</b>	<b>108,212</b>	<b>463,204</b>

(1) During the six months ended June 30, 2021, the distribution in the amount of \$52.8 million was satisfied by a non-cash settlement of the PCVP loan payable, see also the "Debt" section.

(2) Represents the contribution of funds to acquire an interest in equity accounted investments.

### Investment in associates

The following table summarizes the Trust's ownership interest in investment in associates as reflected in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021:

		Ownership Interest (%), As at	
Partnership	Principal Intended Activity	June 30, 2021	December 31, 2020
PCVP	Own, develop and operate investment properties	50.0	50.0
Residences LP	Own, develop and sell two residential condominium towers and 22 townhomes (Transit City 1 and 2)	25.0	25.0
Residences III LP	Own, develop and sell a residential condominium tower (Transit City 3)	25.0	25.0
East Block Residences LP	Own, develop and sell two residential condominium towers (Transit City 4 and 5)	25.0	25.0
Residences (One) LP	Own, develop and sell residential condominium towers	50.0	N/A

In 2012, the Trust entered into the Penguin-Calloway Vaughan Partnership ("CVP") with Penguin (see also Note 20, "Related party transactions", in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021) to develop the Vaughan Metropolitan Centre ("SmartVMC"), which is expected to consist of approximately 11.0 million square feet of mixed-use space once fully developed, on 53 acres of development land in Vaughan, Ontario.

In 2017, the Trust entered into the VMC Residences Limited Partnership ("Residences LP") and VMC Residences III Limited Partnership ("Residences III LP") with Penguin and CentreCourt Developments, to develop three residential condominium towers and a related parking facility, located on the SmartVMC site.

In 2018, the Trust entered into the VMC East Block Residences Limited Partnership ("East Block Residences LP") with Penguin and CentreCourt Developments, to develop two additional residential condominium towers, located on the SmartVMC site.

In 2019, the Trust acquired, as part of a 50:50 joint arrangement with Penguin, through PCVP, a 50% interest in a parcel of land ("700 Applewood") with approximately 15.5 acres in Vaughan, Ontario, proximate to SmartVMC to relocate Walmart from SmartVMC and for other future developments, for a purchase price of \$109.2 million paid in cash, adjusted for other working capital amounts. In connection with this acquisition, an interest-free loan receivable with a principal amount of \$102.5 million and a maturity of December 2029 was extended to Penguin to finance its interest in PCVP's acquisition of 700 Applewood. In March 2020, the Trust assumed this loan receivable from Penguin (see also Note 5(b), footnote 4 in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021), along with an offsetting non-interest bearing note payable of an equal amount (see Note 10(b)(iii), footnote 2 in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021).

In 2021, the Trust entered into the SmartVMC Residences (One) LP ("Residences (One) LP") with Penguin to develop residential condominium towers, expected to be known as ArtWalk, located on the SmartVMC site.

Note that the limited partnerships involved in residential condominium developments, as noted in the above table: Residences LP, Residences III LP and East Block Residences LP, Residences (One) LP, are herein collectively referred to as "VMC Residences".

#### SmartVMC Residential Development

Taking into account the Trust's proportionate share in equity accounted investments (non-GAAP), residential development inventory refers to the residential development concerning Transit City condominium units, which are recorded as equity accounted investments (investment in associates) in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021 (see Note 6(a)). As disclosed earlier in 2020, the Trust and its partners, Penguin and CentreCourt, have made significant progress with the residential development at Transit City. As such, the following summarizes the status of condominium closings at Transit City 3 for the six months ended June 30, 2021:

	<b>Transit City 3</b>
Total units available/sold	631
Total units closed	439
<b>Total remaining units expected to close before 2021 year end</b>	<b>192</b>
% of units closed	69.6 %

The following table summarizes the net profits from the closings of Transit City units for the six months ended June 30, 2021:

(in thousands of dollars)	<b>Total</b>	<b>Trust's share</b>
Condominium sales revenue	206,060	51,515
Cost of goods sold	(155,218)	(38,804)
Marketing and selling expenses	(140)	(35)
NOI before additional partnership profit	50,702	12,676
Additional partnership profit <sup>(1)</sup>	—	1,418
NOI	50,702	14,094
General and administrative expenses <sup>(2)</sup>	—	(733)
<b>Net profit</b>	<b>50,702</b>	<b>13,361</b>

(1) Additional profit allocated to the Trust for Transit City closings pursuant to the development agreement and limited partnership agreement.

(2) See the "General and Administrative Expense" section for further details.

The following tables summarize the impact of the Transit City closings to FFO for the period ended June 30, 2021, at the Trust's share:

(in thousands of dollars)	<b>Trust's share</b>
Net profit	13,361
Adjustments:	
Capitalized interest adjustment associated with closings	(470)
<b>FFO</b>	<b>12,891</b>
Per Unit – basic/diluted <sup>(1)</sup> :	
<b>FFO</b>	<b>\$0.07/\$0.07</b>

(1) Diluted FFO is adjusted for the dilutive effect of vested deferred units, which are not dilutive for net income purposes. To calculate diluted FFO for the six months ended June 30, 2021, 1,223,828 vested deferred units are added back to the weighted average Units outstanding.

### Investment in joint ventures

The following table summarizes the Trust's ownership interest in each joint venture investment grouped by their principal intended activities as reflected in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021:

As at		June 30, 2021		December 31, 2020	
Business Focus	Joint Venture Partner	Number of Projects	Ownership Interest (%)	Number of Projects	Ownership Interest (%)
<b>Retail investment properties</b>		<b>1</b>	<b>30.0</b>	<b>1</b>	<b>30.0</b>
Joint Venture: 1500 Dundas East LP	Fieldgate				
<b>Self-storage facilities</b>		<b>9</b>	<b>50.0</b>	<b>8</b>	<b>50.0</b>
Joint Ventures: Leaside SAM LP, Oshawa South Self Storage LP, Bramport SAM LP, Vaughan NW SAM LP, Dupont Self Storage LP, Aurora Self Storage LP, Scarborough East Self Storage LP, Kingspoint Self Storage LP and Jane Self Storage LP	SmartStop				
<b>Seniors' apartments</b>		<b>1</b>	<b>50.0</b>	<b>1</b>	<b>50.0</b>
Joint Venture: Vaughan NW SA PropCo LP	Revera				
<b>Retirement residences</b>					
Joint Ventures: Vaughan NW RR (PropCo and OpCo LPs), Hopedale RR (PropCo and OpCo LPs), Baymac RR PropCo LP, Oakville Garden Drive RR PropCo LP and Markham Main Street RR PropCo LP	Revera	<b>5</b>	<b>50.0</b>	<b>6</b>	<b>50.0</b>
Joint Ventures: Ottawa SW (PropCo and OpCo LPs)	Selection Group	<b>1</b>	<b>50.0</b>	<b>1</b>	<b>50.0</b>
<b>Residential apartments</b>					
Joint Venture: Laval C Apartments LP	Jadco	<b>1</b>	<b>50.0</b>	<b>1</b>	<b>50.0</b>
Joint Venture: Balliol/Pailton LP	Greenwin	<b>1</b>	<b>75.0</b>	<b>1</b>	<b>75.0</b>
Joint Venture: Mascouche North Apartments LP	Cogir	<b>1</b>	<b>80.0</b>	—	—
<b>Total</b>		<b>20</b>		<b>19</b>	

### Acquisitions/new property contributions completed during the six months ended June 30, 2021

In February 2021, pursuant to the 50:50 joint venture previously formed with SmartStop known as Kingspoint Self Storage LP, the Trust contributed development land and SmartStop contributed cash into the joint venture, for development of a self-storage facility which is located in Brampton, Ontario, totalling 1.5 acres.

In March 2021, the Trust formed a joint venture with Cogir, and pursuant to the joint venture agreement, the Trust contributed its interest in a parcel of land totalling 2.7 acres located in Mascouche, Quebec into the joint venture while Cogir contributed cash. The purpose of this joint venture is to develop and operate a rental apartment complex.

In April 2021, pursuant to the 50:50 joint venture formed with SmartStop known as Jane Self Storage Limited Partnership, each joint venture party contributed \$4,250 into the joint venture to fund the purchase of a parcel of land located in Toronto, Ontario, totalling 2.67 acres with the intention to develop and operate a self-storage facility.

See also Note 4, "Investment properties", in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.



## Amounts Receivable and Other, Deferred Financing Costs, and Prepaid Expenses and Deposits

The timely collection of amounts receivable is a critical component associated with the Trust's cash and treasury management functions. The following table presents the components of amounts receivable and other, deferred financing costs, and prepaid expenses and deposits:

(in thousands of dollars)	June 30, 2021	December 31, 2020	Variance (\$)
Amounts receivable and other			
Tenant receivables	54,748	57,563	(2,815)
Unbilled other tenant receivables	9,311	8,287	1,024
Receivables from related party – excluding equity accounted investments	4,740	1,311	3,429
Receivables from related party – equity accounted investments	830	—	830
Other non-tenant receivables	1,177	2,898	(1,721)
Other	9,272	8,327	945
	80,078	78,386	1,692
Allowance for ECL	(22,183)	(19,742)	(2,441)
Amounts receivable and other, net of ECL	57,895	58,644	(749)
Deferred financing costs	1,000	1,173	(173)
Prepaid expenses and deposits	31,613	7,269	24,344
	90,508	67,086	23,422

As at June 30, 2021, total amounts receivable and other, deferred financing costs, and prepaid expenses and deposits increased by \$23.4 million as compared to December 31, 2020. This increase was primarily attributed to the following:

- \$24.3 million increase in prepaid expenses and deposits primarily due to prepaid realty taxes;
- \$5.2 million increase in receivables from related party and other; and
- \$1.0 million increase in unbilled other tenant receivables;

Partially offset by:

- \$2.8 million decrease in tenant receivables;
- \$2.4 million net additional ECL provided during the period;
- \$1.7 million decrease in other non-tenant receivables; and
- \$0.2 million decrease in deferred financing costs.

### Tenant receivables

Approximately 60% of the Trust's tenant base are businesses offering "essential" services and over 94% of the Trust's tenant billings for the six months ended June 30, 2021 have been collected. The Trust and its tenants are well-positioned for the reopening of the economy and the Trust continues to work with its tenants on rent collections and payment solutions.

The following table provides some additional details on the Trust's tenant billings, amounts received, abatements and deferral arrangements negotiated up to July 21, 2021, and the remaining balance outstanding subject to deferral arrangements under negotiation and before ECL provision:

(in thousands of dollars)	Six Months Ended June 30, 2021	As a %	Nine Months Ended December 31, 2020 <sup>(1)</sup>	As a %
Total recurring tenant billings	400,715	100.0	601,251	100.0
Less: Amounts received directly from tenants to date	381,041	95.1	535,668	89.1
<b>Balance outstanding</b>	<b>19,674</b>	<b>4.9</b>	65,583	10.9
Less:				
Recovery from governments for CECRA	—	—	15,412	2.6
Amounts forgiven by the Trust for CECRA	—	—	7,706	1.3
Sales tax on CECRA	—	—	2,976	0.5
Rent abatements provided to tenants	235	0.1	6,120	1.0
<b>Balance outstanding</b>	<b>19,439</b>	<b>4.8</b>	33,369	5.5
Less: Deferral arrangements negotiated	918	0.2	7,395	1.2
<b>Rents to be collected before ECL provision provided</b>	<b>18,521</b>	<b>4.6</b>	25,974	4.3

(1) The Trust identifies the nine months ended December 31, 2020 as the beginning of the COVID-19 pandemic period.

The table below represents a summary of total tenant receivables and ECL balances as at June 30, 2021 and December 31, 2020:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Tenant receivables	54,748	57,563
Unbilled other tenant amounts	9,311	8,287
<b>Total tenant receivables</b>	<b>64,059</b>	65,850
Less: Allowance for ECL	22,183	19,742
<b>Total tenant receivables net of ECL provisions</b>	<b>41,876</b>	46,108

## Mortgages, Loans and Notes Receivable

The following table summarizes mortgages, loans and notes receivable:

(in thousands of dollars)	June 30, 2021	December 31, 2020	Variance (\$)
Mortgages, loans and notes receivable			
Mortgages receivable (Mezzanine Financing)	143,398	144,205	(807)
Loans receivable <sup>(1)</sup>	223,584	241,683	(18,099)
Notes receivable	2,924	2,924	—
	<b>369,906</b>	<b>388,812</b>	<b>(18,906)</b>

(1) Includes \$101.9 million due from Penguin (December 31, 2020 – \$104.1 million), see "Loans Receivable" subsection.

### Mortgages Receivable (Mezzanine Financing)

The following table presents the details of the mortgages receivable (by maturity date) provided to Penguin:

(in thousands of dollars)								
Property	Amount Outstanding (\$)	Including: Interest Accrued (\$)	Committed (\$)	Amount Guaranteed by Penguin (\$)	Maturity Date	Extended Maturity Date <sup>(3)</sup>	Annual Variable Interest Rate at Period-End (%)	Potential Area Upon Exercising Purchase Option (sq. ft.)
Aurora (South), ON <sup>(5)(8)</sup>	15,678	2,696	37,503	15,678	March 2022	August 2028	3.41	59,940
Innisfil, ON <sup>(2)(7)</sup>	22,624	9,700	39,740	22,624	May 2022	August 2028	4.15	—
Salmon Arm, BC <sup>(2)(4)</sup>	15,689	8,000	30,080	15,689	May 2022	August 2028	4.14	—
Pitt Meadows, BC <sup>(6)(8)</sup>	31,253	5,865	85,653	31,253	November 2023	August 2028	3.81	25,003
Vaughan (7 & 427), ON <sup>(5)(8)</sup>	19,241	4,875	36,100	19,241	December 2023	August 2028	3.53	76,000
Caledon (Mayfield), ON <sup>(7)(8)</sup>	10,553	1,923	26,689	10,553	April 2024	August 2028	3.67	101,865
Toronto (StudioCentre), ON <sup>(2)(6)(8)</sup>	28,360	3,454	53,532	28,360	June 2024	August 2028	3.57	227,831
	<b>143,398</b>	<b>36,513</b>	<b>309,297</b>	<b>143,398</b>			<b>3.76<sup>(1)</sup></b>	<b>490,639</b>

(1) Represents the weighted average interest rate on the loan balance.

(2) The Trust owns a 50% interest in these properties, with the other 50% interest owned by Penguin. These loans are secured against Penguin's interest in the property.

(3) The maturity dates for these mortgages are automatically extended to August 31, 2028 unless written notice is delivered from the borrower. During the extended maturity period, the mortgages receivable accrue interest at a variable rate based on the banker's acceptance rate plus 4.00% to 5.00%.

(4) The weighted average interest rate on this mortgage is subject to an upper limit of 6.50%.

(5) The weighted average interest rate on this mortgage is subject to an upper limit of 6.75%.

(6) The weighted average interest rate on this mortgage is subject to an upper limit of 6.90%.

(7) The weighted average interest rate on this mortgage is subject to an upper limit of 7.00%.

(8) The Trust has a purchase option from the borrower in these properties upon a certain level of development and leasing being achieved. As at June 30, 2021, it is management's expectation that the Trust will exercise these purchase options. The purchase option for Aurora (South), ON, Pitt Meadows, BC, Vaughan (7 & 427), ON, and Caledon (Mayfield), ON are each 50%. The purchase option for Toronto (StudioCentre), ON is 25%.

*Mortgages receivable amendments*

On December 9, 2020, there were two mortgages receivable (Innisfil, Ontario and Salmon Arm, British Columbia) for which the maturity dates were extended to 2022. The maturity dates of all mortgages receivable outstanding will also be automatically extended to August 31, 2028 unless written notice is delivered from the borrower. These extensions were provided principally because of delays associated with market conditions, anticipated municipal and related approvals, and development-related complexities.

The committed facilities on these mortgages receivable were amended to reflect an increase from \$279.0 million to \$312.8 million as at December 31, 2020 which has been reduced to \$309.3 million resulting from \$3.5 million in payments received during the six months ended June 30, 2021.

In addition, the interest rates on these mortgages receivable were amended pursuant to independent opinions obtained that provided current market-based interest rates for similar development-based opportunities. Interest on these mortgages accrues monthly as follows: from December 9, 2020 to the maturity date of each mortgage, at a variable rate based on the banker's acceptance rate plus 2.75% to 4.20%; and from the maturity date of each mortgage to the extended maturity date (August 31, 2028), at a variable rate based on the banker's acceptance rate plus 4.00% to 5.00%. Prior to December 9, 2020, interest on these mortgages accrued as follows: i) at a variable rate based on the banker's acceptance rate plus 1.75% to 4.20% or at the Trust's cost of capital (as defined in the applicable mortgage agreement) plus 0.25%; or ii) at fixed rates of 6.35% to 7.50% which was added to the outstanding principal up to a predetermined maximum accrual after which it was payable in cash on a monthly or quarterly basis. Additional interest of \$106.5 million (December 31, 2020 – \$109.2 million) on the existing credit facilities may be accrued on certain of the mortgages receivable before cash interest must be paid.

The mortgage security includes a first or second charge on properties, assignments of rents and leases and general security agreements. In addition, the outstanding balance is guaranteed by Penguin. The loans are subject to individual loan guarantee agreements that provide additional guarantees for all interest and principal advanced on outstanding amounts. The amounts that are guaranteed decrease on achievement of certain specified value-enhancing events. Management considers all mortgages receivable to be fully collectible.

The following table illustrates the activity in mortgages receivable:

	Three Months Ended June 30		Six Months Ended June 30	
(in thousands of dollars)	2021	2020	2021	2020
Balance – beginning of period	143,841	140,632	144,205	138,762
Interest accrued	1,343	1,681	2,674	3,551
Interest payments	(571)	(74)	(2,266)	(74)
Principal repayments	(1,215)	(114)	(1,215)	(114)
<b>Balance – end of period</b>	<b>143,398</b>	<b>142,125</b>	<b>143,398</b>	<b>142,125</b>

## Loans Receivable

The following table summarizes loans receivable:

(in thousands of dollars)

Issued to	June 30, 2021	December 31, 2020
Penguin	101,859	104,143
Equity accounted investments	118,417	134,690
Unrelated parties	3,308	2,850
	<b>223,584</b>	<b>241,683</b>

See also Note 5(b) in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021 for more details about loans receivable, including committed facilities, maturity dates and interest rates.

The following table illustrates the activity in loans receivable:

(in thousands of dollars)	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Balance – beginning of period	249,996	217,432	241,683	131,119
Loans issued <sup>(1)</sup>	—	2,850	3,308	88,088
Advances	24,742	247	31,533	506
Interest accrued	1,117	790	2,203	1,606
Fair value adjustments <sup>(2)</sup>	1,109	2,889	2,197	2,889
Repayments	(53,380)	(1,861)	(57,340)	(1,861)
<b>Balance – end of period</b>	<b>223,584</b>	<b>222,347</b>	<b>223,584</b>	<b>222,347</b>

(1) During the six months ended June 30, 2021, a vendor take-back loan was issued to an unrelated party in the amount of \$3.3 million (June 30, 2020 – Includes loans issued to Penguin totalling \$78.3 million).

(2) Represents the fair value adjustment of \$2.2 million recorded during the six months ended June 30, 2021 (six months ended June 30, 2020 – \$2.9 million) in connection with the loan issued as part of the 700 Applewood purchase.

## Notes Receivable

Notes receivable of \$2.9 million (December 31, 2020 – \$2.9 million) have been granted to Penguin (see also, "Related Party Transactions"). These secured demand notes bear interest at 9.00% per annum (December 31, 2020 – 9.00%).

## Total Return Swap Receivable

A total return swap is a contractual agreement to exchange payments based on a specified notional amount and the underlying financial assets for a specific period. On February 2, 2021, the Trust entered into a total return swap (the "TRS") agreement in respect to its Trust Units with a return based on a notional amount of up to 6.5 million Trust Units with a notional value of approximately \$156.0 million for a 48-month period, which, subject to certain conditions, may be unwound prior to its maturity, either in whole or in part. The counterparty to the TRS is a highly rated Canadian financial institution.

The TRS receivable reflects the market value of the swap agreement, and is determined by reference to the value of the underlying notional Trust Units at each reporting date. The gain (loss) will be realized when the TRS matures or is unwound.

The following table summarizes the activity in the TRS receivable for the six months ended June 30, 2021:

(in thousands of dollars, except unit amounts)	Notional Trust Units (#)	Carrying Value (\$)
<b>Balance – January 1, 2021</b>	—	—
Additions	467,800	12,669
Fair value adjustments	N/A	1,070
<b>Balance – June 30, 2021</b>	<b>467,800</b>	<b>13,739</b>

## Section VII — Financing and Capital Resources

### Capital Resources and Liquidity

The following table presents the Trust's capital resources available:

(in thousands of dollars)	June 30, 2021	December 31, 2020	Variance (\$)
Cash and cash equivalents	57,605	794,594	(736,989)
Remaining operating facility <sup>(1)</sup>	491,646	491,373	273
	549,251	1,285,967	(736,716)
Operating facility – accordion feature	250,000	250,000	—
	799,251	1,535,967	(736,716)

(1) Excludes the Trust's development facilities which have been arranged to fund project-specific development and related costs.

On the assumption that cash flow levels permit the Trust to obtain financing on reasonable terms, the Trust anticipates meeting all current and future obligations. Management expects to finance future acquisitions, committed Earnouts, Developments, Mezzanine Financing commitments and maturing debt from: i) existing cash balances, ii) funds received from the closings of mixed-use development initiatives, including condominium and townhome sales, iii) a mix of mortgage debt secured by investment properties, operating facilities and issuances of equity and unsecured debentures, iv) repayments of mortgages receivable, and v) the sale of non-core assets. The Trust's ability to meet these future obligations may be impacted by the liquidity risk associated with receiving repayments of its mortgages, loans, and notes receivable, amounts receivable and other, deposits, and cash equivalents on time and in full, and infrequently, the realization of fair value on the disposition of the Trust's non-core assets. Cash flow generated from operating activities is the primary source of liquidity to pay Unit distributions and sustain capital expenditures and leasing costs. See also the "Distributions and ACFO Highlights" subsection.

As at June 30, 2021, the Trust's cash and cash equivalents decreased by \$737.0 million as compared to December 31, 2020, which is primarily due to the following:

- \$700.3 million representing repayment of debt, which is principally due to the \$630.8 million repayment of unsecured debt, and \$69.5 million repayment of secured debt;
- \$162.8 million of distributions paid on Trust Units, non-controlling interests and Units classified as liabilities;
- \$61.0 million representing net additions to investing activities including investment properties, equity accounted investments, Earnouts and Developments; and
- \$0.9 million relating to the payment of lease liabilities;

Partially offset by the following:

- \$141.7 million of cash provided by operating activities;
- \$24.1 million relating to repayments of mortgages and loans receivable net of advances;
- \$17.7 million relating to the proceeds from issuance of unsecured debt; and
- \$4.5 million of net proceeds from sale of investment properties.

The Trust manages its cash flow from operating activities by maintaining a target debt level. The Debt to Gross Book Value, as defined in the Declaration of Trust, as at June 30, 2021 is 50.1% (December 31, 2020 – 50.1%). Including the Trust's capital resources as at June 30, 2021, the Trust could invest an additional \$1,565.2 million (December 31, 2020 – \$1,571.5 million) in new investments and developments and remain at the midpoint of the Trust's target Debt to Gross Book Value range of 55% to 60%.

Future obligations total \$4.8 billion, as identified in the following table. Other than contractual maturity dates, the timing of payment of these obligations is management's best estimate based on assumptions with respect to the timing of leasing, construction completion, occupancy and Earnout dates at June 30, 2021.

The following table presents the estimated amount and timing of certain of the Trust's future obligations including development obligations as at June 30, 2021:

	Total	2021	2022	2023	2024	2025	Thereafter
Secured debt	1,273,092	46,849	319,784	185,158	150,450	404,563	166,288
Unsecured debt	3,219,856	11,774	1,031	200,000	420,000	589,405	1,997,646
Accounts payable	222,884	222,884	—	—	—	—	—
Other payable	31,241	11,606	1,693	7,844	70	7,979	2,049
Long term incentive plan	910	—	177	733	—	—	—
Interest rate swap agreements	11,069	3,188	4,994	2,849	1,051	290	(1,303)
	4,759,052	296,301	327,679	396,584	571,571	1,002,237	2,164,680
Mortgage receivable advances (repayments) <sup>(1)</sup>	71,395	14,132	5,260	11,966	24,217	(25,048)	40,868
Development obligations (commitments) <sup>(2)</sup>	12,440	12,440	—	—	—	—	—
<b>Total</b>	<b>4,842,887</b>	<b>322,873</b>	<b>332,939</b>	<b>408,550</b>	<b>595,788</b>	<b>977,189</b>	<b>2,205,548</b>

(1) Mortgages receivable of \$143.4 million at June 30, 2021, and further forecasted commitments of \$71.4 million, mature over a period extending to 2028 if the Trust does not exercise its option to acquire the investment properties and the borrower does not provide notice. Refer to Note 5, "Mortgages, loans and notes receivable", in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021, for timing of principal repayments.

(2) The Trust is in the process of refining its estimates of development obligations for the years subsequent to 2021. This total does not include commitments associated with equity accounted investments, nor does this total include expected costs associated with the Trust's mixed-use development initiatives except for current amounts outstanding for active projects currently underway.

The following table presents the estimated amount and timing of certain of the equity accounted investments' future obligations including development obligations as at June 30, 2021:

(in thousands of dollars)	Total	2021	2022	2023	2024	2025	Thereafter
Secured and unsecured debt	427,611	2,780	56,955	42,830	169,920	6,478	148,648
Development obligations (commitments) <sup>(1)</sup>	290,819	66,039	159,116	65,664	—	—	—
<b>Total</b>	<b>718,430</b>	<b>68,819</b>	<b>216,071</b>	<b>108,494</b>	<b>169,920</b>	<b>6,478</b>	<b>148,648</b>

(1) The Trust is in the process of refining its estimates of development obligations for the years subsequent to 2021. This total does not include expected costs associated with the Trust's mixed-use development initiatives except for current amounts outstanding for active projects currently underway.

The following table presents the estimated amount and timing of certain of the Trust's proportionate share of equity accounted investments' future obligations including development obligations as at June 30, 2021:

(in thousands of dollars)	Total	2021	2022	2023	2024	2025	Thereafter
Secured and unsecured debt	192,052	1,164	28,008	11,709	84,446	2,701	64,024
Development obligations (commitments) <sup>(1)</sup>	117,453	26,112	72,148	19,193	—	—	—
<b>Total Trust's share</b>	<b>309,505</b>	<b>27,276</b>	<b>100,156</b>	<b>30,902</b>	<b>84,446</b>	<b>2,701</b>	<b>64,024</b>

(1) The Trust is in the process of refining its estimates of development obligations for the years subsequent to 2021. This total does not include expected costs associated with the Trust's mixed-use development initiatives except for current amounts outstanding for active projects currently underway.

The following table presents the Trust's net working capital surplus:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Current assets	245,312	1,012,729
Less: Current liabilities	(513,014)	(1,095,542)
Working capital deficiency	(267,702)	(82,813)
Adjusted by: Current portion of debt	(277,684)	(854,261)
<b>Net working capital surplus</b>	<b>9,982</b>	<b>771,448</b>

As at June 30, 2021 the Trust experienced a working capital deficiency of \$267.7 million (December 31, 2020 – \$82.8 million). This deficiency includes mortgages, unsecured debentures and operating lines of credit of \$277.7 million (December 31, 2020 – \$854.3 million) that have maturity dates within 12 months of the balance sheet date. It is management's intention to either repay or refinance these maturing liabilities with cash and cash equivalents, newly issued secured or unsecured debt, equity or, in certain circumstances not expected to occur frequently, the disposition of certain assets. Without mortgages, unsecured debentures and operating lines of credit, the Trust maintained a net working capital surplus of \$10.0 million as at June 30, 2021 (December 31, 2020 – \$771.4 million surplus).



It is management's intention to repay approximately \$25.2 million of maturing secured debt in the remainder of 2021. The Trust has an unencumbered asset pool with an approximate fair value totalling \$5.9 billion, which could generate gross financing proceeds on income properties of approximately \$3.8 billion using a 65% loan to value. The secured and unsecured debt, mortgage receivable advances and development obligations will be funded by additional term mortgages, net proceeds on the sale of certain assets, existing cash or operating lines, the issuances of unsecured debentures, and equity, as necessary.

## Maintenance of Productive Capacity

Differentiating between those costs incurred to achieve the Trust's longer term goals to produce increased cash flows and Unit distributions, and those costs incurred to maintain the level and quality of the Trust's existing cash flows is key in the Trust's consideration of capital expenditures. Acquisitions of investment properties and the development of new and existing investment properties (see also "Completed and Future Earnouts and Developments on Existing Properties" in this MD&A) are the two main areas of capital expenditures that are associated with increasing or enhancing the productive capacity of the Trust. In addition, there are capital expenditures incurred on existing investment properties to maintain the productive capacity of the Trust ("sustaining capital expenditures").

The sustaining capital expenditures are those of a capital nature that are not considered to increase or enhance the productive capacity of the Trust, but rather maintain the productive capacity of the Trust. Leasing and related costs, which include tenant improvements, leasing commissions and related costs, vary with the timing of new leases, renewals, vacancies, tenant mix and market conditions. Leasing and related costs are generally lower for renewals of existing tenants when compared to new leases. Leasing and related costs also include internal expenses for leasing activities, primarily salaries, which are eligible to be added back to FFO based on the definition of FFO in the REALpac White Paper last revised in February 2019. The sustaining capital expenditures and leasing costs are based on actual costs incurred during the period. FFO is a non-GAAP measure. See "Presentation of Certain Terms Including Non-GAAP Measures" and "Other Measures of Performance".

The following table and discussion present an analysis of capital expenditures of a maintenance nature (actual sustaining recoverable and non-recoverable capital expenditures and leasing costs). Earnouts, Acquisitions and Developments are discussed elsewhere in this MD&A. Given that a significant proportion of the Trust's portfolio is relatively new, management does not believe that actual sustaining capital expenditures will have an impact on the Trust's ability to pay distributions at their current level.

(in thousands of dollars, except per Unit and other Unit amounts)	Three Months Ended June 30			Six Months Ended June 30		
	2021	2020	Variance	2021	2020	Variance
Adjusted salaries and related costs attributed to leasing	1,199	1,629	(430)	2,702	3,238	(536)
Actual sustaining leasing commissions	1,251	333	918	1,855	784	1,071
Actual sustaining tenant improvements	790	294	496	1,247	736	511
Total actual sustaining leasing and related costs	3,240	2,256	984	5,804	4,758	1,046
Actual sustaining capital expenditures (recoverable and non-recoverable)	1,569	474	1,095	2,930	1,077	1,853
<b>Total actual sustaining leasing costs and capital expenditures</b>	<b>4,809</b>	<b>2,730</b>	<b>2,079</b>	<b>8,734</b>	<b>5,835</b>	<b>2,899</b>
Weighted average number of Units outstanding – diluted	173,543,923	172,980,866	563,057	173,480,822	172,748,294	732,528
Per Unit – diluted (\$)	0.03	0.02	0.01	0.05	0.03	0.02

For the six months ended June 30, 2021, the total sustaining leasing costs and capital expenditures were \$8.7 million, as compared to \$5.8 million in the same period in 2020, representing an increase of \$2.9 million. This increase is due to the following:

- \$1.1 million increase in both recoverable and non-recoverable capital expenditures which primarily relate to the costs associated with parking lot resurfacing, roof replacement, paving and HVAC improvements. These capital expenditures were incurred to sustain rental revenue from income properties and may vary widely from period to period and from year to year; and
- \$0.7 million net increase in leasing and related costs.

## Debt

The following table summarizes total debt including debt associated with equity accounted investments:

As at	June 30, 2021			December 31, 2020		
(in thousands of dollars)	Balance	Weighted Average Term of Debt (in years)	Weighted Average Interest Rate of Debt (%)	Balance	Weighted Average Term of Debt (in years)	Weighted Average Interest Rate of Debt (%)
Secured debt	1,273,092	3.5	3.59	1,327,760	3.8	3.68
Unsecured debt	3,049,101	5.8	3.25	3,670,929	5.2	3.22
Unsecured loan from equity accounted investments	170,755	N/A	—	211,434	N/A	—
Total debt before equity accounted investments	4,492,948	N/A	—	5,210,123	N/A	—
Less: unsecured loan from equity accounted investments <sup>(1)</sup>	(93,111)	N/A	—	(134,687)	N/A	—
<b>Subtotal</b>	<b>4,399,837</b>	<b>5.1</b>	<b>3.29</b>	<b>5,075,436</b>	<b>4.9</b>	<b>3.29</b>
Share of secured debt (equity accounted investments)	102,264	13.6	3.46	134,336	11.1	3.34
Share of unsecured debt (equity accounted investments)	89,788	2.7	1.85	51,588	1.1	2.19
<b>Share of debt classified as equity accounted investments</b>	<b>192,052</b>	<b>8.5</b>	<b>2.71</b>	<b>185,924</b>	<b>8.3</b>	<b>3.02</b>
<b>Total debt including equity accounted investments</b>	<b>4,591,889</b>	<b>5.3</b>	<b>3.27</b>	<b>5,261,360</b>	<b>5.0</b>	<b>3.28</b>

(1) This represents the Trust's share of a loan from equity accounted investments.

The following table summarizes the activities in debt including debt recorded in equity accounted investments, for the six months ended June 30, 2021:

(in thousands of dollars)	Secured Debt	Unsecured Debt	Loan from Equity Accounted Investments	Equity Accounted Investments	Total
<b>Balance – January 1, 2021</b>	1,327,760	3,670,929	76,747	185,924	<b>5,261,360</b>
Borrowings	508	—	2,197	7,341	<b>10,046</b>
Loans assumed	12,654	—	—	—	<b>12,654</b>
Scheduled amortization	(22,212)	—	—	(1,141)	<b>(23,353)</b>
Repayments	(45,696)	(623,120)	(1,300)	—	<b>(670,116)</b>
Amortization of acquisition fair value adjustments	(270)	—	—	(77)	<b>(347)</b>
Financing costs incurred, net of additions	348	1,292	—	5	<b>1,645</b>
<b>Balance – June 30, 2021</b>	<b>1,273,092</b>	<b>3,049,101</b>	<b>77,644</b>	<b>192,052</b>	<b>4,591,889</b>

## Secured Debt

The Trust believes it will have continued access to secured debt due to its strong tenant base and high occupancy levels at mortgage loan levels ranging from 60% to 70% of loan to value.

The following table summarizes future principal payments as a percentage of total secured debt:

(in thousands of dollars)	Instalment Payments	Lump Sum Payments at Maturity	Total	Total (%)	Weighted Average Interest Rate of Maturing Debt (%)
2021	21,623	25,225	46,848	4	3.47
2022	41,111	278,673 <sup>(1)</sup>	319,784	24	2.99
2023	36,720	148,438	185,158	15	4.47
2024	31,755	118,696	150,451	12	3.63
2025	21,190	383,372 <sup>(2)</sup>	404,562	32	3.36
Thereafter	32,890	135,081	167,971	13	4.21
<b>Total</b>	<b>185,289</b>	<b>1,089,485</b>	<b>1,274,774</b>	<b>100</b>	<b>3.55</b>
Acquisition date fair value adjustment			1,271		
Unamortized financing costs			(2,953)		
			<b>1,273,092</b>		<b>3.59</b>

(1) Includes construction loan in the amount of \$58.4 million, which bears interest at banker's acceptance rate plus 120 basis points.

(2) Includes loan in the amount of \$12.7 million entered concurrently with the TRS.

## Unsecured Debt

The following table summarizes the components of unsecured debt:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Unsecured debentures (a)	2,649,696	3,271,625
Credit facilities (b)	399,405	399,304
	<b>3,049,101</b>	<b>3,670,929</b>
Other unsecured debt from equity accounted investments (c)	170,755	211,434
	<b>3,219,856</b>	<b>3,882,363</b>

### a) Unsecured debentures

The following table summarizes unsecured debentures issued and outstanding:

(in thousands of dollars)

Series	Maturity Date	Annual Interest Rate (%)	June 30, 2021	December 31, 2020
Series I	May 30, 2023	3.985	200,000	200,000
Series M	July 22, 2022	3.730	—	150,000
Series N	February 06, 2025	3.556	160,000	160,000
Series O	August 28, 2024	2.987	100,000	100,000
Series P	August 28, 2026	3.444	250,000	250,000
Series Q	March 21, 2022	2.876	—	150,000
Series S	December 21, 2027	3.834	250,000	250,000
Series T	June 23, 2021	2.757	—	323,120
Series U	December 20, 2029	3.526	450,000	450,000
Series V	June 11, 2027	3.192	300,000	300,000
Series W	December 11, 2030	3.648	300,000	300,000
Series X	December 16, 2025	1.740	350,000	350,000
Series Y	December 18, 2028	2.307	300,000	300,000
		3.167 <sup>(1)</sup>	<b>2,660,000</b>	<b>3,283,120</b>
		Unamortized financing costs	<b>(10,304)</b>	<b>(11,495)</b>
			<b>2,649,696</b>	<b>3,271,625</b>

(1) Represents the weighted average annual interest rate and excludes deferred financing costs.

**Unsecured debenture activities for the six months ended June 30, 2021****Redemptions and Maturity**

In January 2021, the Trust completed the redemption of its 3.730% Series M senior unsecured debentures and 2.876% Series Q senior unsecured debentures, in aggregate principal amounts of \$150.0 million and \$150.0 million, respectively, with yield maintenance costs and accrued interest payable. The yield maintenance costs of \$11.1 million relating to the redemptions were recorded in the Trust's consolidated financial statements for the year ended December 31, 2020. The redemptions were funded by the proceeds from the issuance of 1.740% Series X and 2.307% Series Y senior unsecured debentures in December 2020.

In June 2021, the Trust's 2.757% Series T senior unsecured debentures (the "Senior T Debentures") matured. There was \$323.1 million aggregate principal amount of Senior T Debentures outstanding on the maturity date and payment to holders was funded by cash-on-hand.

**Credit Rating of Unsecured Debentures**

DBRS provides credit ratings of debt securities for commercial issuers that indicate the risk associated with a borrower's capabilities to fulfil its obligations. An investment-grade rating must exceed "BB", with the highest rating being "AAA". The Trust's unsecured debentures are rated "BBB(high)" with a stable trend as at June 30, 2021.

**b) Credit facilities**

The following table summarizes the activity for revolving and non-revolving unsecured credit facilities:

(in thousands of dollars) (Issued in)	Maturity Date	Annual Interest Rate (%)	Facility Amount	June 30, 2021	December 31, 2020
<b>Non-revolving:</b>					
August 2018 <sup>(1)</sup>	January 31, 2025	2.980	80,000	<b>80,000</b>	80,000
March 2019 <sup>(1)</sup>	March 7, 2024	3.590	150,000	<b>150,000</b>	150,000
May 2019 <sup>(1)</sup>	June 24, 2024	3.146	170,000	<b>170,000</b>	170,000
				<b>400,000</b>	400,000
			Less: Unamortized financing costs	<b>(595)</b>	(696)
				<b>399,405</b>	399,304

(1) The Trust entered into interest rate swap agreements to convert the variable interest rate of the banker's acceptance rate plus 1.20% into a weighted average fixed interest rate of 3.29% per annum. The weighted average term to maturity of the interest rate swaps is 3.06 years. Hedge accounting has not been applied to the interest rate swap agreements.

**c) Other unsecured debt from equity accounted investments**

Other unsecured debt net of fair value adjustments totalling \$170.8 million (December 31, 2020 – \$211.4 million) at the Trust's share pertains to loans received from equity accounted investments in connection with contribution agreements relating to joint ventures. The loans are non-interest bearing with repayment terms based on the distributions that are to be paid pursuant to the limited partnership agreements. The balances of the loans are expected to be paid at the end of their respective terms.

### Revolving Operating Facility

As at June 30, 2021, the Trust had a \$500.0 million unsecured revolving operating facility bearing interest at a variable interest rate based on either bank prime rate plus 20 basis points or the banker's acceptance rate plus 120 basis points, which matures on September 30, 2024. In addition, the Trust has an accordion feature of \$250.0 million whereby the Trust has an option to increase its facility amount with the lenders to sustain future operations as required. The following table summarizes components of the Trust's revolving operating facility:

(in thousands of dollars)	June 30, 2021	December 31, 2020
Revolving operating facility	500,000	500,000
Letters of credit – outstanding	(8,354)	(8,627)
Remaining unused operating facility	491,646	491,373
Operating facility – accordion feature	250,000	250,000
	<b>741,646</b>	<b>741,373</b>

In addition to the letters of credit outstanding on the Trust's revolving operating facility (see above), the Trust also has \$22.9 million of letters of credit outstanding with other financial institutions as at June 30, 2021 (December 31, 2020 – \$20.6 million).

### Unencumbered Assets

As at June 30, 2021, the Trust had \$5.9 billion of unencumbered assets (December 31, 2020 – \$5.8 billion), which reflects the Trust's share of the value of investment properties. Expressed as a percentage, the Trust earned approximately 62.1% of its NOI from unencumbered assets (March 31, 2021 – 68.6%). The percentage of NOI from unencumbered assets decreased by 6.5% as compared to the previous quarter, which was primarily due to Transit City 3 condominium sales recorded during the current quarter.

In connection with this pool of unencumbered assets, management estimates the total Forecasted Annualized NOI for 2021 to be \$316.7 million (December 31, 2020 – \$325.9 million). Forecasted Annualized NOI is computed by annualizing the current quarter NOI for the Trust's income properties that are not encumbered by secured debt, and is a forward-looking non-GAAP measure. See "Presentation of Certain Terms Including Non-GAAP Measures".

## Interest Income and Interest Expense

### Interest Income

The following table summarizes the components of interest income:

(in thousands of dollars)	Three Months Ended June 30			Six Months Ended June 30		
	2021	2020	Variance (\$)	2021	2020	Variance (\$)
Mortgage interest	1,343	1,681	(338)	2,674	3,551	(877)
Loan interest	1,223	1,084	139	2,400	2,224	176
Notes receivable interest	66	67	(1)	131	133	(2)
Bank interest	763	961	(198)	1,792	1,164	628
	<b>3,395</b>	<b>3,793</b>	<b>(398)</b>	<b>6,997</b>	<b>7,072</b>	<b>(75)</b>

For the six months ended June 30, 2021, interest income decreased by \$0.1 million as compared to the six months ended June 30, 2020. This decrease was primarily attributed to:

- \$0.9 million decrease in mortgage interest principally due to lower interest rates being charged on mortgages receivable associated with the loan amendments pursuant to the Omnibus Agreement made in December 2020 (see "Related Party Transactions") and lower banker's acceptance rates;

Partially offset by:

- \$0.6 million increase in bank interest as a result of cash deposits from the issuance of unsecured debentures in June and December of 2020; and
- \$0.2 million increase in loan interest relating to funding provided for the development of self-storage facilities.

### Interest Expense

The following table summarizes the components of interest expense:

(in thousands of dollars)	Three Months Ended June 30			Six Months Ended June 30		
	2021	2020	Variance (\$)	2021	2020	Variance (\$)
Interest at stated rates	38,412	39,250	(838)	77,141	76,393	748
Amortization of acquisition date fair value adjustments on assumed debt	(132)	(223)	91	(270)	(449)	179
Amortization of deferred financing costs	1,008	1,044	(36)	2,045	2,006	39
Distributions on vested deferred units and Units classified as liabilities	1,388	1,427	(39)	2,889	2,828	61
Total interest expense before interest capitalized	(A) 40,676	41,498	(822)	81,805	80,778	1,027
Less:						
Interest capitalized to properties under development	(3,781)	(4,767)	986	(7,473)	(9,301)	1,828
Interest capitalized to residential development inventory	(242)	(230)	(12)	(478)	(458)	(20)
Total interest capitalized	(B) (4,023)	(4,997)	974	(7,951)	(9,759)	1,808
<b>Total interest expense</b>	<b>(C = A + B) 36,653</b>	<b>36,501</b>	<b>152</b>	<b>73,854</b>	<b>71,019</b>	<b>2,835</b>
Capitalized interest as a percentage of interest expense	(D = B / A) 9.9 %	12.0 %	(2.1)%	9.7 %	12.1 %	(2.4)%

For the six months ended June 30, 2021, interest expense totalled \$73.9 million, representing an increase of \$2.8 million as compared to the same period in 2020, which was primarily due to the following:

- \$1.8 million decrease in interest capitalized to properties under development;
- \$0.9 million increase in interest at stated rates, amortization of acquisition date fair value adjustments on assumed debt, and amortization of deferred financing costs, which was primarily due to a higher average interest-bearing debt balance, principally resulting from the unsecured debenture issuance of \$600.0 million in June 2020 and \$650.0 million in December 2020 and partially offset by the repayment and redemptions of unsecured debentures totalling \$276.9 million in December 2020, \$300.0 million in January 2021 and \$323.1 million in June 2021 (see "Debt" subsection for details); and
- \$0.1 million increase in distributions on vested deferred units and Units classified as liabilities, principally due to the net increase in the number of vested deferred units as compared to the same period in 2020.

## Financial Covenants

The Trust's revolving operating facility and unsecured debt contain numerous terms and covenants that limit the discretion of management with respect to certain business matters. These covenants could in certain circumstances place restrictions on, among other things, the ability of the Trust to create liens or other encumbrances, to pay distributions on its Units or make certain other payments, investments, loans and guarantees and to sell or otherwise dispose of assets and merge or consolidate with another entity.

In addition, the Trust's revolving operating facility and unsecured debt contain a number of financial covenants that require the Trust to meet certain financial ratios and financial condition tests. A failure to comply with the financial covenants in the revolving operating facility and unsecured debt could result in a default, which, if not cured or waived, could result in a reduction, suspension or termination of distributions by the Trust and permit acceleration of the relevant indebtedness.

The following table presents ratios which the Trust monitors. These ratios are either requirements stipulated by the Declaration of Trust or significant financial covenants pursuant to the terms of revolving operating facilities and other credit facilities or indentures, or indicators monitored by the Trust to manage an acceptable level of leverage. These ratios are not considered measures in accordance with IFRS; nor is there an equivalent IFRS measure. See "Presentation of Certain Terms Including Non-GAAP Measures".

For the six months ended June 30, 2021, the Trust was in compliance with all financial covenants.

Ratios	Threshold	June 30, 2021	December 31, 2020
Interest coverage <sup>(1)</sup>	≥ 1.65X	<b>3.4X</b>	3.2X
Interest coverage (net of capitalized interest expense) <sup>(2)</sup>	N/A	<b>3.8X</b>	3.7X
Fixed charge coverage <sup>(3)</sup>	≥ 1.5X	<b>2.6X</b>	2.5X
Debt to aggregate assets <sup>(3)(4)(5)</sup>	≤ 65%	<b>44.6 %</b>	44.6 %
Debt to Gross Book Value (excluding convertible debentures) <sup>(1)(4)(5)</sup>	≤ 60%	<b>50.1 %</b>	50.1 %
Debt to Gross Book Value (including convertible debentures) <sup>(1)(4)(5)</sup>	≤ 65%	<b>50.1 %</b>	50.1 %
Secured debt to aggregate assets <sup>(3)(5)</sup>	≤ 40%	<b>13.4 %</b>	14.5 %
Unsecured to Secured debt ratio <sup>(2)(5)</sup>	N/A	<b>70%/30%</b>	68%/32%
Unencumbered assets to unsecured debt <sup>(3)(5)</sup>	≥ 1.3X	<b>1.9X</b>	1.9X
Adjusted Debt to Adjusted EBITDA <sup>(2)(5)</sup>	N/A	<b>8.2X</b>	8.5X
Unitholders' equity (in thousands) <sup>(1)(3)</sup>	≥ \$2,000,000	<b>\$5,168,610</b>	\$5,166,975

(1) This ratio is required by the Trust's indentures.

(2) This ratio is disclosed for informational purposes only.

(3) This ratio is a significant financial covenant pursuant to the terms of the Trust's revolving operating facilities and other credit facilities.

(4) This ratio is stipulated by the Declaration of Trust.

(5) As at June 30, 2021, cash-on-hand of \$55.7 million (December 31, 2020 – \$754.4 million) was excluded for the purposes of calculating the ratios.



## Unitholders' Equity

The Unitholders' equity of the Trust is calculated based on the equity attributable to the holders of Trust Units and LP Units ("Exchangeable Securities") that are exchangeable into Trust Units on a one-for-one basis. These LP Units consist of certain Class B Units of the Trust's subsidiary limited partnerships. Certain of the Trust's subsidiary limited partnerships also have Units classified as liabilities that are exchangeable on a one-for-one basis for Units. The following table is a summary of the number of Units outstanding:

Type	Class	June 30, 2021	December 31, 2020	Variance (#)
Trust Units	N/A	144,618,792	144,618,657	135
Smart Limited Partnership	Class B	16,416,667	16,416,667	—
Smart Limited Partnership II	Class B	756,525	756,525	—
Smart Limited Partnership III	Class B	4,039,184	4,006,661	32,523
Smart Limited Partnership IV	Class B	3,093,910	3,067,593	26,317
Smart Oshawa South Limited Partnership	Class B	710,416	710,416	—
Smart Oshawa Taunton Limited Partnership	Class B	374,223	374,223	—
Smart Boxgrove Limited Partnership	Class B	170,000	170,000	—
<b>Total Units classified as equity</b>		<b>170,179,717</b>	<b>170,120,742</b>	<b>58,975</b>
Smart Limited Partnership	Class D	311,022	311,022	—
Smart Limited Partnership	Class F	8,708	8,708	—
Smart Oshawa South Limited Partnership	Class D	260,417	260,417	—
ONR Limited Partnership	Class B	1,248,140	1,248,140	—
ONR Limited Partnership I	Class B	272,183	272,183	—
<b>Total Units classified as liabilities</b>		<b>2,100,470</b>	<b>2,100,470</b>	<b>—</b>
<b>Total Units</b>		<b>172,280,187</b>	<b>172,221,212</b>	<b>58,975</b>

As of August 11, 2021, the Trust has 170,187,480 Units outstanding which are classified as equity, and 2,100,470 Units outstanding which are classified as liabilities.

The following table is a summary of the activities having an impact on Unitholders' equity:

(in thousands of dollars)	Three Months Ended June 30, 2021	Six Months Ended June 30, 2021	Year Ended December 31, 2020
Unitholders' Equity – beginning of period	5,149,986	5,166,975	5,367,752
Issuance of Trust Units	—	—	17,335
Unit issuance costs	—	(18)	—
Deferred Units exchanged for Trust Units	4	4	32
Issuance of LP Units classified as equity	348	1,509	6,848
Net income and comprehensive income	96,985	157,544	89,940
Distributions	(78,713)	(157,404)	(314,877)
<b>Unitholders' Equity – end of period</b>	<b>5,168,610</b>	<b>5,168,610</b>	<b>5,166,975</b>

## Distributions

The Trust's Board of Trustees is responsible for approving distributions. See also details in the "Determination of Distributions" subsection.

Effective April 13, 2020, the Trust suspended its DRIP. Beginning with the April 2020 distribution, plan participants have received distributions in cash.

For the six months ended June 30, 2021, the Trust paid \$159.3 million in cash distributions (for the six months ended June 30, 2020 – \$62.6 million in cash distributions and the balance of \$17.3 million by issuing 578,744 Trust Units under the DRIP).

The following table summarizes declared distributions and declared distributions, net of DRIP:

	Three Months Ended June 30		Six Months Ended June 30	
(in thousands of dollars)	2021	2020	2021	2020
Distributions declared on:				
Trust Units	66,892	66,884	133,775	134,202
LP Units	11,821	11,708	23,629	23,339
Distributions on Units classified as equity	78,713	78,592	157,404	157,541
Distributions on LP Units classified as liabilities	972	970	1,941	1,939
<b>Total distributions declared</b>	<b>79,685</b>	<b>79,562</b>	<b>159,345</b>	<b>159,480</b>
Distributions reinvested through DRIP	—	—	—	(17,331)
<b>Total distributions declared, net of DRIP</b>	<b>79,685</b>	<b>79,562</b>	<b>159,345</b>	<b>142,149</b>
DRIP as a percentage of total distributions declared	—%	—%	—%	10.9%

## Normal Course Issuer Bid

The Trust renewed its normal course issuer bid ("NCIB") program on March 31, 2021. The NCIB program will terminate on March 30, 2022, or on such earlier date as the Trust may complete its purchases pursuant to a Notice of Intention filed with the TSX. Under the NCIB program, the Trust is authorized to purchase up to 12,935,063 of its Trust Units representing approximately 10% of the public float as at March 19, 2021 by way of normal course purchases effected through the facilities of the TSX and/or alternative Canadian trading systems. The Trust will make purchases under the NCIB program in accordance with the requirements of the TSX and the price which the Trust will pay for any such Trust Units will be the market price of any such Trust Units at the time of acquisition, or such other price as may be permitted by the TSX. In connection with the NCIB program, the Trust entered into an automatic repurchase plan with its designated broker to allow for purchases of Trust Units during certain pre-determined black-out periods, subject to certain parameters as to price and number of Trust Units. Outside of these pre-determined black-out periods, Trust Units will be repurchased in accordance with management's discretion, subject to applicable law. For purposes of the TSX rules, a maximum of 158,197 Trust Units may be purchased by the Trust on any one day under the NCIB, except where purchases are made in accordance with the "block purchase exception" of the TSX rules. The average daily trading volume for the six months ended February 2021 was 632,790 Trust Units. All Trust Units purchased by the Trust will be cancelled. During the six months ended June 30, 2021, the Trust did not purchase for cancellation any Trust Units under this NCIB program.

## Section VIII — Related Party Transactions

Pursuant to the Declaration of Trust, provided certain ownership thresholds are met, the Trust is required to issue such number of additional Special Voting Units to Penguin that will entitle Penguin to cast 25.0% of the aggregate votes eligible to be cast at a meeting of the Unitholders and Special Voting Unitholders ("Voting Top-Up Right"). As at June 30, 2021, there were 8,163,976 additional Special Voting Units outstanding (December 31, 2020 – 8,241,544). These Special Voting Units are not entitled to any interest or share in the distributions or net assets of the Trust, nor are they convertible into any Trust securities. There is no value assigned to the Special Voting Units. A five-year extension of the Voting Top-Up Right was approved by Unitholders at the Trust's annual general and special meeting held on December 9, 2020. For further details, see the Trust's management information circular dated November 6, 2020, filed on the System for Electronic Document Analysis and Retrieval ("SEDAR").

As at June 30, 2021, Penguin owned 21.5% of the aggregate issued and outstanding Trust Units in addition to the Special Voting Units previously noted above. Penguin's ownership of Trust Units would increase to 25.4% if Penguin exercised all remaining options to purchase Units pursuant to existing development and exchange agreements (Earnouts). In addition, the Trust has entered into property management, leasing, development and exchange, and co-ownership agreements with Penguin. Pursuant to its rights under the Declaration of Trust, as at June 30, 2021, Penguin has appointed two of the nine trustees.

The Trust entered into various agreements with Penguin in November 2020 coincident with the extension of the term of the Voting Top-Up Right. For further details, see the Trust's management information circular dated November 6, 2020, filed on SEDAR and below.

### *Supplement to Development Services Agreement between the Trust and its affiliates and Penguin*

The following represent the key elements of this agreement which is effective from July 1, 2020 until December 31, 2025:

- a) Penguin shall be reimbursed for 50% of disposition fees otherwise payable pursuant to the Development Services Agreement related to Penguin's interest in properties sold by the Trust,
- b) for future VMC commercial phases and certain properties currently owned by Penguin (for which the Trust has historically assisted with development and planning requirements), all development fees are payable to Penguin and all other fees (management, leasing, etc.) are payable to the Trust,
- c) when Penguin utilizes employees of the Trust to assist with its development projects, Penguin will pay for these services provided by employees of the Trust based on annual estimates of time billings related to these projects, charged at estimated total cost, including compensation,
- d) for a property owned by a third party which is managed by Penguin in Richmond, BC, the Trust will be paid 50% of the management and leasing fees, and 100% of costs associated with the Trust's employees/personnel who service this particular property,
- e) for Penguin's 50% interest in a property in Toronto co-owned with Revera to develop a retirement home, Penguin will pay 50% of the development fees it earns to the Trust for the development services provided by the Trust, and
- f) the Trust will continue to manage and develop all other Penguin properties.

Support services are provided for a fee based on an allocation of the Trust's relevant costs of the support services to Penguin. Such relevant costs include: office administration, human resources, information technology, insurance, legal and marketing.

### *Penguin Services Agreement*

The amended and restated services agreement entered into on November 5, 2020 (the "Penguin Services Agreement"), and effective from February 2018 reflects the additional services provided by Penguin since that time. Under the agreement, Penguin provides specified services to the Trust in connection with the development of its projects. In return for those services, Penguin is entitled to receive: i) a fixed quarterly fee of \$1.0 million (subject to inflation-related increments after 2018) and ii) an annual variable fee between \$1.5 million and \$3.5 million (also inflation-adjusted after 2018) that is based on the achievement of the Trust-level targets for "New Development Initiatives" and "New Projects" that the Trust uses to measure the performance of its executive officers and other annual targets (other than such Trust-level targets) of a similar nature that the Trust uses to measure the performance of its executive officers as determined by the Board of Trustees from time to time.

### *Omnibus Agreement between the Trust and Penguin*

Effective December 9, 2020, pursuant to an omnibus agreement between the Trust and Penguin (the "Omnibus Agreement"), Penguin has the option to extend all Earnouts by two years from the previous expiry date, and the Trust has been given a right of first offer in connection with the sale of the economic and financial benefits and rights of any such development parcel during any extended period. In addition, this agreement provides for the payment of certain outstanding amounts between the parties.

*Mezzanine Loan Amending Agreements between the Trust and its affiliates and Penguin*

Effective November 5, 2020, all loan maturity dates have been extended to August 31, 2028, with a new rate structure for the extension period of each mortgage receivable (see also Note 5 "Mortgages, loans and notes receivable" in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021). The Trust's purchase option periods have been extended and because these properties may now be subject to mixed-use development projects, the agreements provide that the parties establish a new framework for the purchase options for the Trust related to mixed-use development.

*Non-Competition Agreement*

A new non-competition agreement with Penguin replaces and supersedes the previous non-competition agreement extending the term by five years and broadening restricted competing initiatives to include various forms of mixed-use development.

*Executive Employment Agreement*

This new agreement confirms Mr. Goldhar's position as Executive Chairman of the Trust for the period from February 14, 2018 to December 31, 2025, for which Mr. Goldhar receives a salary, bonus, customary benefits, and is eligible to participate in the Trust's Deferred Unit Plan and the Equity Incentive Plan (see below).

*Equity Incentive Plan*

In January 2021, the Trust granted 900,000 Performance Units to Mitchell Goldhar pursuant to the Equity Incentive Plan ("EIP") adopted by Unitholders effective December 9, 2020, which are subject to the achievement of Unit price thresholds (ranging from \$26.00 to \$34.00). The performance period for this award granted under the EIP is from January 1, 2021 to December 31, 2027. The vesting period for these Performance Units will commence on the date that the applicable performance measure is achieved, and will end on the earlier of the third anniversary of the date that the applicable performance period is achieved and the end of the performance period. Distributions on these Performance Units will accumulate from January 1, 2021. Provided the various performance measures are achieved, the Performance Units will be exchanged for Trust Units or paid out in cash (see also Note 20, "Related party transactions", in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021). Under the EIP granted to Mitchell Goldhar, the \$26.00 Unit price threshold was achieved on April 5, 2021, and the \$28.00 Unit price threshold was achieved on May 18, 2021. The Performance Units for these Unit price thresholds will vest on April 4, 2024 and May 17, 2024, respectively.

The following table summarizes the change in the carrying value of the EIP granted to Mitchell Goldhar:

	Three Months Ended June 30, 2021	Six Months Ended June 30, 2021
<b>Balance – beginning of period</b>	<b>1,385</b>	<b>—</b>
Amortization costs capitalized to properties under development <sup>(1)</sup>	<b>1,361</b>	<b>2,433</b>
Fair value adjustment to financial instruments	<b>832</b>	<b>1,145</b>
<b>Balance – end of period</b>	<b>3,578</b>	<b>3,578</b>

(1) These amounts were capitalized to properties under development in connection with Mitchell Goldhar's role in leading and completing development activities.

Related party transactions and balances are also disclosed elsewhere in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021, which include:

- Note 3(b) referring to the purchase of Earnouts
- Note 4(c) referring to Leasehold property interests
- Note 5 referring to Mortgages, loans and notes receivable
- Note 6(a)(ii) referring to a supplemental development fee agreement
- Note 7 referring to Other assets
- Note 9 referring to Amounts receivable and other
- Note 11 referring to Accounts payable and other payables
- Note 12 referring to Other financial liabilities
- Note 16 referring to Rentals from investment properties and other
- Note 17 referring to Property operating costs and other, and
- Note 18 relating to General and administrative expenses.

The following table summarizes related party transactions and balances with Penguin and other related parties, including amounts relating to the Trust's share in equity accounted investments:

		Three Months Ended June 30		Six Months Ended June 30	
	Note <sup>(1)</sup>	2021	2020	2021	2020
<b>Related party transactions with Penguin</b>					
<b>Acquisitions and Earnouts:</b>					
Earnouts		8,202	5,984	10,340	6,275
<b>Revenues:</b>					
Service and other revenues:					
Transition services fee revenue		—	333	—	833
Management fee and other services revenue pursuant to the Development and Services Agreement		2,772	1,266	4,702	2,940
Support services		350	207	934	417
	16	3,122	1,806	5,636	4,190
Interest income from mortgages and loans receivable	5	1,549	1,898	3,083	4,016
Rents and operating cost recoveries included in rentals from income properties (includes rental income from Penguin Pick-Up of \$69 (three months ended March 31, 2020 – \$14))	16	45	217	306	440
		4,716	3,921	9,025	8,646
<b>Expenses and other payments:</b>					
Master planning services:					
Capitalized to properties under development	18	1,625	1,750	3,416	3,500
Development fees and interest expense (capitalized to investment properties)		12	—	114	10
Rent and operating costs (included in general and administrative expense and property operating costs)		788	742	1,557	1,473
Marketing, time billings and other administrative costs (included in general and administrative expense and property operating costs)		24	45	44	57
Consulting service fees and others (included in general and administrative expenses)				280	—
		2,449	2,537	5,411	5,040
<b>Related party transactions with PCVP</b>					
<b>Revenues:</b>					
Interest income from mortgages and loans receivable	5	637	639	1,284	1,274
<b>Expenses and other payments:</b>					
Rent and operating costs (included in general and administrative expense and property operating costs)	17, 18	667	652	1,344	1,303

(1) Relates to the corresponding Note disclosure in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.

(in thousands of dollars)	Note <sup>(1)</sup>	June 30, 2021	December 31, 2020
<b>Related party balances with Penguin disclosed elsewhere in the financial statements</b>			
<b>Receivables:</b>			
Amounts receivable <sup>(2)</sup>	9	4,740	1,311
Mortgages receivable	5(a)	143,398	144,205
Loans receivable	5(b)	101,859	104,143
Notes receivable	5(c)	2,924	2,924
<b>Total receivables</b>		<b>252,921</b>	<b>252,583</b>
<b>Payables and other accruals:</b>			
Accounts payable and accrued liabilities	11	5,500	6,406
Future land development obligations	11	18,689	18,410
<b>Total payables and other accruals</b>		<b>24,189</b>	<b>24,816</b>

- (1) The Note reference relates to the corresponding Note disclosure in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.  
(2) Excludes amounts receivable presented below as part of balances with equity accounted investments.

The following table summarizes the related party balances with the Trust's equity accounted investments:

As at	Note <sup>(1)</sup>	June 30, 2021	December 31, 2020
<b>Related party balances disclosed elsewhere in the financial statements</b>			
Amounts receivable <sup>(2)</sup>	9	830	—
Loans receivable <sup>(3)</sup>	5(b)	118,417	134,690
Other unsecured debt <sup>(4)</sup>	10(b)(iii)	170,755	211,434

- (1) The Note reference relates to the corresponding Note disclosure in the unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021.  
(2) Amounts receivable includes Penguin's portion, which represents \$0.1 million (December 31, 2020 – \$0.001 million) relating to Penguin's 50% investment in the PCVP and 25% investment in Residences LP.  
(3) Loans receivable includes Penguin's portion, which represents \$23.3 million (December 31, 2020 – \$47.5 million) relating to Penguin's 50% investment in the PCVP.  
(4) Other unsecured debt includes Penguin's portion, which represents \$2.9 million (December 31, 2020 – \$13.4 million) relating to Penguin's 25% investment in the Residences LP.

#### Other related party transactions:

The following table summarizes other related party transactions:

	Three Months Ended June 30		Six Months Ended June 30	
(in thousands of dollars)	2021	2020	2021	2020
<b>Legal fees incurred from a law firm in which a partner is a Trustee:</b>				
Capitalized to investment properties	72	478	150	963
Included in general and administrative expense	434	650	925	720
	<b>506</b>	<b>1,128</b>	<b>1,075</b>	<b>1,683</b>

## Section IX — Accounting Policies, Risk Management and Compliance

### Significant Accounting Estimates and Policies

In preparing the Trust's unaudited interim condensed consolidated financial statements and accompanying notes, it is necessary for management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenue and expenses during the period. The significant items requiring estimates are discussed in the Trust's unaudited interim condensed consolidated financial statements for the three and six months ended June 30, 2021, and the notes contained therein.

The Trust's MD&A for the year ended December 31, 2020 also contains a discussion of the significant accounting policies most affected by estimates and judgments used in the preparation of the audited consolidated financial statements for the year ended December 31, 2020. Management determined that as at June 30, 2021, there is no change to the assessment of significant accounting policies most affected by estimates and judgments described in the Trust's MD&A for the year ended December 31, 2020, with the following additions:

#### *Total return swap*

The total return swap is a contractual agreement to exchange payments based on a specified notional amount and the underlying financial assets for a specific period. On February 2, 2021, the Trust entered into a total return swap agreement with a return based on a notional amount of up to 6.5 million Trust Units with a notional value of approximately \$156.0 million for a 48-month period, which, subject to certain conditions, may be unwound prior to its maturity, either in whole or in part. The counterparty to this swap agreement is a highly rated Canadian financial institution.

The total return to the Trust includes the total return generated by the underlying notional Trust Units, plus any appreciation, if there is any, in the market value of the notional Trust Units, less the amount equal to any depreciation, if there is any, in the market value of the underlying notional Trust Units. The total return swap agreement requires the exchange of net contractual payments periodically without the exchange of the notional principal amounts on which the payments are based. Changes in market value are recorded in the net income and comprehensive income. The Trust has funded the total return swap agreement by a loan from the counterparty. The loan is measured at amortized cost.

The total return swap receivable reflects the market value of the swap agreement, and is determined by reference to the value of the underlying notional Trust Units at each reporting date. The gain (loss) will be realized when the total return swap agreement matures or is unwound.

The Trust's accounting policy for the initial recognition of its total return swap agreements is included under Note 2.11 of the Trust's consolidated financial statements for the year ended December 31, 2020.

#### *Interest Rate Benchmark Reform*

On January 1, 2021, the Trust adopted amendments to IFRS 9, IAS 39, IFRS 7 and IFRS 16 *Interest Rate Benchmark Reform – Phase 2* as issued in August 2020. There was no impact to the Trust's unaudited interim condensed consolidated financial statements.

### Risks and Uncertainties

The ability of the Trust to meet its performance targets is dependent on its success in mitigating the various forms of risks that it has identified. For a comprehensive list of risks and uncertainties pertinent to the Trust, please see the risk factors disclosed in the Trust's Annual Information Form for the year ended December 31, 2020 under the headings "Risk Factors" and the Trust's MD&A for the year ended December 31, 2020 under the heading "Risks and Uncertainties".



## Income Taxes and the REIT Exception

In accordance with the Declaration of Trust, distributions to Unitholders are declared at the discretion of the Trustees. The Trust endeavours to distribute to Unitholders, in cash or in Units, in each taxation year its taxable income to such an extent that the Trust will not be liable to income tax under Part I of the *Income Tax Act* (Canada) (the "*Tax Act*"). For specified investment flow-through trusts (each a "SIFT"), the *Tax Act* imposes a special taxation regime (the "SIFT Rules"). A SIFT includes a trust resident in Canada with publicly traded units that holds one or more "non-portfolio properties". "Non-portfolio properties" include certain investments in real properties situated in Canada and certain investments in corporations and trusts resident in Canada and in partnerships with specified connections in Canada. Under the SIFT Rules, a SIFT is subject to tax in respect of certain distributions that are attributable to the SIFT's "non-portfolio earnings" (as defined in the *Tax Act*); at a rate substantially equivalent to the combined federal and provincial corporate tax rate on certain types of income. The SIFT Rules are not applicable to a SIFT that meets certain specified criteria relating to the nature of its revenues and investments in order to qualify as a real estate investment trust for purposes of the *Tax Act* (the "REIT Exception"). The Trust qualifies for the REIT Exception as at June 30, 2021.

## Disclosure Controls and Procedures and Internal Control Over Financial Reporting

The Trust's Chief Executive Officer and Chief Financial Officer are responsible for establishing and maintaining disclosure controls and procedures and internal control over financial reporting, as defined in Canadian Securities Administrators' National Instrument 52-109 – Certification of Disclosure in Issuers' Annual and Interim Filings.

No changes were made to the Trust's internal controls over financial reporting during the three and six months ended June 30, 2021 that have materially affected, or are reasonably likely to materially affect, internal controls over financial reporting.

### Inherent Limitations

Notwithstanding the foregoing, because of its inherent limitations a control system can provide only reasonable assurance that the objectives of the control system are met and may not prevent or detect misstatements. Management's estimates may be incorrect, or assumptions about future events may be incorrect, resulting in varying results. In addition, management has attempted to minimize the likelihood of fraud. However, any control system can be circumvented through collusion, unauthorized override of controls and processes, and other illegal acts.

## Section X — Glossary of Terms

Term	Definition
<b>Adjusted Cashflow From Operations ("ACFO")</b>	ACFO is a non-GAAP financial measure and may not be comparable to similar measures used by other real estate entities. The Trust calculates its ACFO in accordance with the Real Property Association of Canada's ("REALpac") White Paper on Adjusted Cashflow from Operations for IFRS last revised in February 2019. The purpose of the White Paper is to provide reporting issuers and investors with greater guidance on the definitions of ACFO and to help promote more consistent disclosure from reporting issuers. ACFO is intended to be used as a sustainable, economic cash flow metric. The Trust considers ACFO an input to determine the appropriate level of distributions to Unitholders as it adjusts cash flows from operations to better measure sustainable, economic cash flows.
<b>Adjusted Debt</b>	Defined as the Trust's total proportionate share of debt, net of mortgages and loans receivable and cash-on-hand.
<b>Adjusted Debt to Adjusted Aggregate Assets</b>	Calculated as debt divided by aggregate assets including equity accounted investments. The ratio is used by the Trust to manage an acceptable level of leverage and is not considered a measure in accordance with IFRS, as adjusted for the repayment of certain secured debt within 30 days of the balance sheet date.
<b>Adjusted Debt to Adjusted EBITDA</b>	Defined as Adjusted debt divided by Adjusted EBITDA. The ratio of total Adjusted debt to Adjusted EBITDA is included and calculated each period to provide information on the level of the Trust's debt versus the Trust's ability to service that debt. Adjusted EBITDA is used as part of this calculation because the fair value changes and gains and losses on investment property dispositions do not have an impact on cash flow, which is a critical part of this measure (see "Financial Covenants").
<b>Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization Expense ("Adjusted EBITDA")</b>	Adjusted earnings before interest expense, income taxes, depreciation expense and amortization expense, as defined by the Trust, is a non-GAAP financial measure that comprises net earnings adjusted by income taxes, interest expense, amortization expense and depreciation expense, as well as adjustments for gains and losses on disposal of investment properties including transactional gains and losses on the sale of investment properties to a joint venture that are expected to be recurring, and the fair value changes associated with investment properties and financial instruments, and excludes non-recurring one-time adjustments such as, but not limited to, yield maintenance on redemption of unsecured debentures and Transactional FFO – gain on sale of land to co-owners. It is a metric that can be used to help determine the Trust's ability to service its debt, finance capital expenditures and provide for distributions to its Unitholders. Additionally, Adjusted EBITDA removes the non-cash impact of the fair value changes and gains and losses on investment property dispositions. Adjusted EBITDA is reconciled with net income, which is the closest IFRS measure (see "Results of Operations").
<b>Anchors</b>	Anchors are defined as tenants within a retail or office property with gross leasable area greater than 30,000 square feet.
<b>Annual Run-Rate NOI</b>	Represents a non-GAAP financial measure and is computed by annualizing the current quarter NOI and making adjustments for management's estimate of the impact of straight-line rent and other non-recurring items including but not limited to bad debt provisions and termination fees.
<b>CAM</b>	Defined as common area maintenance expenses.
<b>Debt to Aggregate Assets</b>	Calculated as debt divided by aggregate assets, which includes the Trust's proportionate share of the assets and debt of equity accounted investments. The ratio is used by the Trust to manage an acceptable level of leverage and is not considered a measure in accordance with IFRS.
<b>Debt to Gross Book Value</b>	Calculated as debt divided by aggregate assets plus accumulated amortization less cumulative unrealized fair value gain or loss with respect to investment property. The ratio is used by the Trust to manage an acceptable level of leverage and is not considered a measure in accordance with IFRS.

## Glossary of Terms (continued)

Term	Definition
<b>Earnings Before Interest Expense, Income Taxes, Depreciation Expense and Amortization Expense ("EBITDA")</b>	Earnings before interest expense, income taxes, depreciation expense and amortization expense is a non-GAAP measure that can be used to help determine the Trust's ability to service its debt, finance capital expenditures and provide for distributions to its Unitholders. EBITDA is reconciled with net income, which is the closest IFRS measure (see "Financial Covenants").
<b>ECL</b>	Refers to expected credit losses.
<b>Exchangeable Securities</b>	Exchangeable Securities are securities issued by the limited partnership subsidiaries of the Trust that are convertible or exchangeable directly for Units without the payment of additional consideration, including Class B Smart Limited Partnership Units ("Class B Smart LP Units") and Units classified as liabilities. Such Exchangeable Securities are economically equivalent to Units as they are entitled to distributions equal to those on the Units and are exchangeable for Units on a one-for-one basis. The issue of a Class B Smart LP Unit and Units classified as liabilities is accompanied by a Special Voting Unit that entitles the holder to vote at meetings of Unitholders.
<b>Fixed Charge Coverage Ratio</b>	Defined as Adjusted EBITDA divided by interest expense on debt and distributions on Units classified as liabilities and all regularly scheduled principal payments made with respect to indebtedness during the period. The ratio is used by the Trust to manage an acceptable level of leverage and is not considered a measure in accordance with IFRS.
<b>Forecasted Annualized NOI</b>	Represents a forward-looking, non-GAAP measure, and is calculated based on management's estimates of annualized NOI.
<b>Funds From Operations ("FFO")</b>	FFO is a non-GAAP financial measure of operating performance widely used by the Canadian real estate industry based on the definition set forth by REALpac, which published a White Paper describing the intended use of FFO last revised in February 2019. It is the Trust's view that IFRS net income does not necessarily provide a complete measure of the Trust's economic earnings. This is primarily because IFRS net income includes items such as fair value changes of investment property that are subject to market conditions and capitalization rate fluctuations and gains and losses on the disposal of investment properties, including associated transaction costs and taxes, which are not representative of a company's economic earnings. For these reasons, the Trust has adopted REALpac's definition of FFO, which was created by the real estate industry as a supplemental measure of economic earnings.
<b>Interest Coverage Ratio</b>	Defined as Adjusted EBITDA over interest expense, where interest expense excludes the distributions on deferred units and Units classified as liabilities and adjustments relating to the early redemption of unsecured debentures. The ratio is used by the Trust to manage an acceptable level of interest expense relative to available earnings and is not considered a measure in accordance with IFRS.
<b>Net Asset Value ("NAV")</b>	NAV is a non-GAAP financial measure and is used by the Trust as a measure of growth. It is the Trust's view that NAV is a meaningful measure of economic performance and an appropriate indicator of growth in the Trust's strategy.
<b>Net Operating Income ("NOI")</b>	NOI (a non-GAAP financial measure) from continuing operations represents: i) rentals from investment properties and other less property operating costs and other, and ii) net profit from condominium sales. In the consolidated statements of income and comprehensive income, NOI is presented as "net rental income and other".
<b>Payout Ratio to ACFO</b>	Represents a non-GAAP financial measure and is calculated as distributions declared divided by ACFO. It is the proportion of earnings paid out as dividends to Unitholders. Management determines the Trust's Unit cash distribution rate by, among other considerations, its assessment of cash flow as determined using certain non-GAAP measures. As such, management believes the cash distributions are not an economic return of capital, but a distribution of sustainable cash flow from operations.

**Glossary of Terms (continued)**

<b>Term</b>	<b>Definition</b>
<b>Penguin</b>	Penguin refers to entities controlled by Mitchell Goldhar, a Trustee, Executive Chairman and significant Unitholder of the Trust.
<b>Proportionate Share Reconciliation</b>	Certain disclosures in the MD&A are presented on a GAAP basis and on a total proportionate share basis (non-GAAP). References made to a "total proportionate share" or "the Trust's proportionate share of EAI" refer to non-GAAP financial measures which represent the Trust's proportionate interest in the financial position and operating activities of its entire portfolio, which reflect the difference in accounting treatment between joint ventures using proportionate consolidation and equity accounting. Management believes this presentation to be more meaningful to users of the MD&A because it represents how the Trust and its partners manage the net assets and operating performance for each of the Trust's co-owned properties. The Trust accounts for its investments in both associates and joint ventures using the equity method of accounting.
<b>Recovery Ratio</b>	Defined as property operating cost recoveries divided by recoverable costs.
<b>Same Properties NOI ("SPNOI")</b>	To facilitate a more meaningful comparison of NOI between periods, Same properties NOI (a non-GAAP financial measure) amounts are calculated as the NOI attributable to those income properties that were owned by the Trust during the current period and the same period in the prior year. Any NOI from properties either acquired, Earnouts, developed or disposed of, outside of these periods, are excluded from Same Properties NOI.
<b>Shadow Anchor</b>	A shadow anchor is a store or business that satisfies the criteria for an anchor tenant, but which may be located at an adjoining property or on a portion.
<b>Transactional FFO</b>	Transactional FFO is a non-GAAP financial measure that represents the net financial/economic gain resulting from a partial sale of an investment property. Transactional FFO is calculated as the difference between the actual selling price and actual costs incurred for the subject investment property. Because the Trust intends to establish numerous joint ventures with partners in which it plans to co-develop mixed-use development initiatives, the Trust expects such gains to be recurring and therefore represent part of the Trust's overall distributable earnings.
<b>Unsecured to Secured Debt Ratio</b>	Calculated as the ratio of unsecured debt to secured debt. The ratio is used by the Trust to assess the composition of debt and is not considered a measure in accordance with IFRS.
<b>Voting Top-Up Right</b>	Mitchell Goldhar (either directly or indirectly through Penguin) is entitled to have a minimum of 25.0% of the votes eligible to be cast at any meeting of Unitholders provided certain ownership thresholds are met. Pursuant to the Voting Top-Up Right, the Trust may issue additional Special Voting Units of the Trust to Mitchell Goldhar and/or Penguin to increase his voting rights to 25.0% in advance of a meeting of Unitholders. The total number of Special Voting Units is adjusted for each meeting of the Unitholders based on changes in Mitchell Goldhar's, and Penguin's, ownership interest. At the Trust's annual meeting of Unitholders in December 2020, Unitholders approved an extension of the Voting Top-Up Right to December 31, 2025.

**SMARTCENTRES REAL ESTATE INVESTMENT TRUST**  
**UNAUDITED INTERIM CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands of Canadian dollars)

As at	Note	June 30, 2021	December 31, 2020
<b>Assets</b>			
<b>Non-current assets</b>			
Investment properties	4	8,883,634	8,850,390
Mortgages, loans and notes receivable	5	299,129	263,558
Equity accounted investments	6	465,590	463,204
Other assets	7	83,464	88,141
Total return swap receivable	8	13,739	—
Intangible assets		45,804	46,470
		<b>9,791,360</b>	<b>9,711,763</b>
<b>Current assets</b>			
Residential development inventory		26,422	25,795
Current portion of mortgages, loans and notes receivable	5	70,777	125,254
Amounts receivable and other	9	57,895	58,644
Deferred financing costs	9	1,000	1,173
Prepaid expenses and deposits	9	31,613	7,269
Cash and cash equivalents		57,605	794,594
		<b>245,312</b>	<b>1,012,729</b>
<b>Total assets</b>		<b>10,036,672</b>	<b>10,724,492</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Debt	10	4,215,264	4,355,862
Other payables	11	18,796	19,385
Other financial liabilities	12	120,988	86,728
		<b>4,355,048</b>	<b>4,461,975</b>
<b>Current liabilities</b>			
Current portion of debt	10	277,684	854,261
Accounts payable and current portion of other payables	11	235,330	241,281
		<b>513,014</b>	<b>1,095,542</b>
<b>Total liabilities</b>		<b>4,868,062</b>	<b>5,557,517</b>
<b>Equity</b>			
Trust Unit equity		4,315,677	4,317,357
Non-controlling interests		852,933	849,618
		<b>5,168,610</b>	<b>5,166,975</b>
<b>Total liabilities and equity</b>		<b>10,036,672</b>	<b>10,724,492</b>

Commitments and contingencies (Note 25)

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.

Approved by the Board of Trustees.



Michael Young  
Trustee



Garry Foster  
Trustee

**SMARTCENTRES REAL ESTATE INVESTMENT TRUST**  
**UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) AND**  
**COMPREHENSIVE INCOME (LOSS)**  
(in thousands of Canadian dollars)

		Three Months Ended June 30		Six Months Ended June 30	
	Note	2021	2020	2021	2020
<b>Net rental income and other</b>					
Rentals from investment properties and other	16	193,937	190,285	392,775	397,012
Property operating costs and other	17	(74,805)	(84,647)	(157,506)	(167,547)
Net rental income and other		119,132	105,638	235,269	229,465
<b>Other income and expenses</b>					
General and administrative expense, net	18	(7,304)	(7,637)	(14,784)	(13,251)
Earnings from equity accounted investments	6	21,751	3,244	37,069	7,942
Fair value adjustment on revaluation of investment properties	23	10,854	(197,364)	(7,905)	(260,746)
Loss on sale of investment properties		(68)	(5)	(58)	(2)
Interest expense	10(d)	(36,653)	(36,501)	(73,854)	(71,019)
Interest income		3,395	3,793	6,997	7,072
Fair value adjustment on financial instruments	23	(14,122)	(4,842)	(25,190)	33,247
Acquisition-related costs		—	—	—	(2,181)
<b>Net income (loss) and comprehensive income (loss)</b>		<b>96,985</b>	<b>(133,674)</b>	<b>157,544</b>	<b>(69,473)</b>
<b>Net income (loss) and comprehensive income (loss) attributable to:</b>					
Trust Units		81,348	(112,481)	132,109	(58,594)
Non-controlling interests		15,637	(21,193)	25,435	(10,879)
		96,985	(133,674)	157,544	(69,473)

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.

**SMARTCENTRES REAL ESTATE INVESTMENT TRUST**  
**UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands of Canadian dollars)

		Three Months Ended June 30		Six Months Ended June 30	
	Note	2021	2020	2021	2020
<b>Cash provided by (used in)</b>					
<b>Operating activities</b>					
Net income (loss) and comprehensive income (loss)		<b>96,985</b>	(133,674)	<b>157,544</b>	(69,473)
Add (deduct):					
Fair value adjustments	23	<b>3,268</b>	202,206	<b>33,095</b>	227,499
Loss on sale of investment properties		<b>68</b>	5	<b>58</b>	2
Earnings from equity accounted investments	6	<b>(21,751)</b>	(3,244)	<b>(37,069)</b>	(7,942)
Distributions from equity accounted investments	6	<b>962</b>	500	<b>1,570</b>	1,144
Acquisition-related costs		<b>—</b>	—	<b>—</b>	2,181
Interest expense	10(d)	<b>36,653</b>	36,501	<b>73,854</b>	71,019
Other financing costs		<b>135</b>	(609)	<b>(126)</b>	(729)
Interest income		<b>(3,395)</b>	(3,793)	<b>(6,997)</b>	(7,072)
Amortization of other assets and intangible assets		<b>1,805</b>	5,030	<b>7,429</b>	7,304
Lease obligation interest		<b>141</b>	137	<b>281</b>	274
Deferred unit compensation expense, net of redemptions	12	<b>942</b>	(407)	<b>1,520</b>	(281)
LTIP amortization, net of payment	12	<b>104</b>	—	<b>(660)</b>	—
Cash interest paid	10(d)	<b>(49,573)</b>	(36,612)	<b>(84,917)</b>	(65,800)
Interest received		<b>4,356</b>	1,496	<b>7,236</b>	2,088
Expenditures on direct leasing costs and tenant incentives		<b>(1,583)</b>	(627)	<b>(2,644)</b>	(1,482)
Expenditures on tenant incentives for properties under development		<b>(458)</b>	(326)	<b>(730)</b>	(1,036)
Changes in other non-cash operating items	19	<b>(6,491)</b>	(20,234)	<b>(7,792)</b>	(32,185)
<b>Cash flows provided by operating activities</b>		<b>62,168</b>	46,349	<b>141,652</b>	125,511
<b>Financing activities</b>					
(Repayment of) proceeds from unsecured debentures	10(b)	<b>(323,120)</b>	610,590	<b>(623,120)</b>	610,590
Proceeds from issuance of unsecured debt		<b>13,152</b>	—	<b>17,678</b>	460,000
Repayments of secured debt		<b>(5,143)</b>	(10,979)	<b>(69,486)</b>	(22,902)
Repayments of other unsecured debt		<b>(11,663)</b>	(460,000)	<b>(7,729)</b>	(460,000)
Distributions paid on Trust Units		<b>(66,891)</b>	(66,884)	<b>(133,775)</b>	(116,780)
Distributions paid on non-controlling interests and Units classified as liabilities		<b>(12,791)</b>	(12,647)	<b>(29,021)</b>	(25,248)
Payment of lease liability		<b>(469)</b>	(44)	<b>(937)</b>	(88)
<b>Cash flows (used in) provided by financing activities</b>		<b>(406,925)</b>	60,036	<b>(846,390)</b>	445,572
<b>Investing activities</b>					
Acquisitions and Earnouts of investment properties	3	<b>(2,462)</b>	(2,669)	<b>(15,392)</b>	(3,210)
Additions to investment properties		<b>(11,479)</b>	(16,247)	<b>(34,437)</b>	(37,155)
Additions to equity accounted investments		<b>(10,499)</b>	(3,446)	<b>(10,884)</b>	(55,288)
Additions to equipment	7	<b>(69)</b>	(8)	<b>(113)</b>	(113)
Advances of mortgages and loans receivable		<b>(24,742)</b>	(3,097)	<b>(31,533)</b>	(10,308)
Repayments of mortgages and loans receivable		<b>51,665</b>	1,975	<b>55,625</b>	1,975
Net proceeds from sale of investment properties		<b>—</b>	9,720	<b>4,483</b>	9,720
<b>Cash flows provided by (used in) investing activities</b>		<b>2,414</b>	(13,772)	<b>(32,251)</b>	(94,379)
<b>(Decrease) increase in cash and cash equivalents during the period</b>		<b>(342,343)</b>	92,613	<b>(736,989)</b>	476,704
<b>Cash and cash equivalents – beginning of period</b>		<b>399,948</b>	439,465	<b>794,594</b>	55,374
<b>Cash and cash equivalents – end of period</b>		<b>57,605</b>	532,078	<b>57,605</b>	532,078
Supplemental cash flow information (see Note 19)					

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.



**SMARTCENTRES REAL ESTATE INVESTMENT TRUST**  
**UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
For the six months ended June 30, 2021 and June 30, 2020  
(in thousands of Canadian dollars)

	Note	Attributable to Unitholders			Attributable to LP Units Classified as Non-Controlling Interests			Other Non- Controlling Interest (Note 20)	Total Equity
		Trust Units (Note 14)	Retained Earnings	Unit Equity	LP Units (Note 14)	Retained Earnings	LP Unit Equity		
<b>Equity – January 1, 2021</b>		<b>3,090,188</b>	<b>1,227,169</b>	<b>4,317,357</b>	<b>640,206</b>	<b>205,927</b>	<b>846,133</b>	<b>3,485</b>	<b>5,166,975</b>
Issuance of Units	14	4	—	4	1,509	—	1,509	—	1,513
Unit issuance costs		(18)	—	(18)	—	—	—	—	(18)
Net income and comprehensive income		—	132,109	132,109	—	25,247	25,247	188	157,544
Distributions	15	—	(133,775)	(133,775)	—	(23,629)	(23,629)	—	(157,404)
<b>Equity – June 30, 2021</b>		<b>3,090,174</b>	<b>1,225,503</b>	<b>4,315,677</b>	<b>641,715</b>	<b>207,545</b>	<b>849,260</b>	<b>3,673</b>	<b>5,168,610</b>
Equity – January 1, 2020		3,072,821	1,419,857	4,492,678	633,358	238,541	871,899	3,175	5,367,752
Issuance of Units	14	17,354	—	17,354	3,268	—	3,268	—	20,622
Unit issuance costs		(23)	—	(23)	—	—	—	—	(23)
Net income (loss) and comprehensive income (loss)		—	(58,594)	(58,594)	—	(11,076)	(11,076)	197	(69,473)
Distributions	15	—	(134,202)	(134,202)	—	(23,339)	(23,339)	—	(157,541)
<b>Equity – June 30, 2020</b>		<b>3,090,152</b>	<b>1,227,061</b>	<b>4,317,213</b>	<b>636,626</b>	<b>204,126</b>	<b>840,752</b>	<b>3,372</b>	<b>5,161,337</b>

The accompanying notes are an integral part of the unaudited interim condensed consolidated financial statements.

# SMARTCENTRES REAL ESTATE INVESTMENT TRUST

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three and six months ended June 30, 2021 and June 30, 2020

(in thousands of Canadian dollars, except Unit, square foot and per Unit amounts)

### 1. Organization

SmartCentres Real Estate Investment Trust and its subsidiaries (collectively, “the Trust”), is an unincorporated open-ended mutual fund trust governed by the laws of the Province of Alberta created under a declaration of trust, dated December 4, 2001, subsequently amended and last restated on December 9, 2020 (“the Declaration of Trust”). The Trust develops, leases, constructs, owns and manages shopping centres, office buildings, high-rise and low-rise condominiums and rental residences, seniors’ housing, townhome units, and self-storage rental facilities in Canada, both directly and through its subsidiaries, Smart Limited Partnership, Smart Limited Partnership II, Smart Limited Partnership III, Smart Limited Partnership IV, Smart Oshawa South Limited Partnership, Smart Oshawa Taunton Limited Partnership, Smart Boxgrove Limited Partnership, ONR Limited Partnership and ONR Limited Partnership I. The exchangeable securities of these subsidiaries, which are presented as non-controlling interests or as a liability as appropriate, are economically equivalent to voting trust units (“Trust Units”) as a result of voting, exchange and distribution rights as more fully described in Note 14(a). The address of the Trust’s registered office is 3200 Highway 7, Vaughan, Ontario, L4K 5Z5. The Units of the Trust are listed on the Toronto Stock Exchange (“TSX”) under the ticker symbol “SRU.UN”.

These unaudited interim condensed consolidated financial statements have been approved for issue by the Board of Trustees on August 11, 2021. The Board of Trustees has the power to amend the unaudited interim condensed consolidated financial statements after issue.

As at June 30, 2021, the Penguin Group of Companies (“Penguin”), owned by Mitchell Goldhar, owned approximately 21.5% (December 31, 2020 – 21.4%) of the issued and outstanding Units of the Trust and Limited Partnerships (see also Note 20, “Related party transactions”).

### 2. Summary of significant accounting policies

#### 2.1 *Basis of presentation*

These unaudited interim condensed consolidated financial statements of the Trust have been prepared in accordance with International Financial Reporting Standards (“IFRS”) applicable to the preparation of unaudited interim condensed consolidated financial statements, International Accounting Standard (“IAS”) 34, “Interim Financial Reporting”, as issued by the International Accounting Standards Board (“IASB”). The unaudited interim condensed consolidated financial statements contain disclosures that are supplemental to the Trust’s annual consolidated financial statements. They do not include all the information and disclosures required by IFRS applicable for annual consolidated financial statements and, therefore, they should be read in conjunction with the annual audited consolidated financial statements as at and for the years ended December 31, 2020 and 2019.

#### 2.2 *Accounting policies*

The accounting policies followed in these unaudited interim condensed consolidated financial statements are consistent with the policies and method of their application used in the preparation of the audited consolidated financial statements as at and for the years ended December 31, 2020 and 2019, with the following additions:

##### *Total return swap (“TRS”)*

The total return swap is a contractual agreement to exchange payments based on a specified notional amount and the underlying financial assets for a specific period. On February 2, 2021, the Trust entered into a total return swap agreement with a return based on a notional amount of up to 6.5 million Trust Units with a notional value of approximately \$156.0 million for a 48-month period, which, subject to certain conditions, may be unwound prior to its maturity, either in whole or in part. The counterparty to this swap agreement is a highly rated Canadian financial institution.

The total return to the Trust includes the total return generated by the underlying notional Trust Units, plus any appreciation, if there is any, in the market value of the notional Trust Units, less the amount equal to any depreciation, if there is any, in the market value of the underlying notional Trust Units. The total return swap agreement requires the exchange of net contractual payments periodically without the exchange of the notional principal amounts on which the payments are based. Changes in market value are recorded in the net income and comprehensive income. The Trust has funded the total return swap agreement by a loan from the counterparty. The loan is measured at amortized cost.

The total return swap receivable reflects the market value of the swap agreement, and is determined by reference to the value of the underlying notional Trust Units at each reporting date. The gain (loss) will be realized when the total return swap agreement matures or is unwound. See details in Note 8, "Total return swap receivable".

The Trust's accounting policy for the initial recognition of its total return swap agreement is included under Note 2.11 of the Trust's consolidated financial statements for the year ended December 31, 2020.

The following table summarizes the change to the Trust's classification and measurement of financial assets:

	Classification under IFRS 9
<b>Financial asset</b>	
Total return swap agreement	FVTPL

#### *Interest Rate Benchmark Reform*

On January 1, 2021, the Trust has adopted amendments to IFRS 9, IAS 39, IFRS 7 and IFRS 16 *Interest Rate Benchmark Reform – Phase 2* as issued in August 2020. There was no impact to the Trust's unaudited interim condensed consolidated financial statements on adoption.

#### *Reclassification of comparative figures*

The comparative figures relating to the long term incentive plan ("LTIP") liability, in the amount of \$1,540, have been reclassified from other payables (see also Note 11, "Accounts and other payables") to other financial liabilities (see also Note 12, "Other financial liabilities") to conform with the current period presentation.

The comparative figures relating to earnings from equity accounted investments and distributions from equity accounted investments have been reclassified from earnings from equity accounted investments, net of distributions on the unaudited interim condensed consolidated statements of cash flows to conform with the current period presentation.

### **3. Acquisitions and Earnouts**

#### ***Acquisitions and Earnouts completed during the six months ended June 30, 2021***

- a) In February 2021, the Trust acquired a parcel of land totalling 7.6 acres in Aurora, Ontario, to develop a residential property, for a purchase price of \$12,237, paid in cash and adjusted for costs of acquisition and other working capital amounts.
- b) In April and June 2021, the Trust acquired two parcels of residential land in Hamilton, Ontario, for a total purchase price of \$1,085, paid in cash and adjusted for costs of acquisition and other working capital amounts.
- c) During the six months ended June 30, 2021, pursuant to development management agreements referred to in Note 4, "Investment properties" (see also Note 20, "Related party transactions"), the Trust completed the purchase of:
  - i) An Earnout transaction on a parcel of land totalling 13.2 acres located in Niagara Falls, Ontario. The purchase price was \$1,415, of which \$466 was satisfied through the issuance of 19,954 Class B Series 6 Smart LP III Units (see also Note 12(b)) and the balance was paid in cash, adjusted for other working capital amounts. This parcel of land was subsequently disposed of (see also, Note 4, "Investment properties").
  - ii) Earnout transactions totalling 24,619 square feet of development space with a purchase price of \$8,925, of which \$1,042 was satisfied through the issuance of 12,569 Class B Smart LP III Units and 26,317 Class B Smart LP IV Units (see also Note 12(b)) and the balance paid in cash, adjusted for other working capital amounts (see also, Note 4(d)(ii)).

The following table summarizes the consideration for Acquisitions and Earnouts completed for the six months ended June 30, 2021:

	Note	Acquisitions	Earnouts	Total
Cash		13,307	2,085	15,392
LP Units issued	4(d)(ii)	—	1,509	1,509
Adjustments for other working capital amounts		15	6,746	6,761
		13,322	10,340	23,662

**Acquisitions and Earnouts completed during the six months ended June 30, 2020**

During the six months ended June 30, 2020, pursuant to development management agreements referred to in Note 4, "Investment properties" (see also Note 20, "Related party transactions"), the Trust completed the purchase of:

- i) Earnouts totalling 1,936 square feet of development space with a purchase price of \$291 and a parcel land sale with a purchase price of \$1,609, of which \$720 was satisfied through the issuance of 3,822 Class F Series 3 Smart LP Units and 33,469 Class B Series 4 Smart LP III Units (see also Note 12(b)), and the balance paid in cash, adjusted for other working capital amounts.
- ii) An Earnout transaction representing a 50% interest in a parcel of land totalling 2.25 acres in Ottawa, Ontario that was transferred to a joint venture, Ottawa SW PropCo LP, which is recorded in equity accounted investments, to develop one retirement and seniors' housing tower and one multi-residential rental tower. The purchase price was \$4,375 (at the Trust's share), of which \$2,624 was satisfied through the issuance of 146,913 Class B Series 6 Smart LP III Units (see also Note 12(b)) and the balance was paid by cash, with adjustments made for development costs paid by the Trust and other working capital amounts (see also Note 20, "Related party transactions"). In conjunction with this purchase, the Trust granted its joint venture partner a non-revolving term acquisition credit facility in the amount of \$2,850 (see Note 5, "Mortgages, loans and notes receivable"), to finance a portion of its share of the purchase price and closing costs for the above acquisition.

The following table summarizes the consideration for Earnouts completed for the six months ended June 30, 2020:

	Note	Total
Cash		3,210
LP Units issued	4(d)(ii)	3,345
Amounts previously funded and other adjustments		(280)
		<b>6,275</b>

The Earnouts in the above table do not include the cost of previously acquired freehold land of \$318.

See also Note 6, "Equity accounted investments", for additional details on acquisitions/new property contributions reflected in equity accounted investments.

**4. Investment properties**

The following table summarizes the activities in investment properties:

Six Months Ended June 30, 2021				Year Ended December 31, 2020			
	Note	Income Properties	Properties Under Development	Total	Income Properties	Properties Under Development	Total
Balance – beginning of period		8,267,430	582,960	8,850,390	8,488,669	561,397	9,050,066
Additions (deductions):							
Acquisitions, Earnouts and related adjustments of investment properties		(259)	14,647	14,388	—	21,678	21,678
Earnout Fees on properties subject to development management agreements	4(d)(ii)	2,160	—	2,160	291	—	291
Transfer to income properties from properties under development		29,120	(29,120)	—	39,748	(39,748)	—
Transfer from income properties to properties under development		(2,400)	2,400	—	(70,236)	70,236	—
Transfer from properties under development to equity accounted investments		—	(6,850)	(6,850)	—	(6,125)	(6,125)
Capital expenditures		3,699	—	3,699	8,445	—	8,445
Leasing costs		—	—	—	1,732	—	1,732
Development expenditures		—	28,018	28,018	—	50,728	50,728
Capitalized interest		—	7,473	7,473	—	17,689	17,689
Dispositions		—	(7,739)	(7,739)	—	(19,063)	(19,063)
Fair value adjustment on revaluation of investment properties	23	(7,917)	12	(7,905)	(201,219)	(73,832)	(275,051)
<b>Balance – end of period</b>		<b>8,291,833</b>	<b>591,801</b>	<b>8,883,634</b>	<b>8,267,430</b>	<b>582,960</b>	<b>8,850,390</b>

The historical costs of both income properties and properties under development as at June 30, 2021 totalled \$6,610,364 and \$799,415, respectively (December 31, 2020 – \$6,570,845 and \$793,666, respectively).

Secured debt with a carrying value of \$1,273,092 (December 31, 2020 – \$1,327,760) is secured by investment properties with a fair value of \$2,945,734 (December 31, 2020 – \$3,014,790).

Presented separately from investment properties is \$77,624 (December 31, 2020 – \$81,511) of net straight-line rent receivables and tenant incentives (these amounts are included in “Other assets”, see Note 7) arising from the recognition of rental revenues on a straight-line basis and amortization of tenant incentives over the respective lease terms. The fair value of investment properties has been reduced by these amounts.

**a) Valuation methods underlying management’s estimation of fair value**

**i) Income properties**

The Trust applies the discounted cash flow valuation method to estimate the value of income properties, which include: freehold properties, properties with leasehold interests with purchase options, and properties with leasehold interests without purchase options. The Trust applies this valuation method as it believes that the discounted cash flow valuation method represents the Trust’s estimate of fair values of income properties based on expectations of changes in rental rates, occupancy rates, lease renewal rates, leasing costs, expected credit losses and downtime on lease expiries, among others.

The following table summarizes significant assumptions in Level 3 valuations along with corresponding fair values for income properties:

June 30, 2021					
Valuation Method	Carrying Value	Terminal Capitalization Rate		Discount Rate	
		Weighted Average (%)	Range (%)	Weighted Average (%)	Range (%)
Discounted cash flow	8,291,833	5.94	4.25 – 7.79	6.46	4.65 – 8.54
December 31, 2020					
Valuation Method	Carrying Value	Terminal Capitalization Rate		Discount Rate	
		Weighted Average (%)	Range (%)	Weighted Average (%)	Range (%)
Discounted cash flow	8,267,430	5.94	4.25 – 7.79	6.46	4.65 – 8.54

**ii) Properties under development**

For the six months ended June 30, 2021, the Trust applied a change in the valuation method used to estimate the value of properties under development. Properties under development are valued using two primary methods: (i) discounted cash flow method less construction costs to complete development, leasing costs and other fees, and Earnout Fees, if any; or (ii) land, development and construction costs are recorded at market value, factoring in development risks such as planning, zoning, timing and market conditions. The Trust changed its valuation method as it believes that the discounted cash flow valuation method represents the Trust’s estimate of fair values of properties under development based on expectations of changes in rental rates, occupancy rates, lease renewal rates, downtime on lease expiries, among others, as a result of the impact of COVID-19. This change in valuation method for properties under development also aligns with the valuation method used to determine fair value for income properties.

The following table summarizes significant assumptions in Level 3 valuations along with corresponding fair values for properties under development:

June 30, 2021		
Valuation Method	Carrying Value	Weighted Average Discount Rate (%)
Land, development and construction costs recorded at market value	433,483	N/A
Discounted cash flow	158,318	6.63
	591,801	
December 31, 2020		
Valuation Method	Carrying Value	Weighted Average Capitalization Rate (%)
Land, development and construction costs recorded at market value	416,964	N/A
Direct income capitalization	165,996	6.22
	582,960	

The estimates of fair value are most sensitive to changes in the discount rates and forecasted future cash flows for each property. The sensitivity analysis in the table below indicates the approximate impact on the fair values of the Trust's investment property portfolio resulting from changes in discount rates and in assuming no changes in other assumptions.

Rate Sensitivity (%)	(1.00)	(0.50)	(0.25)	+0.25	+0.50	+1.00
Increase (decrease) in fair value of income properties due to:						
Changes in discount rates	1,789,300	809,500	387,000	(353,900)	(681,300)	(1,261,100)
Forecasted Future Cash Flows Sensitivity (%)	(10.00)	(5.00)	(2.50)	+2.50	+5.00	+10.00
Increase (decrease) in fair value of income properties due to:						
Changes in forecasted future cash flows	(841,800)	(420,800)	(210,400)	210,400	421,500	842,600

## b) Dispositions

### **Disposition of investment properties during the six months ended June 30, 2021**

In January 2021, the Trust sold a parcel of land totalling 13.2 acres located in Niagara Falls, Ontario, for gross proceeds of \$4,725, of which \$1,415 was paid in cash and the balance was granted as an interest-bearing loan to the purchaser. See also Note 3, "Acquisitions and Earnouts" and Note 5, "Mortgages, loans and notes receivable".

In February 2021, the Trust contributed its interest in a parcel of land totalling 1.5 acres located in Brampton, Ontario, for a value of \$3,250 to a joint venture, Kingspoint Self Storage LP, for development of a self-storage facility (see also, Note 6(b)).

In March 2021, the Trust sold a parcel of land totalling 2.4 acres located in Mascouche, Quebec, for gross proceeds of \$3,068, which was satisfied by cash.

In March 2021, the Trust contributed its interest in a parcel of land totalling 2.7 acres located in Mascouche, Quebec for a value of \$3,600 to a joint venture, Mascouche North Apartments Limited Partnership, for development of a rental apartment complex (see also, Note 6(b)).

### **Disposition of investment properties during the six months ended June 30, 2020**

During the six months ended June 30, 2020, the Trust sold a 50% interest in a parcel of land totalling 2.25 acres in Ottawa, Ontario, that was transferred to a joint venture, Ottawa SW PropCo LP, which is recorded in equity accounted investments, to develop one retirement and seniors' housing community and one multi-residential rental tower (see Note 3, "Acquisitions and Earnouts", and Note 6, "Equity accounted investments").

## c) Leasehold property interests

At June 30, 2021, 16 (December 31, 2020 – 16) investment properties with a fair value of \$979,607 (December 31, 2020 – \$978,410) are leasehold property interests accounted for as leases.

### **i) Leasehold property interests without bargain purchase options**

The Trust prepaid its entire lease obligations for the 14 leasehold interests with Penguin (see also Note 20, "Related party transactions") in the amount of \$889,931 (December 31, 2020 – \$889,931), including prepaid land rent of \$229,846 (December 31, 2020 – \$229,846).

**ii) Leasehold property interests with bargain purchase options**

One leasehold interest commenced in 2003 under the terms of a 35-year lease with Penguin (see also Note 20, "Related party transactions"). The lease requires a \$10,000 payment at the end of the lease term in 2038 to exercise a purchase option, which is considered to be a bargain purchase option. The Trust prepaid its entire lease obligation for this property of \$57,997 (December 31, 2020 – \$57,997). As the Trust expects to exercise the purchase option in 2038, the purchase option price has been included in accounts payable in the amount of \$2,049 (December 31, 2020 – \$1,957), net of imputed interest at 9.18% of \$7,951 (December 31, 2020 – \$8,043) (see also Note 11, "Accounts and other payables").

A second leasehold interest was acquired on February 11, 2015 and includes a land lease that expires on September 1, 2054. The land lease requires monthly payments ranging from \$450 to \$600 annually until September 1, 2054, and a \$6,000 payment between September 1, 2023 and September 1, 2025 to exercise a purchase option that is considered to be a bargain purchase option. As the Trust expects to exercise the purchase option on September 1, 2023, the purchase option price and the monthly payments up to September 1, 2023 have been included in accounts payable in the amount of \$6,175 (December 31, 2020 – \$6,211), net of imputed interest at 6.25% of \$837 (December 31, 2020 – \$1,027) (see also Note 11, "Accounts and other payables").

**d) Properties under development**

The following table presents properties under development:

As at	June 30, 2021	December 31, 2020
Properties under development not subject to development management agreements (i)	532,768	521,149
Properties under development subject to development management agreements (ii)	59,033	61,811
	<b>591,801</b>	<b>582,960</b>

For the three months ended June 30, 2021, the Trust capitalized a total of \$3,781 (three months ended June 30, 2020 – \$4,767) of borrowing costs related to properties under development. For the six months ended June 30, 2021, the Trust capitalized a total of \$7,473 (six months ended June 30, 2020 – \$9,301) of borrowing costs related to properties under development.

**i) Properties under development not subject to development management agreements**

During the six months ended June 30, 2021, the Trust completed the development and leasing of certain properties under development not subject to development management agreements, for which the value of land and development costs incurred has been reclassified from properties under development to income properties.

For the three months ended June 30, 2021, the Trust incurred land and development costs of \$20,103 (three months ended June 30, 2020 – \$7,471). For the six months ended June 30, 2021, the Trust incurred land and development costs of \$22,514 (six months ended June 30, 2020 – \$16,107).

**ii) Properties under development subject to development management agreements (Earnout agreements)**

These properties under development (including certain leasehold property interests) are subject to various development management agreements with Penguin and Walmart.

In certain events, the developer/vendor may sell a portion of undeveloped land to accommodate the construction plan that provides the best use of the property, reimbursing the Trust its costs related to such portion, and provides a profit based on a pre-negotiated formula. Pursuant to the development management agreements, the developers/vendors assume responsibility for managing the development of the land on behalf of the Trust and are granted the right for a period of up to 10 years to earn an Earnout Fee (subject to options and extensions in certain circumstances). On completion and rental of additional space on these properties, the Trust is obligated to pay the Earnout Fee and any additional development costs not previously incurred by the Trust, at a total price calculated by a formula using the net operating rents and predetermined negotiated capitalization rates, on the date rent becomes payable on the additional space ("Gross Cost"). The Earnout Fee is calculated as the Gross Cost less the associated land and development costs incurred by the Trust.

For certain of these properties under development, Penguin and others have been granted Earnout options that give them the right, at their option, to invest up to 40% of the Earnout Fee for one of the agreements and up to 30% to 40% of the Gross Cost for the remaining agreements in Trust Units, Class B, D and F Smart LP Units, Class B and D Smart LP III Units, Class B Smart LP IV Units, Class B and D Smart Oshawa South LP Units, Class B and D Smart Oshawa Taunton LP Units, Class B Smart Boxgrove LP Units and Class B ONR LP I Units at predetermined option strike prices subject to a maximum number of units. On December 9, 2020, the Trust entered into an Omnibus Settlement Agreement with Mitchell Goldhar that provided a right to extend the terms of certain Earnout agreements for an additional two years. As a result, the Earnout agreements for Earnout options that were



originally set to expire between 2020 to 2025 may be extended to 2022 to 2027. See also Note 12, "Other financial liabilities".

The following table summarizes the Earnout options that were elected to exercise which resulted in proceeds (see also Note 12(b)):

Unit Type	Class and Series	Three Months Ended June 30		Six Months Ended June 30	
		2021	2020	2021	2020
Smart Limited Partnership	Class F Series 3	—	—	—	77
Smart Limited Partnership III	Class B Series 4	34	644	34	644
Smart Limited Partnership III	Class B Series 6	314	2,624	780	2,624
Smart Limited Partnership IV	Class B Series 1	—	—	695	—
		<b>348</b>	<b>3,268</b>	<b>1,509</b>	<b>3,345</b>

The following table summarizes the development costs incurred (exclusive of the cost of land previously acquired) and Earnout Fees paid to vendors relating to the completed retail spaces (see also Note 3, "Acquisitions and Earnouts") that have been reclassified to income properties:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Development costs incurred	4,155	5,984	5,280	5,984
Earnout Fees paid	1,476	—	2,160	291
	<b>5,631</b>	<b>5,984</b>	<b>7,440</b>	<b>6,275</b>

## 5. Mortgages, loans and notes receivable

The following table summarizes mortgages, loans and notes receivable:

As at	Note	June 30, 2021	December 31, 2020
Mortgages receivable (a)	20	143,398	144,205
Loans receivable (b)		223,584	241,683
Notes receivable (c)	20	2,924	2,924
		<b>369,906</b>	<b>388,812</b>
Current		70,777	125,254
Non-current		299,129	263,558
		<b>369,906</b>	<b>388,812</b>

- a) Mortgages receivable of \$143,398 (December 31, 2020 – \$144,205) are provided pursuant to agreements with Penguin (see also Note 20, "Related party transactions"). These amounts are provided to fund costs associated with both the original acquisition and development of seven (December 31, 2020 – seven) properties. The Trust is committed to lend up to \$309,297 (December 31, 2020 – \$312,778) to assist with the further development of these properties.

The following table provides further details on the mortgages receivable (by maturity date) provided to Penguin:

Property	Committed	Maturity Date	Extended Maturity Date <sup>(3)</sup>	Annual Variable Interest Rate at Period-End (%)	Purchase Option of Property (%) <sup>(1)</sup>	June 30, 2021	December 31, 2020
Aurora (South), ON <sup>(5)</sup>	37,503	March 2022	August 2028	3.41	50	15,678	16,858
Innisfil, ON <sup>(2)(7)</sup>	39,740	May 2022	August 2028	4.15	—	22,624	22,164
Salmon Arm, BC <sup>(2)(4)</sup>	30,080	May 2022	August 2028	4.14	—	15,689	15,370
Pitt Meadows, BC <sup>(6)</sup>	85,653	November 2023	August 2028	3.81	50	31,253	30,669
Vaughan (7 & 427), ON <sup>(5)</sup>	36,100	December 2023	August 2028	3.53	50	19,241	18,908
Caledon (Mayfield), ON <sup>(7)</sup>	26,689	April 2024	August 2028	3.67	50	10,553	10,363
Toronto (StudioCentre), ON <sup>(2)(6)</sup>	53,532	June 2024	August 2028	3.57	25	28,360	29,873
	<b>309,297</b>			<b>3.76 <sup>(8)</sup></b>		<b>143,398</b>	<b>144,205</b>

(1) The Trust has a purchase option from the borrower in these properties upon a certain level of development and leasing being achieved. As at June 30, 2021, it is management's expectation that the Trust will exercise these purchase options.

(2) The Trust owns a 50% interest in these properties, with the other 50% interest owned by Penguin. These loans are secured against Penguin's interest in the property.

(3) The maturity dates for these mortgages are automatically extended to August 31, 2028 unless written notice is delivered from the borrower. During the extended maturity period, the mortgages receivable accrue interest at a variable rate based on the banker's acceptance rate plus 4.00% to 5.00%.

(4) The weighted average interest rate on this mortgage is subject to an upper limit of 6.50%.

(5) The weighted average interest rate on this mortgage is subject to an upper limit of 6.75%.

(6) The weighted average interest rate on this mortgage is subject to an upper limit of 6.90%.

(7) The weighted average interest rate on this mortgage is subject to an upper limit of 7.00%.

(8) Represents the weighted average interest rate on the loan balance.

#### *Mortgages receivable amendments*

On December 9, 2020, the maturity dates of all mortgages receivable outstanding, including purchase options where applicable, were extended up to August 31, 2028. These extensions were provided principally because of delays associated with market conditions, anticipated municipal and related approvals, and development-related complexities. The committed facilities on these mortgages receivable were amended to reflect an increase from \$279,048 to \$312,778 as at December 31, 2020 which has been reduced to \$309,297 resulting from \$3,481 in payments received during the six months ended June 30, 2021.

In addition, the interest rates on these mortgages receivable were amended pursuant to independent opinions obtained that provided current market-based interest rates for such loans with similar security. Interest on these mortgages accrues monthly as follows: from December 9, 2020 to the maturity date of each mortgage, at a variable rate based on the banker's acceptance rate plus 2.75% to 4.20%; and from the maturity date of each mortgage to the extended maturity date (August 31, 2028), at a variable rate based on the banker's acceptance rate plus 4.00% to 5.00%. Prior to December 9, 2020, interest on these mortgages accrued as follows: i) at a variable rate based on the banker's acceptance rate plus 1.75% to 4.20% or at the Trust's cost of capital (as defined in the applicable mortgage agreement) plus 0.25%; or ii) at fixed rates of 6.35% to 7.50%, which was added to the outstanding principal up to a predetermined maximum accrual, after which it was payable in cash on a monthly or quarterly basis. Additional interest of \$106,497 (December 31, 2020 – \$109,171) on the existing credit facilities may be accrued on certain of the mortgages receivable before cash interest must be paid.

The mortgage security includes a first or second charge on properties, assignments of rents and leases and general security agreements. In addition, the outstanding balance is guaranteed by Penguin. The loans are subject to individual loan guarantee agreements that provide additional guarantees for all interest and principal advanced on outstanding amounts. The amounts that are guaranteed decrease on achievement of certain specified value-enhancing events. Management considers all mortgages receivable to be fully collectible.

b) The following table presents loans receivable (by maturity date):

Issued to	Committed	Maturity Date	Interest Rate (%)	Note	June 30, 2021	December 31, 2020
Penguin <sup>(1)</sup>	N/A	January 2021	Interest-free	20	—	3,460
Penguin <sup>(2)</sup>	19,148	August 2021	Variable	20	9,429	9,349
Penguin <sup>(3)</sup>	26,227	December 2021	Variable	20	14,786	14,587
Penguin <sup>(4)</sup>	N/A	December 2029	Interest-free	20,10(b)(iii)	77,644	76,747
<b>Total loans issued to Penguin</b>					<b>101,859</b>	<b>104,143</b>
PCVP <sup>(5)</sup>	N/A	December 2021	2.76	20	46,563	95,008
Self-storage facilities <sup>(6)</sup>	86,500	May 2024	Variable		71,854	39,682
<b>Total loans issued to equity accounted investments</b>					<b>118,417</b>	<b>134,690</b>
Selection Group	N/A	April 2021	Variable		—	2,850
Other <sup>(7)</sup>	N/A	January 2023	5.00		3,308	—
Greenwin <sup>(8)</sup>	11,694	September 2024	Variable		—	—
Greenwin <sup>(9)</sup>	1,280	January 2025	Variable		—	—
<b>Total loans issued to unrelated parties</b>					<b>3,308</b>	<b>2,850</b>
					<b>223,584</b>	<b>241,683</b>

- (1) In August 2020, this non-interest bearing, unsecured loan was issued to the holders of Class G Series 1 Units of Smart Boxgrove LP in the amount of \$3,460 pursuant to the amended and restated Smart Boxgrove Limited Partnership agreement. Such loan had limited recourse up to the amount of \$3,460 and was due and payable on or before the fifth business day after year end (December 31, 2020). As such, in January 2021, Smart Boxgrove LP made a distribution to the holders of Class G Series 1 Units in an amount equal to the outstanding loan amount, which was set-off to repay the aggregate amount of loans issued.
- (2) This loan receivable was provided pursuant to a development management agreement with Penguin with a total loan facility of \$19,148. Repayment of the pro rata share of the outstanding loan amount is due upon the completion of each Earnout event. The loan bears interest at 10 basis points plus the lower of: (i) the Canadian prime rate plus 45 basis points, and (ii) the Canadian Dealer Offer Rate plus 145 basis points. The loan receivable's maturity was extended from June 2021 to August 2021.
- (3) In March 2019, the Trust entered into a loan agreement with Penguin for a non-revolving principal advance facility of \$13,227 and a non-revolving construction facility of \$13,000, which combine for a total loan facility of \$26,227, bearing interest accruing at a fixed rate of 2.76% and a variable rate based on banker's acceptance rate plus 150 basis points, respectively. The loan security includes a first or second charge on the property, assignments of rents and leases and general security agreements, and is guaranteed by Penguin. The principal advance facility was advanced in full in March 2019. Unless prepaid in accordance with the terms of the loan agreement, principal and any accrued and unpaid interest in respect of the loan receivable shall be repaid in full in June 2021. The loan receivable's maturity was extended from June 2021 to December 2021.
- (4) This loan receivable relates to the acquisition of a parcel of land in Vaughan, Ontario, through PCVP in December 2019 ("700 Applewood purchase"). In March 2020, the Trust assumed this loan receivable from Penguin in regards to PCVP. The loan has a principal amount outstanding of \$102,464, is non-interest bearing, and is repayable at the end of 10 years. As at June 30, 2021, the loan balance of \$77,645 is net of a cumulative fair value adjustment totalling \$24,819. See also Note 10(b)(iii) reflecting the corresponding non-interest bearing loan payable amount.
- (5) In April 2019, the Trust entered into a loan agreement with PCVP (in which the Trust has a 50% interest) for a total loan facility of \$90,600, bearing interest accruing at 2.76% per annum. The loan security includes a first or second charge on properties, assignments of rents and leases and general security agreements, and is guaranteed by Penguin up to its 50% share of the loan. This loan facility was advanced in full in April 2019. Unless prepaid in accordance with the terms of the loan agreement, principal and any accrued and unpaid interest in respect of the loan receivable shall be repaid in full in June 2021. The Trust reflects the activity from the PCVP as an equity accounted investment (see also Note 6, "Equity accounted investments") and 100% of the loan provided to the PCVP is recorded in the consolidated financial statements for the three and six months ended June 30, 2021. The loan receivable's maturity was extended from June 2021 to December 2021.
- (6) In July 2020, the Trust entered into a loan agreement with its partner SmartStop to provide funding for the development of self-storage facilities. The loan agreement matures in July 2023 and bears interest at a variable rate based on banker's acceptance rate plus 245 basis points. During the three months ended June 30, 2021, certain commitment agreements were amended which resulted in an increase to total committed amounts from \$65,500 to \$86,500. The loan was extended to May 2024. See further details in Note 6(b).
- (7) In January 2021, the Trust entered into a loan agreement pursuant to the closing of the Niagara Falls parcel sale to a third party. The Trust agreed to take back a first charge as security for the loan. The loan agreement matures in January 2023 and bears interest at 5.0% per annum, calculated semi-annually.
- (8) In September 2019, the Trust entered into a loan agreement with Greenwin to use in acquiring a 50% interest in development lands in Barrie, Ontario. As at June 30, 2021, the total remaining credit facility was \$11,694. The loan security includes a first charge on the development lands and is guaranteed by Greenwin. This loan matures in September 2024, and bears interest at the greater of: (i) 7.0% per annum, and (ii) the Trust's weighted average cost of capital plus 1.25% per annum. In August 2020, Greenwin repaid this loan in advance of the maturity date.
- (9) In January 2020, the Trust entered into a loan agreement with Greenwin, whereby the Trust assisted Greenwin to fund its 25% interest in development lands in Toronto, Ontario (see also Note 6, "Equity accounted investments"). As at June 30, 2021, the total remaining non-revolving term acquisition credit facility was \$1,280. The loan agreement also includes a non-revolving put exercise credit facility in an amount equal to the put purchase price plus any associated closing costs at the time of exercise. The loan security includes a first charge on the development lands and is guaranteed by Greenwin. This loan matures in January 2025, and bears interest at the greater of: (i) 7.0% per annum, and (ii) the Trust's weighted average cost of capital plus 1.25% per annum. In August 2020, Greenwin repaid this loan in advance of the maturity date.

c) Notes receivable of \$2,924 (December 31, 2020 – \$2,924) have been granted to Penguin (see also Note 20, "Related party transactions"). As at June 30, 2021, these secured demand notes bear interest at the rate of 9.00% per annum (December 31, 2020 – 9.00%).

The estimated fair values of mortgages, loans and notes receivable are based on their respective current market rates, bearing similar terms and risks. This information is disclosed in Note 13, "Fair value of financial instruments".

## 6. Equity accounted investments

The following table summarizes key components relating to the Trust's equity accounted investments:

	Six Months Ended June 30, 2021			Year Ended December 31, 2020		
	Investment in Associates	Investment in Joint Ventures	Total	Investment in Associates	Investment in Joint Ventures	Total
Investment – beginning of period	354,992	108,212	463,204	294,499	50,877	345,376
Operating Activities:						
Earnings	22,261	14,808	37,069	62,369	(397)	61,972
Distributions from operations <sup>(1)</sup>	(54,124)	(270)	(54,394)	(3,987)	(783)	(4,770)
Financing Activities:						
Fair value adjustment on loan	1,980	—	1,980	4,218	—	4,218
Loan repayment	—	—	—	(3,987)	—	(3,987)
Investing Activities:						
Cash contribution	633	5,809	6,442	4,061	(7,121)	(3,060)
Property contribution	—	11,289	11,289	—	2,036	2,036
Acquisition and related costs <sup>(2)</sup>	—	—	—	(2,181)	63,600	61,419
<b>Investment – end of period</b>	<b>325,742</b>	<b>139,848</b>	<b>465,590</b>	<b>354,992</b>	<b>108,212</b>	<b>463,204</b>

(1) During the six months ended June 30, 2021, the distribution in the amount of \$52,824 was satisfied by a non-cash settlement of the PCVP loan payable (see Note 10(b)(iii)).

(2) Represents the contribution of funds to acquire an interest in equity accounted investments.

### a) Investment in associates

The following table summarizes the Trust's ownership interest in investment in associates as reflected in the Trust's unaudited interim condensed consolidated financial statements:

		Ownership Interest (%), As at	
Partnership	Principal Intended Activity	June 30, 2021	December 31, 2020
PCVP	Own, develop and operate investment properties	50.0	50.0
Residences LP	Own, develop and sell two residential condominium towers and 22 townhomes (Transit City 1 and 2)	25.0	25.0
Residences III LP	Own, develop and sell a residential condominium tower (Transit City 3)	25.0	25.0
East Block Residences LP	Own, develop and sell two residential condominium towers (Transit City 4 and 5)	25.0	25.0
Residences (One) LP	Own, develop and sell residential condominium towers	50.0	N/A

In 2012, the Trust entered into the Penguin-Calloway Vaughan Partnership ("PCVP") with Penguin (see also Note 20, "Related party transactions") to develop the Vaughan Metropolitan Centre ("SmartVMC"), which is expected to consist of approximately 11.0 million square feet of mixed-use space once fully developed, on 53 acres of development land in Vaughan, Ontario.

In 2017, the Trust entered into the VMC Residences Limited Partnership ("Residences LP") and VMC Residences III Limited Partnership ("Residences III LP") with Penguin and CentreCourt Developments, to develop three residential condominium towers and a related parking facility, located on the SmartVMC site.

In 2018, the Trust entered into the VMC East Block Residences Limited Partnership ("East Block Residences LP") with Penguin and CentreCourt Developments, to develop two additional residential condominium towers, located on the SmartVMC site.

In 2019, the Trust acquired, as part of a 50:50 joint arrangement with Penguin, through PCVP, a 50% interest in a parcel of land ("700 Applewood") with approximately 15.5 acres in Vaughan, Ontario, proximate to SmartVMC to relocate Walmart from SmartVMC and for other future development, for a purchase price of \$109,218 paid in cash, adjusted for other working capital amounts. In connection with this acquisition, an interest-free loan receivable with a principal amount of \$102,464 and a maturity of December 2029 was extended to Penguin to finance its interest in PCVP's acquisition of 700 Applewood. In March 2020, the Trust assumed this loan receivable from Penguin (see also Note 5(b), footnote 4), along with an offsetting non-interest bearing note payable of an equal amount (see Note 10(b)(iii), footnote 2).

In 2021, the Trust entered into the SmartVMC Residences (One) LP ("Residences (One) LP") with Penguin to develop residential condominium towers, expected to be known as ArtWalk, located on the SmartVMC site.

Note that the limited partnerships involved in residential condominium developments, as noted in the above table: Residences LP, Residences III LP and East Block Residences LP, Residences (One) LP, are herein collectively referred to as "VMC Residences".

**i) Summary of balance sheets**

The following table summarizes the balance sheets for investment in associates:

As at	June 30, 2021			December 31, 2020		
	PCVP	VMC Residences	Total	PCVP	VMC Residences	Total
Non-current assets	958,473	—	958,473	920,064	—	920,064
Current assets	16,333	370,882	387,215	20,019	632,691	652,710
<b>Total assets</b>	<b>974,806</b>	<b>370,882</b>	<b>1,345,688</b>	<b>940,083</b>	<b>632,691</b>	<b>1,572,774</b>
Non-current liabilities <sup>(1)</sup>	339,270	36,859	376,129	171,382	28,268	199,650
Current liabilities	44,912	227,357	272,269	197,187	360,690	557,877
<b>Total liabilities</b>	<b>384,182</b>	<b>264,216</b>	<b>648,398</b>	<b>368,569</b>	<b>388,958</b>	<b>757,527</b>
<b>Net assets</b>	<b>590,624</b>	<b>106,666</b>	<b>697,290</b>	<b>571,514</b>	<b>243,733</b>	<b>815,247</b>
Trust's share of net assets before adjustments	295,312	26,294	321,606	285,757	60,934	346,691
Trust's additional investment	—	1,418	1,418	—	6,862	6,862
Fair value adjustment on loan	2,718	—	2,718	1,439	—	1,439
<b>Trust's share of net assets</b>	<b>298,030</b>	<b>27,712</b>	<b>325,742</b>	<b>287,196</b>	<b>67,796</b>	<b>354,992</b>

(1) Balance as at June 30, 2021 includes loan payable to the Trust of \$46,563 (December 31, 2020 – \$95,008), see also Note 5(b).

The following table summarizes existing commitments with various development construction contracts:

As at	June 30, 2021		December 31, 2020	
	Commitments	Trust's Share	Commitments	Trust's Share
PCVP	32,405	16,202	25,070	12,535
Residences LP	269	67	9,199	2,300
Residences III LP	3,697	924	15,449	3,862
East Block Residences LP	143,481	35,870	86,554	21,638
	<b>179,852</b>	<b>53,063</b>	<b>136,272</b>	<b>40,335</b>

**ii) Summary of earnings**

The following tables summarize the earnings for investment in associates:

	Three Months Ended June 30, 2021			Three Months Ended June 30, 2020		
	PCVP	VMC Residences	Total	PCVP	VMC Residences	Total
Revenue						
Rental revenue <sup>(1)</sup>	6,901	—	6,901	6,756	46	6,802
Condominium sales revenue <sup>(2)</sup>	—	205,385	205,385	—	—	—
Operating expense						
Rental operating costs	(2,713)	—	(2,713)	(2,631)	—	(2,631)
Condominium cost of sales	—	(154,964)	(154,964)	—	—	—
<b>Revenue net of operating expense</b>	<b>4,188</b>	<b>50,421</b>	<b>54,609</b>	<b>4,125</b>	<b>46</b>	<b>4,171</b>
Fair value adjustment on revaluation of investment properties	—	—	—	7,538	—	7,538
Interest income (expense)	(1,680)	139	(1,541)	(1,447)	—	(1,447)
<b>Earnings</b>	<b>2,508</b>	<b>50,560</b>	<b>53,068</b>	<b>10,216</b>	<b>46</b>	<b>10,262</b>
Trust's share of earnings before supplemental cost and additional profit sharing	1,253	12,641	13,894	5,108	12	5,120
Additional Trust's share of earnings <sup>(3)</sup>	—	1,402	1,402	—	—	—
Supplemental cost	(966)	—	(966)	(505)	—	(505)
<b>Trust's share of earnings</b>	<b>287</b>	<b>14,043</b>	<b>14,330</b>	<b>4,603</b>	<b>12</b>	<b>4,615</b>

(1) Includes office rental revenue from the Trust in the amount of \$667 for the three months ended June 30, 2021 (three months ended June 30, 2020 – \$652).

(2) Includes condominium sales revenue recognized on the closings of units in Transit City 3.

(3) Additional profit allocated to the Trust for Transit City 3 closings pursuant to the development agreement and limited partnership agreement.

The following tables summarize the earnings for investment in associates:

	Six Months Ended June 30, 2021			Six Months Ended June 30, 2020		
	PCVP	VMC Residences	Total	PCVP	VMC Residences	Total
Revenue						
Rental revenue <sup>(1)</sup>	13,838	—	13,838	14,309	1,881	16,190
Condominium sales revenue	—	206,060	206,060	—	—	—
Operating expense						
Rental operating costs	(5,639)	—	(5,639)	(5,675)	—	(5,675)
Condominium cost of sales	—	(155,358)	(155,358)	—	—	—
<b>Revenue net of operating expense</b>	<b>8,199</b>	<b>50,702</b>	<b>58,901</b>	<b>8,634</b>	<b>1,881</b>	<b>10,515</b>
Fair value adjustment on revaluation of investment properties	13,344	—	13,344	12,915	—	12,915
Interest expense	(3,345)	139	(3,206)	(2,889)	—	(2,889)
<b>Earnings</b>	<b>18,198</b>	<b>50,841</b>	<b>69,039</b>	<b>18,660</b>	<b>1,881</b>	<b>20,541</b>
Trust's share of earnings before supplemental cost and additional profit sharing	9,099	12,711	21,810	9,330	471	9,801
Additional Trust's share of earnings <sup>(2)</sup>	—	1,418	1,418	—	—	—
Supplemental cost	(967)	—	(967)	(903)	—	(903)
<b>Trust's share of earnings</b>	<b>8,132</b>	<b>14,129</b>	<b>22,261</b>	<b>8,427</b>	<b>471</b>	<b>8,898</b>

(1) Includes office rental revenue from the Trust in the amount of \$1,344 for the six months ended June 30, 2021 (six months ended June 30, 2020 – \$1,303).

(2) Includes condominium sales revenue recognized on the closings of 439 units in Transit City 3.

(3) Additional profit allocated to the Trust for Transit City 3 closings pursuant to the development agreement and limited partnership agreement.

In accordance with the Supplemental Development Fee Agreement, the Trust invoiced PCVP a net amount of \$1,934 related to associated development fees for the six months ended June 30, 2021 (six months ended June 30, 2020 – \$1,806).

**iii) Summary of development credit facilities**

The development financing relating to the PCVP and VMC Residences comprise pre-development, construction and letters of credit facilities. With respect to the development credit facilities relating to the PCVP, the obligations are joint and several to each of the PCVP limited partners; however, by virtue of an indemnity agreement between the PCVP limited partners, the obligations are effectively several. From time to time, the original facility amounts are reduced through repayments and through amended agreements with the financial institutions from which the facilities were obtained.

The following table shows the development facilities available:

As at	June 30, 2021	December 31, 2020
Development facilities – beginning of period	796,740	768,302
Reduction	(131,154)	(36,072)
Repayments and adjustments	(48,500)	(204,390)
Letters of credit released	(1,774)	(1,100)
Additional development credit facilities obtained	155,000	270,000
<b>Development facilities – end of period</b>	<b>770,312</b>	<b>796,740</b>
Amount drawn on development credit facility	(216,435)	(227,327)
Letters of credit – outstanding	(78,861)	(79,816)
	<b>475,016</b>	<b>489,597</b>
<b>Trust's share of remaining unused development credit facilities</b>	<b>181,675</b>	<b>177,884</b>

The PCVP and VMC Residences had the following credit facilities available:

As at			June 30, 2021		December 31, 2020	
	Maturity in	Annual Interest Rate (%) <sup>(1)</sup>	Facility Amount	The Trust's Share	Facility Amount	The Trust's Share
<b>PCVP</b>						
Development credit facility	December 2022	BA + 1.35	15,876	7,938	15,876	7,938
Development credit facility	June 2021	BA + 1.45	—	—	48,500	24,250
Construction credit facility	May 2024	BA + 1.45	400,000	200,000	270,000	135,000
Letters of credit facility <sup>(2)</sup>	May 2022	N/A	60,000	30,000	35,000	17,500
			<b>475,876</b>	<b>237,938</b>	<b>369,376</b>	<b>184,688</b>
<b>VMC Residences</b>						
Development credit facility	December 2021	BA + 1.75	14,272	3,568	14,512	3,628
Development credit facility	February 2022	BA + 1.75	—	—	132,688	33,172
Development credit facility	September 2023	BA + 1.60	280,164	70,041	280,164	70,041
			<b>294,436</b>	<b>73,609</b>	<b>427,364</b>	<b>106,841</b>
			<b>770,312</b>	<b>311,547</b>	<b>796,740</b>	<b>291,529</b>

(1) Annual interest rate is a function of banker's acceptance ("BA") rates plus a premium.

(2) Letter of credit fee rate is 0.75%.



**b) Investment in joint ventures**

The following table summarizes the Trust's ownership interest in each joint venture investment grouped by their principal intended activities as reflected in the Trust's unaudited interim condensed consolidated financial statements:

As at		June 30, 2021	December 31, 2020		
Business Focus	Joint Venture Partner	Number of Projects	Ownership Interest (%)	Number of Projects	Ownership Interest (%)
<b>Retail investment properties</b>		<b>1</b>	<b>30.0</b>	<b>1</b>	<b>30.0</b>
<i>Joint Venture: 1500 Dundas East LP</i>	<i>Fieldgate</i>				
<b>Self-storage facilities</b>		<b>9</b>	<b>50.0</b>	<b>8</b>	<b>50.0</b>
<i>Joint Ventures: Leaside SAM LP, Oshawa South Self Storage LP, Bramport SAM LP, Vaughan NW SAM LP, Dupont Self Storage LP, Aurora Self Storage LP, Scarborough East Self Storage LP, Kingspoint Self Storage LP and Jane Self Storage LP</i>	<i>SmartStop</i>				
<b>Seniors' apartments</b>		<b>1</b>	<b>50.0</b>	<b>1</b>	<b>50.0</b>
<i>Joint Venture: Vaughan NW SA PropCo LP</i>	<i>Revera</i>				
<b>Retirement residences</b>					
<i>Joint Ventures: Vaughan NW RR (PropCo and OpCo LPs), Hopedale RR (PropCo and OpCo LPs), Baymac RR PropCo LP, Oakville Garden Drive RR PropCo LP and Markham Main Street RR PropCo LP</i>	<i>Revera</i>	<b>5</b>	<b>50.0</b>	<b>6</b>	<b>50.0</b>
<i>Joint Ventures: Ottawa SW (PropCo and OpCo LPs)</i>	<i>Selection Group</i>	<b>1</b>	<b>50.0</b>	<b>1</b>	<b>50.0</b>
<b>Residential apartments</b>					
<i>Joint Venture: Laval C Apartments LP</i>	<i>Jadco</i>	<b>1</b>	<b>50.0</b>	<b>1</b>	<b>50.0</b>
<i>Joint Venture: Balliol/Pailton LP</i>	<i>Greenwin</i>	<b>1</b>	<b>75.0</b>	<b>1</b>	<b>75.0</b>
<i>Joint Venture: Mascouche North Apartments LP</i>	<i>Cogir</i>	<b>1</b>	<b>80.0</b>	—	—
<b>Total</b>		<b>20</b>		<b>19</b>	

**Acquisitions/new property contributions completed during the six months ended June 30, 2021**

In February 2021, pursuant to the 50:50 joint venture previously formed with SmartStop known as Kingspoint Self Storage LP, the Trust contributed development land and SmartStop contributed cash into the joint venture, for development of a self-storage facility which is located in Brampton, Ontario, totalling 1.5 acres.

In March 2021, the Trust formed a joint venture with Cogir, and pursuant to the joint venture agreement, the Trust contributed its interest in a parcel of land totalling 2.7 acres located in Mascouche, Quebec into the joint venture while Cogir contributed cash. The purpose of this joint venture is to develop and operate a rental apartment complex.

In April 2021, pursuant to the 50:50 joint venture formed with SmartStop known as Jane Self Storage Limited Partnership, each joint venture party contributed \$4,250 into the joint venture to fund the purchase of a parcel of land located in Toronto, Ontario, totalling 2.67 acres with the intention to develop and operate a self-storage facility.

See also Note 4, "Investment properties".

**i) Summary of balance sheets**

The following table summarizes the balance sheets for investment in joint ventures:

As at	June 30, 2021	December 31, 2020
Non-current assets	<b>441,916</b>	370,555
Current assets	<b>7,634</b>	4,028
<b>Total assets</b>	<b>449,550</b>	374,583
Non-current liabilities	<b>169,905</b>	139,155
Current liabilities	<b>13,740</b>	28,781
<b>Total liabilities</b>	<b>183,645</b>	167,936
<b>Net assets</b>	<b>265,905</b>	206,647
<b>Trust's share of net assets</b>	<b>139,848</b>	108,212

The joint ventures listed above have entered into various development construction contracts with existing commitments totalling \$41,625, of which the Trust's share is \$27,094 (December 31, 2020 – \$21,498, of which the Trust's share is \$10,777).

**ii) Summary of earnings (losses)**

The following tables summarize the earnings (losses) for investment in joint ventures:

	<b>Three Months Ended June 30</b>	
	<b>2021</b>	<b>2020</b>
Revenue	<b>3,812</b>	2,218
Operating expense	<b>(1,317)</b>	(924)
Revenue net of operating expense	<b>2,495</b>	1,294
Fair value adjustments on revaluation of investment properties	<b>14,194</b>	(4,663)
Interest expense	<b>(1,263)</b>	(582)
Loss on sale of investment properties	<b>—</b>	(214)
<b>Earnings (loss)</b>	<b>15,426</b>	(4,165)
<b>Trust's share of earnings (loss)</b>	<b>7,421</b>	(1,370)

	<b>Six Months Ended June 30</b>	
	<b>2021</b>	<b>2020</b>
Revenue	<b>7,955</b>	5,013
Operating expense	<b>(3,192)</b>	(1,883)
<b>Revenue net of operating expense</b>	<b>4,763</b>	3,130
Fair value adjustments on revaluation of investment properties	<b>28,360</b>	(4,183)
Interest expense	<b>(2,582)</b>	(1,167)
Loss on sale of investment properties	<b>—</b>	(430)
<b>Earnings (loss)</b>	<b>30,541</b>	(2,650)
<b>Trust's share of earnings (loss)</b>	<b>14,808</b>	(956)

**iii) Summary of credit facilities**

Development financing includes a credit facility relating to Laval C Apartments comprising a pre-development and construction facility, and a construction facility relating to additional self-storage facilities. From time to time, the facility amounts may be reduced through repayments and through amended agreements with the financial institutions from which the facilities were obtained. The development facilities are presented as follows:

<b>As at</b>	<b>June 30, 2021</b>	<b>December 31, 2020</b>
Development facility – beginning of period	<b>95,417</b>	35,417
Additional development facility obtained <sup>(1)</sup>	<b>27,500</b>	60,000
<b>Development facilities – end of period</b>	<b>122,917</b>	95,417
Amount drawn on development facility – Laval C Apartments	<b>(35,417)</b>	(35,417)
Amount drawn on development facility – Self-storage	<b>(71,901)</b>	(39,682)
Letters of credit – outstanding	<b>(827)</b>	(706)
<b>Remaining unused development facilities</b>	<b>14,772</b>	19,612
<b>Trust's share of remaining unused development facilities</b>	<b>7,386</b>	9,806

(1) This additional development facility was provided by the Trust to fund construction costs relating to additional self-storage facilities. See details in table below.

As at June 30, 2021 and December 31, 2020, the Trust's joint ventures had the following credit facilities:

As at			June 30, 2021		December 31, 2020	
	Maturity in	Annual Interest Rate (%) <sup>(1)</sup>	Facility Amount	The Trust's Share	Facility Amount	The Trust's Share
<b>Laval C Apartments LP</b>						
Pre-development and construction facility	February 2022	BA + 1.60	35,417	17,709	35,417	17,709
<b>SmartStop</b>						
Construction facility <sup>(2)</sup>	May 2024	BA + 2.20	87,500	43,750	60,000	30,000
			<b>122,917</b>	<b>61,459</b>	<b>95,417</b>	<b>47,709</b>

(1) Annual interest rate is a function of BA rates plus a premium.

(2) This construction facility was provided by the Trust and is used to fund construction costs for the following SmartStop locations: Leaside, Bramport, Vaughan NW, Oshawa South, Dupont and Scarborough East.

## 7. Other assets

The following table summarizes the activity in other assets:

	December 31, 2020	Additions	Write-offs	Amortization and other adjustments	June 30, 2021
Straight-line rent receivables	44,786	5,993	(1,810)	(5,836)	43,133
Tenant incentives	36,725	1,974	(584)	(3,624)	34,491
	81,511	7,967	(2,394)	(9,460)	77,624
Equipment	1,273	113	—	16	1,402
Right-of-use assets	5,357	—	—	(919)	4,438
	88,141	8,080	(2,394)	(10,363)	83,464

## 8. Total return swap receivable

The following table summarizes the activity in the total return swap receivable:

	December 31, 2020	Additions	Fair value adjustments	June 30, 2021
Total return swap receivable	—	12,669	1,070	13,739

**9. Amounts receivable and other, deferred financing costs, and prepaid expenses and deposits**

The following table presents the components of amounts receivable and other, deferred financing costs and prepaid expenses and deposits:

As at	June 30, 2021	December 31, 2020
Amounts receivable and other		
Tenant receivables	54,748	57,563
Unbilled other tenant receivables	9,311	8,287
Receivables from related party – excluding equity accounted investments	4,740	1,311
Receivables from related party – equity accounted investments	830	—
Other non-tenant receivables	1,177	2,898
Other	9,272	8,327
	80,078	78,386
Allowance for ECL	(22,183)	(19,742)
Amounts receivable and other, net of allowance for ECL	57,895	58,644
Deferred financing costs	1,000	1,173
Prepaid expenses and deposits	31,613	7,269
	90,508	67,086

**Allowance for expected credit loss**

The Trust records the ECL to comply with IFRS 9's simplified approach for amounts receivable where its allowance for ECL is measured at initial recognition and throughout the life of the amounts receivable at a total equal to lifetime ECL.

The following table summarizes the reconciliation of changes in the allowance for ECL on amounts receivable:

	Six Months Ended June 30	
	2021	2020
Balance – beginning of period	19,742	3,061
Allowance recognized as expense	8,624	16,025
Reversal of previous allowances	(3,883)	(203)
Net	4,741	15,822
Tenant receivables written off	(2,300)	(22)
Balance – end of period	22,183	18,861

**10. Debt**

The following table presents debt balances:

As at	June 30, 2021	December 31, 2020
Secured debt (a)	1,273,092	1,327,760
Unsecured debt (b)	3,219,856	3,882,363
Revolving operating facility (c)	—	—
	<b>4,492,948</b>	<b>5,210,123</b>
Current	277,684	854,261
Non-current	4,215,264	4,355,862
	<b>4,492,948</b>	<b>5,210,123</b>

**a) Secured debt**

Secured debt bears interest at a weighted average interest rate of 3.59% as at June 30, 2021 (December 31, 2020 – 3.67%). Total secured debt of \$1,273,092 (December 31, 2020 – \$1,327,760) includes \$1,202,070 (December 31, 2020 – \$1,269,900) at fixed interest rates, \$58,368 (December 31, 2020 – \$57,860) at a variable interest rate of the banker's acceptance rate plus 120 basis points, and \$12,654 (December 31, 2020 – \$nil) at a variable interest rate of CDOR plus 106 basis points. Except for the \$12,654 variable rate secured debt noted above, secured debt matures at various dates between 2021 and 2031 and is secured by first or second registered mortgages over specific income properties and properties under development and first general assignments of leases, insurance and registered chattel mortgages.

During the six months ended June 30, 2021, secured debt of \$12,654 was issued, which carries variable rate interest at a rate of CDOR plus 106 basis points and is secured by the Trust's security bank deposit. The Trust borrowed this non-cash secured debt from a highly rated Canadian financial institution concurrent with entering the TRS agreement. The interest on this secured debt includes floating amounts that are payable at each May, August, November and February commencing in May 2021 to the date the TRS agreement matures or is unwound. See also the asset associated with the TRS in Note 8, "Total return swap receivable", for further details.

**b) Unsecured debt**

The following table summarizes the components of unsecured debt:

As at	June 30, 2021	December 31, 2020
Unsecured debentures (i)	2,649,696	3,271,625
Credit facilities (ii)	399,405	399,304
Other unsecured debt (iii)	170,755	211,434
	<b>3,219,856</b>	<b>3,882,363</b>

**i) Unsecured debentures**

As at June 30, 2021, unsecured debentures totalled \$2,649,696 (December 31, 2020 – \$3,271,625). Unsecured debentures mature at various dates between 2021 and 2030, with interest rates ranging from 1.74% to 3.99%, and a weighted average interest rate of 3.17% as at June 30, 2021 (December 31, 2020 – 3.14%).

**Unsecured debenture activities for the six months ended June 30, 2021****Redemptions and Maturity**

In January 2021, the Trust completed the redemption of its 3.730% Series M senior unsecured debentures and 2.876% Series Q senior unsecured debentures, in aggregate principal amounts of \$150,000 and \$150,000, respectively, with yield maintenance costs and accrued interest payable. The yield maintenance costs of \$11,084 relating to the redemptions were recorded in the Trust's consolidated financial statements for the year ended December 31, 2020. The redemptions were funded by the proceeds from the issuance of 1.740% Series X and 2.307% Series Y senior unsecured debentures in December 2020.

In June 2021, the Trust's 2.757% Series T senior unsecured debentures (the "Senior T Debentures") matured. There was \$323,120 aggregate principal amount of Senior T Debentures outstanding on the maturity date and payment to holders was funded by cash-on-hand.

**Credit rating of unsecured debentures**

Dominion Bond Rating Services ("DBRS") provides credit ratings of debt securities for commercial issuers that indicate the risk associated with a borrower's capabilities to fulfil its obligations. An investment-grade rating must exceed "BB", with the highest rating being "AAA". The Trust's unsecured debentures are rated "BBB(high)" with a stable trend as at June 30, 2021.

**ii) Credit facilities**

The following table summarizes the activity for revolving and non-revolving unsecured credit facilities:

(Issued In)	Maturity Date	Annual Interest Rate (%)	Facility Amount	June 30, 2021	December 31, 2020
<b>Non-revolving:</b>					
August 2018 <sup>(1)</sup>	January 31, 2025	2.980	80,000	80,000	80,000
March 2019 <sup>(1)</sup>	March 7, 2024	3.590	150,000	150,000	150,000
May 2019 <sup>(1)</sup>	June 24, 2024	3.146	170,000	170,000	170,000
				<b>400,000</b>	400,000
			Less: Unamortized financing costs	<b>(595)</b>	(696)
				<b>399,405</b>	399,304

(1) The Trust entered into interest rate swap agreements to convert the variable interest rate of the banker's acceptance rate plus 1.20% into a weighted average fixed interest rate of 3.29% per annum. The weighted average term to maturity of the interest rate swaps is 3.06 years. Hedge accounting has not been applied to the interest rate swap agreements.

**iii) Other unsecured debt**

Other unsecured debt net of fair value adjustments totalling \$170,755 (December 31, 2020 – \$211,434) at the Trust's share pertains to loans received from equity accounted investments in connection with contribution agreements relating to joint ventures. The loans are non-interest bearing with repayment terms based on the distributions that are to be paid pursuant to the limited partnership agreements. The balances of the loans are expected to be paid at the end of their respective terms.

The following table summarizes components of the Trust's other unsecured debt:

As at	June 30, 2021	December 31, 2020
PCVP (5.00% discount rate) <sup>(1)</sup>	80,305	79,624
PCVP (5.75% discount rate) <sup>(2)</sup>	77,645	76,747
Laval C Apartment LP	1,031	1,321
Self-storage joint ventures	—	265
VMC Residences III LP <sup>(3)</sup>	11,121	—
VMC Residences LP <sup>(4)</sup>	653	53,477
	<b>170,755</b>	211,434

(1) In connection with the 700 Applewood purchase, in December 2019, the loan has a principal amount outstanding of \$102,464 (December 31, 2020 – \$103,764), is non-interest bearing, and is repayable at the end of 10 years. As at June 30, 2021, the loan balance of \$80,305 is net of a fair value adjustment totalling \$22,159 (December 31, 2020 – the loan balance of \$79,624 is net of a fair value adjustment totalling \$24,140).

(2) In connection with the 700 Applewood purchase, in March 2020, the Trust assumed a loan payable to PCVP from Penguin. The loan has a principal amount outstanding of \$102,464, is non-interest bearing, and is repayable at the end of 10 years. As at June 30, 2021, the loan balance of \$77,645 is net of a fair value adjustment totalling \$24,819 (December 31, 2020 – the loan balance of \$76,747 is net of a fair value adjustment totalling \$27,017). See also Note 5(b) reflecting offsetting loan receivable amount.

(3) In connection with the Transit City 3 condominium closings during the period from April to June 2021, the Trust received \$11,121 that is non-interest bearing. See Note 6, "Equity accounted investments."

(4) In connection with the Transit City condominium closings during the period from September to December 2020, the Trust received \$53,477 that is non-interest bearing. During the six months ended June 30, 2021, \$52,824 of this amount was settled. See Note 6, "Equity accounted investments."

**c) Revolving operating facility**

The Trust has a \$500,000 unsecured revolving operating facility bearing interest at a variable interest rate based on either bank prime rate plus 20 basis points or the banker's acceptance rate plus 120 basis points, which matures on September 30, 2024. In addition, the Trust has an accordion feature of \$250,000 whereby the Trust has an option to increase its facility amount with the lenders to sustain future operations as required. The following table summarizes components of the Trust's revolving operating facility:

As at	June 30, 2021	December 31, 2020
Revolving operating facility	500,000	500,000
Letters of credit – outstanding	(8,354)	(8,627)
<b>Remaining operating facility</b>	<b>491,646</b>	491,373

**d) Interest expense**

The following table summarizes interest expense:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Interest at stated rates	38,412	39,250	77,141	76,393
Amortization of acquisition date fair value adjustments on assumed debt	(132)	(223)	(270)	(449)
Amortization of deferred financing costs	1,008	1,044	2,045	2,006
	39,288	40,071	78,916	77,950
Less:				
Interest capitalized to properties under development	(3,781)	(4,767)	(7,473)	(9,301)
Interest capitalized to residential development inventory	(242)	(230)	(478)	(458)
	35,265	35,074	70,965	68,191
Distributions on vested deferred units and Units classified as liabilities	1,388	1,427	2,889	2,828
	36,653	36,501	73,854	71,019

The following table presents a reconciliation between the interest expense and the cash interest paid:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Interest expense	36,653	36,501	73,854	71,019
Amortization of acquisition date fair value adjustments on assumed debt	132	223	270	449
Amortization of deferred financing costs	(1,008)	(1,044)	(2,045)	(2,006)
Distributions on vested deferred units and Units classified as liabilities	(1,388)	(1,427)	(2,889)	(2,828)
Change in accrued interest payable	15,184	2,359	15,727	(834)
<b>Cash interest paid</b>	<b>49,573</b>	<b>36,612</b>	<b>84,917</b>	<b>65,800</b>

**e) Liquidity**

The Trust's liquidity position is monitored by management on a regular basis. The table below provides the contractual maturities of the Trust's material financial obligations including debentures, mortgage receivable advances and development commitments:

	Total	2021	2022	2023	2024	2025	Thereafter
Secured debt	1,273,092	46,849	319,784	185,158	150,450	404,563	166,288
Unsecured debt	3,219,856	11,774	1,031	200,000	420,000	589,405	1,997,646
Accounts payable	222,884	222,884	—	—	—	—	—
Other payable	31,241	11,606	1,693	7,844	70	7,979	2,049
Long term incentive plan	910	—	177	733	—	—	—
Interest rate swap agreements	11,069	3,188	4,994	2,849	1,051	290	(1,303)
	4,759,052	296,301	327,679	396,584	571,571	1,002,237	2,164,680
Mortgage receivable advances (repayments) <sup>(1)</sup>	71,395	14,132	5,260	11,966	24,217	(25,048)	40,868
Development obligations (commitments) <sup>(2)</sup>	12,440	12,440	—	—	—	—	—
<b>Total</b>	<b>4,842,887</b>	<b>322,873</b>	<b>332,939</b>	<b>408,550</b>	<b>595,788</b>	<b>977,189</b>	<b>2,205,548</b>

(1) Mortgages receivable of \$143,398 at June 30, 2021, and further forecasted commitments of \$71,395, mature over a period extending to 2028 if the Trust does not exercise its option to acquire the investment properties. Refer to Note 5, "Mortgages, loans and notes receivable", for timing of principal repayments.

(2) The Trust is in the process of refining its estimates of development obligations for the years subsequent to 2021. This total does not include commitments associated with equity accounted investments, nor does this total include expected costs associated with the Trust's mixed-use development initiatives except for current amounts outstanding for active projects currently underway.



**11. Accounts and other payables**

The following table presents accounts payable and the current portion of other payables that are classified as current liabilities:

As at	Note	June 30, 2021	December 31, 2020
Accounts payable		62,634	70,938
Accounts payable and accrued liabilities with Penguin	20	5,500	6,406
Tenant prepaid rent, deposits, and other payables		104,217	87,519
Accrued interest payable		13,340	29,067
Distributions payable		26,560	30,011
Realty taxes payable		10,634	4,964
Current portion of other payables		12,445	12,376
		<b>235,330</b>	<b>241,281</b>

The following table presents other payables that are classified as non-current liabilities:

As at	Note	June 30, 2021	December 31, 2020
Future land development obligations with Penguin	11(a)	18,689	18,410
Lease liability – investment properties <sup>(1)</sup>		8,224	8,168
Lease liability – other		4,328	5,183
<b>Total other payables</b>		<b>31,241</b>	<b>31,761</b>
Less: current portion of other payables		(12,445)	(12,376)
<b>Total non-current portion of other payables</b>		<b>18,796</b>	<b>19,385</b>

(1) Leasehold properties with bargain purchase options are accounted for as leases.

**a) Future land development obligations**

The future land development obligations represent payments required to be made to Penguin (see also Note 20, “Related party transactions”) for certain undeveloped lands acquired from 2006 to 2015, either on completion and rental of additional space on the undeveloped lands or, if no additional space is completed on the undeveloped lands, at the expiry of the development management agreement periods ending in 2021 to 2025, which may be extended to 2022 to 2027. The accrued future land development obligations are measured at their amortized values using imputed interest rates ranging from 4.50% to 5.50%. For the six months ended June 30, 2021, imputed interest of \$426 (six months ended June 30, 2020 – \$517) was capitalized to properties under development.

**12. Other financial liabilities**

The following table summarizes the components of other financial liabilities:

As at	June 30, 2021	December 31, 2020
Units classified as liabilities (a)	61,691	48,479
Deferred unit plan (c)	43,535	28,051
Long term incentive plan (d)	910	1,540
Equity incentive plan (e)	3,783	—
Interest rate swap agreements	11,069	8,658
	<b>120,988</b>	<b>86,728</b>

**a) Units classified as liabilities**

The following table represents the number and carrying value of Units classified as liabilities that are issued and outstanding. The fair value measurement of the Units classified as liabilities is described in Note 13, “Fair value of financial instruments”.

	Number of Units Issued and Outstanding (#)	Carrying Value (\$)
<b>Balance – January 1, 2021</b>	<b>2,100,470</b>	<b>48,479</b>
Change in carrying value	N/A	13,212
<b>Balance – June 30, 2021</b>	<b>2,100,470</b>	<b>61,691</b>
Balance – January 1, 2020	2,096,648	65,436
Options exercised	3,822	77
Change in carrying value	N/A	(21,592)
<b>Balance – June 30, 2020</b>	<b>2,100,470</b>	<b>43,921</b>

**b) Earnout options**

As part of the consideration paid for certain investment property acquisitions, the Trust has granted options in connection with the development management agreements (see also Note 4(d)).

The following table summarizes the number of Earnout options exercised and proceeds received during the six months ended June 30, 2021:

Options	Strike Price	Options Exercised (#)	Amounts from Options Exercised (\$)
Options to acquire Class B Smart LP III Units <sup>(1)</sup>	Market price	33,287	814
Options to acquire Class B Smart LP IV Units <sup>(2)</sup>	Market price	24,516	695
Options to acquire Class B ONR LP I Units <sup>(3)</sup>	Market price	52,487	—
		<b>110,290</b>	<b>1,509</b>

(1) Each option is represented by a corresponding Class C Smart LP III Unit.

(2) Each option is represented by a corresponding Class C Smart LP IV Unit.

(3) Each option is represented by a corresponding Class C ONR LP I Unit.

**c) Deferred unit plan**

The following table summarizes outstanding deferred units:

	Outstanding	Vested	Non-vested
<b>Balance – January 1, 2021</b>	<b>1,305,275</b>	<b>1,068,243</b>	<b>237,032</b>
Granted			
Trustees	71,205	71,205	—
Eligible associates	231,360	115,680	115,680
Reinvested units from distributions	51,898	43,009	8,889
Vested	—	46,103	(46,103)
Exchanged for Trust Units	(197)	(197)	—
Redeemed for cash	(9,687)	(9,687)	—
Forfeited	(621)	—	(621)
<b>Balance – June 30, 2021</b>	<b>1,649,233</b>	<b>1,334,356</b>	<b>314,877</b>
Balance – January 1, 2020	1,025,582	868,183	157,399
Granted			
Trustees	55,193	55,193	—
Eligible associates	79,986	38,562	41,424
Reinvested units from distributions	46,546	37,690	8,856
Vested	—	29,372	(29,372)
Redeemed for cash	(26,989)	(26,989)	—
Forfeited	(336)	—	(336)
<b>Balance – June 30, 2020</b>	<b>1,179,982</b>	<b>1,002,011</b>	<b>177,971</b>

The following table summarizes the change in the carrying value of the deferred unit plan:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Carrying value – beginning of period	36,541	20,065	28,051	30,247
Deferred units granted for trustee fees	50	—	846	864
Deferred units granted for bonuses	1,544	—	2,702	1,206
Reinvested distributions on vested deferred units	416	457	948	888
Compensation expense – reinvested distributions and amortization	1,004	(311)	1,778	467
Exchanged for Trust Units	(4)	—	(4)	—
Redeemed for cash	(62)	(96)	(258)	(748)
Fair value adjustment – vested and unvested deferred units	4,046	2,738	9,472	(10,071)
<b>Carrying value – end of period</b>	<b>43,535</b>	<b>22,853</b>	<b>43,535</b>	<b>22,853</b>

**d) Long term incentive plan liability ("LTIP")**

The following table summarizes the activity in the LTIP:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Balance – beginning of period	902	645	1,540	645
Amortization	104	—	343	—
Fair value adjustment	(96)	—	30	—
LTIP vested and paid out	—	—	(1,003)	—
<b>Balance – end of period</b>	<b>910</b>	<b>645</b>	<b>910</b>	<b>645</b>

**e) Equity incentive plan ("EIP")**

During the six months ended June 30, 2021, the Trust granted performance units in connection with the Equity Incentive Plan (EIP), subject to the achievement of Unit price thresholds. The performance period for the EIP is from January 1, 2021 to December 31, 2027. Distributions on performance units will accumulate on the performance units that have been granted. Performance Units including distributions on Performance Units vest for the lesser of three years after they are earned or on December 31, 2027. Upon vesting, performance units will be exchanged for Trust Units or paid out in cash.

The following summarizes outstanding performance share units associated with the EIP:

	Outstanding (Non-vested)
<b>Balance – January 1, 2021</b>	—
Granted	
Mitchell Goldhar <sup>(1)</sup>	900,000
Eligible associates <sup>(2)</sup>	471,000
Reinvested units from distributions	25,815
<b>Balance – June 30, 2021</b>	<b>1,396,815</b>

(1) Under the EIP granted to Mitchell Goldhar, the \$26.00 Unit price threshold was achieved on April 5, 2021, and the \$28.00 Unit price threshold was achieved on May 18, 2021. The Performance Units for these Unit price thresholds will vest on April 4, 2024 and May 17, 2024, respectively.

(2) Under the EIP granted to eligible associates, no Unit price thresholds have been met.

The following table summarizes the change in the carrying value of the EIP:

	Three Months Ended June 30, 2021	Six Months Ended June 30, 2021
<b>Balance – beginning of period</b>	<b>1,385</b>	<b>—</b>
Amortization costs – Mitchell Goldhar <sup>(1)</sup>	1,361	2,433
Amortization costs – eligible associates	214	214
Fair value adjustment – Mitchell Goldhar <sup>(2)</sup>	832	1,145
Fair value adjustment – eligible associates <sup>(2)</sup>	(9)	(9)
<b>Balance – end of period</b>	<b>3,783</b>	<b>3,783</b>

(1) These amounts were capitalized to properties under development in connection with Mitchell Goldhar's role in leading and completing development activities.

(2) Represent the fair value adjustments on EIP, see Note 23 Fair value adjustments.

### 13. Fair value of financial instruments

The fair value of financial instruments is the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's-length transaction based on the current market for assets and liabilities with the same risks, principal and remaining maturity. The following table summarizes the fair value of the Trust's financial instruments:

As at	June 30, 2021			December 31, 2020		
	FVTPL	Amortized cost	Total	FVTPL	Amortized cost	Total
<b>Financial assets</b>						
Mortgages, loans and notes receivable	—	369,906	369,906	—	388,812	388,812
Amounts receivable and other	—	57,895	57,895	—	58,644	58,644
Cash and cash equivalents	—	57,605	57,605	—	794,594	794,594
Total return swap receivable	13,739	—	13,739	—	—	—
<b>Financial liabilities</b>						
Accounts and other payables	—	235,330	235,330	—	241,281	241,281
Secured debt	—	1,337,259	1,337,259	—	1,413,571	1,413,571
Unsecured debt	—	3,264,847	3,264,847	—	4,044,737	4,044,737
Units classified as liabilities	61,691	—	61,691	48,479	—	48,479
Deferred unit plan	43,535	—	43,535	28,051	—	28,051
LTIP	910	—	910	1,540	—	1,540
EIP	3,783	—	3,783	—	—	—
Interest rate swap agreements <sup>(1)</sup>	11,069	—	11,069	8,658	—	8,658

(1) The fair value of interest rate swap agreements is determined using the discounted cash flow valuation technique on the expected cash flows of the derivatives. The future fixed cash payments and the expected variable cash receipts are discounted to the reporting date, and then netted to determine the fair value of each interest rate swap agreement. The expected variable cash receipts are based on expectations of future interest rates, which are derived from yield curves based on observable market data.

#### Fair value hierarchy

The Trust values financial assets and financial liabilities carried at fair value using quoted closing market prices, where available. Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical financial assets or financial liabilities. When quoted market prices are not available, the Trust maximizes the use of observable inputs within valuation models. When all significant inputs are observable, the valuation is classified as Level 2. Valuations that require the significant use of unobservable inputs are considered Level 3. Valuations at this level are more subjective and, therefore, more closely managed. Such assessment has not indicated that any material difference would arise due to a change in input variables. The following table categorizes the inputs used in valuation methods for the Trust's financial liabilities measured under FVTPL:

As at	June 30, 2021			December 31, 2020		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Recurring measurements:</b>						
<b>Financial asset</b>						
Fair value of total return swap agreements	—	13,739	—	—	—	—
<b>Financial liabilities</b>						
Units classified as liabilities	—	61,691	—	—	48,479	—
Deferred unit plan	—	43,535	—	—	28,051	—
LTIP	—	910	—	—	1,540	—
EIP	—	3,783	—	—	—	—
Fair value of interest rate swap agreements	—	11,069	—	—	8,658	—

Refer to Note 12, "Other financial liabilities", for a reconciliation of fair value measurements.

#### 14. Unit equity

The following table presents the number of Units issued and outstanding and the related carrying value of Unit equity. The Limited Partnership Units are classified as non-controlling interests in the unaudited interim condensed consolidated balance sheets and the unaudited interim condensed consolidated statements of equity.

	Note	Number of Units Issued and Outstanding (#)			Carrying Value (\$)		
		Trust Units	Smart LP Units	Total Units	Trust Units	Smart LP Units	Total
<b>Balance – January 1, 2021</b>		<b>144,618,657</b>	<b>25,502,085</b>	<b>170,120,742</b>	<b>3,090,188</b>	<b>640,206</b>	<b>3,730,394</b>
Options exercised	4(d), 12(b)	—	58,840	58,840	—	1,509	1,509
Deferred Units exchanged for Trust Units	12(c)	135	—	135	4	—	4
Unit issuance costs		—	—	—	(18)	—	(18)
<b>Balance – June 30, 2021</b>		<b>144,618,792</b>	<b>25,560,925</b>	<b>170,179,717</b>	<b>3,090,174</b>	<b>641,715</b>	<b>3,731,889</b>
Balance – January 1, 2020		144,038,363	25,148,180	169,186,543	3,072,821	633,358	3,706,179
Options exercised	4(d), 11(b)	—	180,382	180,382	—	3,268	3,268
Distribution reinvestment plan	14(b), 15	578,744	—	578,744	17,354	—	17,354
Unit issuance costs		—	—	—	(23)	—	(23)
Balance – June 30, 2020		144,617,107	25,328,562	169,945,669	3,090,152	636,626	3,726,778

The following table presents the number and carrying values of LP Class B Units issued and outstanding:

LP Class B Unit Type	Number of Units Issued and Outstanding (#)			Carrying Value (\$)		
	Balance – January 1, 2021	Options Exercised (Note 12(b))	Balance – June 30, 2021	Balance – January 1, 2021	Value From Options Exercised (Note 12(b))	Balance – June 30, 2021
Smart Limited Partnership	16,416,667	—	16,416,667	392,097	—	392,097
Smart Limited Partnership II	756,525	—	756,525	17,680	—	17,680
Smart Limited Partnership III	4,006,661	32,523	4,039,184	107,284	814	108,098
Smart Limited Partnership IV	3,067,593	26,317	3,093,910	88,162	695	88,857
Smart Oshawa South Limited Partnership	710,416	—	710,416	20,441	—	20,441
Smart Oshawa Taunton Limited Partnership	374,223	—	374,223	11,033	—	11,033
Smart Boxgrove Limited Partnership	170,000	—	170,000	3,509	—	3,509
	<b>25,502,085</b>	<b>58,840</b>	<b>25,560,925</b>	<b>640,206</b>	<b>1,509</b>	<b>641,715</b>

LP Class B Unit Type	Number of Units Issued and Outstanding (#)			Carrying Value (\$)		
	Balance – January 1, 2020	Options Exercised (Note 12(b))	Balance – June 30, 2020	Balance – January 1, 2020	Value From Options Exercised (Note 12(b))	Balance – June 30, 2020
Smart Limited Partnership	16,416,667	—	16,416,667	392,098	—	392,098
Smart Limited Partnership II	756,525	—	756,525	17,680	—	17,680
Smart Limited Partnership III	3,822,756	180,382	4,003,138	103,944	3,268	107,212
Smart Limited Partnership IV	3,067,593	—	3,067,593	88,162	—	88,162
Smart Oshawa South Limited Partnership	710,416	—	710,416	20,441	—	20,441
Smart Oshawa Taunton Limited Partnership	374,223	—	374,223	11,033	—	11,033
	<b>25,148,180</b>	<b>180,382</b>	<b>25,328,562</b>	<b>633,358</b>	<b>3,268</b>	<b>636,626</b>

**a) Authorized Units*****Trust Units (authorized – unlimited)***

Each voting Trust Unit represents an equal undivided interest in the Trust. All Trust Units outstanding from time to time are entitled to participate pro rata in any distributions by the Trust and, in the event of termination or windup of the Trust, in the net assets of the Trust. All Trust Units rank among themselves equally and rateably without discrimination, preference or priority. Unitholders are entitled to require the Trust to redeem all or any part of their Trust Units at prices determined and payable in accordance with the conditions provided for in the Declaration of Trust. A maximum amount of \$50 may be redeemed in total in any one month unless otherwise waived by the Board of Trustees.

In accordance with the Declaration of Trust, distributions to Unitholders are declared at the discretion of the Trustees. The Trust endeavours to declare distributions in each taxation year in such an amount as is necessary to ensure that the Trust will not be subject to tax on its net income and net capital gains under Part I of the *Tax Act*.

The Trust is authorized to issue an unlimited number of Special Voting Units that will be used to provide voting rights to holders of securities exchangeable, including all series of Class B Smart LP Units, Class D Smart LP Units, Class B Smart LP II Units, Class B Smart LP III Units, Class B Smart LP IV Units, Class B Smart Oshawa South LP Units, Class D Smart Oshawa South LP Units, Class B Smart Oshawa Taunton Units, Class D Oshawa Taunton Units, Class B Smart Boxgrove LP Units, Class B ONR LP and Class B ONR LP I Units, into Trust Units. Special Voting Units are not entitled to any interest or share in the distributions or net assets of the Trust. Each Special Voting Unit entitles the holder to the number of votes at any meeting of Unitholders of the Trust that is equal to the number of Trust Units into which the exchangeable security is exchangeable or convertible. Special Voting Units are cancelled on the issuance of Trust Units on exercise, conversion or cancellation of the corresponding exchangeable securities.

As at June 30, 2021, there were 27,652,687 (December 31, 2020 – 27,593,847) Special Voting Units outstanding, which are associated with those LP Units that have voting rights. There is no value assigned to the Special Voting Units. These Special Voting Units are not entitled to any interest or share in the distributions or net assets of the Trust; nor are they convertible into any Trust securities.

Pursuant to the Voting Top-Up Right agreement made in December 2020 between the Trust and Penguin, which was approved by Unitholders, the following amendments were made: (i) extension of the Voting Top-Up Right for five years, ending December 31, 2025, (ii) extension of the designation of Units as Variable Voting Units until December 31, 2025, and (iii) an increase to the alternative ownership threshold from 20,000,000 Units to 22,800,000 Units, including exchangeable LP Units. The total number of Special Voting Units is adjusted for each annual meeting of the Unitholders based on changes in Penguin's ownership interest (see also Note 20 "Related party transactions").

**b) Distribution reinvestment plan**

The Trust enables holders of Trust Units to reinvest their cash distributions in additional Trust Units at 97% of the volume weighted average Unit price over the 10 trading days prior to the distribution. The 3% bonus amount is recorded as an additional issuance of Trust Units.

Effective April 13, 2020, the Trust suspended its Distribution Reinvestment Plan (the "DRIP"). Beginning with the April 2020 distribution, plan participants have received distributions in cash.

**c) Trust Units issued for cash**

During the six months ended June 30, 2021, no Trust Units were issued for cash (Trust Units issued for cash for the six months ended June 30, 2020 – nil).

**d) Normal Course Issuer Bid**

The Trust renewed a normal course issuer bid ("NCIB") program on March 31, 2021 with acceptance by the TSX. The NCIB program will terminate on March 30, 2022, or on such earlier date as the Trust may complete its purchases pursuant to a Notice of Intention filed with the TSX. Under the NCIB program, the Trust is authorized to purchase up to 12,935,063 (previously 6,500,835) of its Trust Units representing approximately 10% (previously 5%) of the public float as at March 21, 2021 (previously March 23, 2020) by way of normal course purchases effected through the facilities of the TSX and/or alternative Canadian trading systems. All Trust Units purchased by the Trust will be cancelled.

During the six months ended June 30, 2021, the Trust did not purchase for cancellation any Trust Units under the NCIB.

## 15. Unit distributions

Pursuant to the Declaration of Trust, the Trust endeavours to distribute annually such amount as is necessary to ensure the Trust will not be subject to tax on its net income under Part I of the *Tax Act*. The following table presents Unit distributions declared:

Unit Type Subject to Distributions	Six Months Ended June 30	
	2021	2020
Trust Units	133,775	134,202
Limited Partnership Units	23,629	23,339
<b>Distributions on Units classified as equity</b>	<b>157,404</b>	<b>157,541</b>
<b>Distributions on Units classified as liabilities</b>	<b>1,941</b>	<b>1,939</b>
<b>Total Unit distributions</b>	<b>159,345</b>	<b>159,480</b>
<b>Distributions paid through DRIP<sup>(1)</sup></b>	<b>—</b>	<b>17,331</b>

(1) Effective April 13, 2020, the Trust suspended its DRIP. Beginning with the April 2020 distribution, plan participants have received distributions in cash.

On July 21, 2021, the Trust declared a distribution for the month of July 2021 of \$0.15417 per Unit, representing \$1.85 per Unit on an annualized basis, to Unitholders of record on July 31, 2021.

## 16. Rentals from investment properties and other

The following table presents rentals from investment properties and other:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Gross base rent	125,352	124,635	249,013	252,599
Less: Amortization of tenant incentives	(1,852)	(1,724)	(4,183)	(3,346)
Net base rent	123,500	122,911	244,830	249,253
Property tax and insurance recoveries	45,370	47,273	92,744	95,882
Property operating cost recoveries	18,625	16,537	43,033	42,759
	63,995	63,810	135,777	138,641
Miscellaneous revenue	2,998	1,465	5,839	4,310
Rentals from investment properties	190,493	188,186	386,446	392,204
Service and other revenues <sup>(1)</sup>	3,444	2,099	6,329	4,808
<b>Rentals from investment properties and other</b>	<b>193,937</b>	<b>190,285</b>	<b>392,775</b>	<b>397,012</b>

(1) For the three months ended June 30, 2021, service and other revenues included \$3,122 relating to the fees associated with the Development and Services Agreement with Penguin (three months ended June 30, 2020 – \$1,806). For the six months ended June 30, 2021, service and other revenues included \$5,636 relating to the fees associated with the Development and Services Agreement with Penguin (six months ended June 30, 2020 – \$4,190). See also Note 20, "Related party transactions".

The following table summarizes the future contractual minimum base rent payments under non-cancellable operating leases expected from tenants in investment properties:

As at	June 30, 2021	June 30, 2020
2020 <sup>(1)</sup>	—	247,882
2021 <sup>(1)</sup>	245,265	468,289
2022	465,038	417,309
2023	397,493	341,116
2024	325,963	268,352
2025	260,198	210,418
Thereafter	675,843	571,715

(1) Amounts related to remainder of the year.



**17. Property operating costs and other**

The following table summarizes property operating costs and other:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Recoverable property operating costs <sup>(1)</sup>	67,404	65,511	143,148	143,604
Property management fees and costs	172	535	461	1,383
Bad debt expenses/ECL	2,262	15,484	4,571	15,661
Non-recoverable costs	1,508	1,018	2,982	2,088
Property operating costs	71,346	82,548	151,162	162,736
Other expenses <sup>(2)</sup>	3,459	2,099	6,344	4,811
<b>Property operating costs and other</b>	<b>74,805</b>	<b>84,647</b>	<b>157,506</b>	<b>167,547</b>

(1) Include recoverable property tax and insurance costs.

(2) Other expenses relate to service and other revenues as disclosed in Note 16, "Rentals from investment properties and other".

**18. General and administrative expense, net**

The following table summarizes the general and administrative expense, net:

		Three Months Ended June 30		Six Months Ended June 30	
	Note	2021	2020	2021	2020
Salaries and benefits		15,534	12,996	31,420	26,287
Master planning services fee – by Penguin	20	1,625	1,750	3,416	3,500
Professional fees		1,522	1,683	2,906	3,062
Public company costs		613	682	1,074	1,380
Rent and occupancy		280	659	572	1,324
Amortization of intangible assets		333	333	666	666
Other costs including information technology, marketing, communications, and other employee expenses		2,388	2,768	5,408	4,278
Subtotal		22,295	20,871	45,462	40,497
Previously capitalized general and administrative expenses on completed developments		733	—	733	—
Total general and administrative expense before allocation		23,028	20,871	46,195	40,497
Less:					
Capitalized to properties under development and other assets		(8,605)	(7,386)	(17,791)	(14,719)
Allocated to property operating costs		(3,674)	(3,749)	(7,611)	(7,719)
Amounts charged to Penguin and others		(3,445)	(2,099)	(6,009)	(4,808)
Total amounts capitalized, allocated and charged		(15,724)	(13,234)	(31,411)	(27,246)
<b>General and administrative expense, net</b>		<b>7,304</b>	<b>7,637</b>	<b>14,784</b>	<b>13,251</b>

**19. Supplemental cash flow information**

The following table presents changes in other non-cash operating items:

		Three Months Ended June 30		Six Months Ended June 30	
	Note	2021	2020	2021	2020
Amounts receivable and other	9	112	(41,091)	749	(50,258)
Deferred financing costs	9	249	86	173	172
Prepaid expenses and deposits	9	(18,237)	3,101	(24,343)	(8,771)
Accounts payable	10	(5,658)	(1,831)	(9,211)	(123)
Realty taxes payable	10	(9,457)	12,710	5,670	27,771
Tenant prepaid rent, deposits and other payables	10	25,651	6,815	16,698	(1,514)
Other working capital changes		849	(24)	2,472	538
		<b>(6,491)</b>	<b>(20,234)</b>	<b>(7,792)</b>	<b>(32,185)</b>

## 20. Related party transactions

Transactions with related parties are conducted in the normal course of operations.

The following table presents Units owned by Penguin (the Trust's largest Unitholder) as at June 30, 2021, which in total represent approximately 21.5% of the issued and outstanding Units (December 31, 2020 – 21.4%) of the Trust and Limited Partnerships:

Type	Class	Units owned by Penguin	
		June 30, 2021	December 31, 2020
Trust Units	N/A	15,032,063	15,032,063
Smart Limited Partnership	Class B	13,576,798	13,576,798
Smart Limited Partnership	Class F	8,708	8,708
Smart Limited Partnership III	Class B	4,039,184	4,006,661
Smart Limited Partnership IV	Class B	2,858,950	2,838,954
Smart Oshawa South Limited Partnership	Class B	630,880	630,880
Smart Oshawa Taunton Limited Partnership	Class B	374,223	374,223
Smart Boxgrove Limited Partnership	Class B	170,000	170,000
ONR Limited Partnership I	Class B	272,183	272,183
<b>Units owned by Penguin</b>		<b>36,962,989</b>	<b>36,910,470</b>

	For the six months ended June 30, 2021	For the year ended December 31, 2020
<b>Distributions declared to Penguin (in thousands of dollars)</b>	<b>34,176</b>	<b>66,799</b>

Pursuant to the Declaration of Trust, provided certain ownership thresholds are met, the Trust is required to issue or cancel such number of additional Special Voting Units to Penguin that will entitle Penguin to cast 25.0% of the aggregate votes eligible to be cast at a meeting of the Unitholders and Special Voting Unitholders ("Voting Top-Up Right"). As at June 30, 2021, there were 8,163,976 additional Special Voting Units outstanding (December 31, 2020 – 8,241,544). These Special Voting Units are not entitled to any interest or share in the distributions or net assets of the Trust, nor are they convertible into any Trust securities. There is no value assigned to the Special Voting Units. A five-year extension of the Voting Top-Up Right was approved by Unitholders at the Trust's annual general and special meeting held on December 9, 2020. For further details, see the Trust's management information circular dated November 6, 2020, filed on the System for Electronic Document Analysis and Retrieval ("SEDAR").

The following table presents those Units which Penguin has Earnout options to acquire, upon completion of Earnout events:

Type	Class	June 30, 2021	December 31, 2020
Trust Units	N/A	1,286,833	1,286,833
Smart Limited Partnership	Class B	5,038,835	5,038,835
Smart Limited Partnership III	Class B	1,846,472	1,879,759
Smart Limited Partnership IV	Class B	369,472	387,859
Smart Oshawa South Limited Partnership	Class B	16,082	16,082
Smart Oshawa Taunton Limited Partnership	Class B	132,711	132,711
Smart Boxgrove Limited Partnership	Class B	267,179	267,179
ONR Limited Partnership I	Class B	429,599	482,086
		<b>9,387,183</b>	<b>9,491,344</b>

At June 30, 2021, Penguin's ownership would increase to 25.4% (December 31, 2020 – 25.4%) if Penguin were to exercise all remaining Earnout options.

Pursuant to its rights under the Declaration of Trust, at June 30, 2021, Penguin has appointed two Trustees out of nine.

The other non-controlling interest, which is included in equity, represents a 5.0% equity interest by Penguin in five consolidated investment properties.

The Trust entered into various agreements with Penguin in November 2020 coincident with the extension of the term of the Voting Top-Up Right. For further details, see the Trust's management information circular dated November 6, 2020, filed on SEDAR and below.

*Supplement to Development Services Agreement between the Trust and its affiliates and Penguin*

The following represent the key elements of this agreement which is effective from July 1, 2020 until December 31, 2025:

- a) Penguin shall be reimbursed for 50% of disposition fees otherwise payable pursuant to the Development Services Agreement related to Penguin's interest in properties sold by the Trust,
- b) for future VMC commercial phases and certain properties currently owned by Penguin (for which the Trust has historically assisted with development and planning requirements), all development fees are payable to Penguin and all other fees (management, leasing, etc.) are payable to the Trust,
- c) when Penguin utilizes employees of the Trust to assist with its development projects, Penguin will pay for these services provided by employees of the Trust based on annual estimates of time billings related to these projects, charged at estimated total cost, including compensation,
- d) for a property owned by a third party which is managed by Penguin in Richmond, BC, the Trust will be paid 50% of the management and leasing fees, and 100% of costs associated with the Trust's employees/personnel who service this particular property,
- e) for Penguin's 50% interest in a property in Toronto co-owned with Revera to develop a retirement home, Penguin will pay 50% of the development fees it earns to the Trust for the development services provided by the Trust, and
- f) the Trust will continue to manage and develop all other Penguin properties.

Support services are provided for a fee based on an allocation of the Trust's relevant costs of the support services to Penguin. Such relevant costs include: office administration, human resources, information technology, insurance, legal and marketing.

*Penguin Services Agreement*

The amended and restated services agreement entered into on November 5, 2020 (the "Penguin Services Agreement"), and effective from February 2018 reflects the additional services provided by Penguin since that time. Under the agreement, Penguin provides specified services to the Trust in connection with the development of its projects. In return for those services, Penguin is entitled to receive: (i) a fixed quarterly fee of \$1,000 (subject to inflation-related increments after 2018) and (ii) an annual variable fee between \$1,500 and \$3,500 (also inflation-adjusted after 2018) that is based on the achievement of the Trust-level targets for "New Development Initiatives" and "New Projects" that the Trust uses to measure the performance of its executive officers and other annual targets (other than such Trust-level targets) of a similar nature that the Trust uses to measure the performance of its executive officers as determined by the Board of Trustees from time to time.

*Omnibus Agreement between the Trust and Penguin*

Effective December 9, 2020, pursuant to an omnibus agreement between the Trust and Penguin (the "Omnibus Agreement"), Penguin has the option to extend all Earnouts by two years from the previous expiry date, and the Trust has been given a right of first offer in connection with the sale of the economic and financial benefits and rights of any such development parcel during any extended period. In addition, this agreement provides for the payment of certain outstanding amounts between the parties.

*Mezzanine Loan Amending Agreements between the Trust and its affiliates and Penguin*

Effective November 5, 2020, all loan maturity dates have been extended to August 31, 2028, with a new rate structure for the extension period of each mortgage receivable (see also Note 5 "Mortgages, loans and notes receivable"). The Trust's purchase option periods have been extended and because these properties may now be subject to mixed-use development projects, the agreements provide that the parties establish a new framework for the purchase options for the Trust related to mixed-use development.

*Non-Competition Agreement*

A new non-competition agreement with Penguin replaces and supersedes the previous non-competition agreement extending the term by five years and broadening restricted competing initiatives to include various forms of mixed-use development.

*Executive Employment Agreement*

This new agreement confirms Mr. Goldhar's position as Executive Chairman of the Trust for the period from February 14, 2018 to December 31, 2025, for which Mr. Goldhar receives a salary, bonus, customary benefits, and is eligible to participate in the Trust's Deferred Unit Plan and the Equity Incentive Plan (see below).

*Equity Incentive Plan*

In January 2021, the Trust granted 900,000 Performance Units to Mitchell Goldhar pursuant to the Equity Incentive Plan ("EIP") adopted by Unitholders effective December 9, 2020, which are subject to the achievement of Unit price thresholds. The performance period for this award granted under the EIP is from January 1, 2021 to December 31, 2027. The vesting period for these Performance Units will commence on the date that the applicable performance measure is achieved, and will end on the earlier of the third anniversary of the date that the applicable performance period is achieved and the end of the performance period. Distributions on these Performance Units will accumulate from January 1, 2021. Provided the various performance measures are achieved, the Performance Units will be exchanged for Trust Units or paid out in cash.

Related party transactions and balances are also disclosed elsewhere in these unaudited interim condensed consolidated financial statements, which include:

- Note 3(b) referring to the purchase of Earnouts
- Note 4(c) referring to Leasehold property interests
- Note 5 referring to Mortgages, loans and notes receivable
- Note 6(a)(ii) referring to a Supplemental development fee agreement
- Note 7 referring to Other assets
- Note 9 referring to Amounts receivable and other
- Note 11 referring to Accounts payable and other payables (including future land obligations)
- Note 12 referring to Other financial liabilities
- Note 16 referring to Rentals from investment properties and other
- Note 17 referring to Property operating costs and other, and
- Note 18 relating to General and administrative expenses.

The following table summarizes related party transactions and balances with Penguin and other related parties, including amounts relating to the Trust's share in equity accounted investments:

		Three Months Ended June 30		Six Months Ended June 30	
	Note	2021	2020	2021	2020
<b>Related party transactions with Penguin</b>					
<b>Acquisitions and Earnouts:</b>					
Earnouts		8,202	5,984	10,340	6,275
<b>Revenues:</b>					
Service and other revenues:					
Transition services fee revenue		—	333	—	833
Management fee and other services revenue pursuant to the Development and Services Agreement		2,772	1,266	4,702	2,940
Support services		350	207	934	417
	16	3,122	1,806	5,636	4,190
Interest income from mortgages and loans receivable	5	1,549	1,898	3,083	4,016
Rents and operating cost recoveries included in rentals from income properties (includes rental income from Penguin Pick-Up of \$69 (three months ended June 30, 2020 – \$4))	16	45	217	306	440
		4,716	3,921	9,025	8,646
<b>Expenses and other payments:</b>					
Master planning services:					
Capitalized to properties under development	18	1,625	1,750	3,416	3,500
Development fees and interest expense (capitalized to investment properties)		12	—	114	10
Rent and operating costs (included in general and administrative expense and property operating costs)		788	742	1,557	1,473
Marketing, time billings and other administrative costs (included in general and administrative expense and property operating costs)		24	45	44	57
Consulting service fees and others (included in general and administrative expenses)		222	—	280	—
		2,671	2,537	5,411	5,040
<b>Related party transactions with PCVP</b>					
<b>Revenues:</b>					
Interest income from mortgages and loans receivable	5	637	639	1,284	1,274
<b>Expenses and other payments:</b>					
Rent and operating costs (included in general and administrative expense and property operating costs)	17, 18	667	652	1,344	1,303

As at	Note	June 30, 2021	December 31, 2020
<b>Related party balances with Penguin disclosed elsewhere in the financial statements</b>			
<b>Receivables:</b>			
Amounts receivable <sup>(1)</sup>	9	4,740	1,311
Mortgages receivable	5(a)	143,398	144,205
Loans receivable	5(b)	101,859	104,143
Notes receivable	5(c)	2,924	2,924
<b>Total receivables</b>		<b>252,921</b>	<b>252,583</b>
<b>Payables and other accruals:</b>			
Accounts payable and accrued liabilities	11	5,500	6,406
Future land development obligations	11	18,689	18,410
<b>Total payables and other accruals</b>		<b>24,189</b>	<b>24,816</b>

(1) Excludes amounts receivable presented below as part of balances with equity accounted investments.

The following table summarizes the related party balances with the Trust's equity accounted investments:

As at	Note	June 30, 2021	December 31, 2020
<b>Related party balances disclosed elsewhere in the financial statements</b>			
Amounts receivable <sup>(1)</sup>	9	830	—
Loans receivable <sup>(2)</sup>	5(b)	118,417	134,690
Other unsecured debt <sup>(3)</sup>	10(b)(iii)	170,755	211,434

(1) Amounts receivable includes Penguin's portion, which represents \$56 (December 31, 2020 – \$nil) relating to Penguin's 50% investment in the PCVP and 25% investment in Residences LP.

(2) Loans receivable includes Penguin's portion, which represents \$23,281 (December 31, 2020 – \$47,504) relating to Penguin's 50% investment in the PCVP.

(3) Other unsecured debt includes Penguin's portion, which represents \$2,943 (December 31, 2020 – \$13,369) relating to Penguin's 25% investment in the Residences LP.

#### Other related party transactions:

The following table summarizes other related party transactions:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
<b>Legal fees incurred from a law firm in which a partner is a Trustee:</b>				
Capitalized to investment properties	72	478	150	963
Included in general and administrative expense	434	650	925	720
	<b>506</b>	<b>1,128</b>	<b>1,075</b>	<b>1,683</b>

**21. Key management and Trustee compensation**

The following table presents the compensation relating to key management:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Salaries and other short-term employee benefits	900	764	1,752	1,529
Deferred unit plan	942	162	1,678	678
Equity incentive plan	2,366	—	3,751	—
Long term incentive plan	8	—	373	—
	<b>4,216</b>	<b>926</b>	<b>7,554</b>	<b>2,207</b>

The following table presents the compensation relating to Trustees:

	Three Months Ended June 30		Six Months Ended June 30	
	2021	2020	2021	2020
Trustee fees	158	203	302	467
Deferred unit plan	158	203	302	467
	<b>316</b>	<b>406</b>	<b>604</b>	<b>934</b>

**22. Segmented information**

As at June 30, 2021, the Trust has one reportable segment, which comprises the development, ownership, management and operation of investment properties located in Canada. In measuring performance, the Trust does not distinguish or group its operations on a geographical or any other basis and, accordingly, has a single reportable segment for disclosure purposes.

The Trust's major tenant is Walmart, accounting for 25.3% of the Trust's annualized rentals from investment properties for the six months ended June 30, 2021 (six months ended June 30, 2020 – 25.4%).

**23. Fair value adjustments**

The following table summarizes the fair value adjustments:

		Three Months Ended June 30		Six Months Ended June 30	
	Note	2021	2020	2021	2020
<b>Investment properties</b>					
Income properties	4	14,961	(139,141)	(7,917)	(203,299)
Properties under development	4	(4,107)	(58,223)	12	(57,447)
<b>Fair value adjustment on revaluation of investment properties</b>		<b>10,854</b>	<b>(197,364)</b>	<b>(7,905)</b>	<b>(260,746)</b>
<b>Financial instruments</b>					
Total return swap receivable	8	557	—	1,070	—
Loans receivable		—	1,532	—	1,532
Units classified as liabilities	12(a)	(5,293)	(4,348)	(13,212)	21,592
Earnout options	12(b)	—	12	—	52
Deferred unit plan	12(c)	(4,046)	(2,038)	(9,472)	10,071
Long term incentive plan	12(d)	96	—	(30)	—
Equity incentive plan	12(e)	(1,136)	—	(1,136)	—
Interest rate swap agreements	12	(4,300)	—	(2,410)	—
<b>Fair value adjustment on financial instruments</b>		<b>(14,122)</b>	<b>(4,842)</b>	<b>(25,190)</b>	<b>33,247</b>
<b>Total fair value adjustments</b>		<b>(3,268)</b>	<b>(202,206)</b>	<b>(33,095)</b>	<b>(227,499)</b>

**24. Risk management***Interest Rate Risk*

The Trust analyzes its interest rate exposure on a regular basis. From time to time, the Trust may enter into interest rate swaps as part of its strategy for managing certain interest rate risks. The Trust recognizes any change in fair value associated with interest rate swap agreements in the unaudited interim condensed consolidated statements of income and comprehensive income.

The sensitivity analysis in the table below reflects the fair value gain (loss) on interest rate swap agreements from possible changes in interest rates.

Change in interest rate of:	+1.00%	-1.00%
Fair value gain (loss) on interest rate swap agreements	23,290	(24,859)

The Trust's exposure to interest rate risk is monitored by management on a regular basis (see also Note 10, "Debt").

**25. Commitments and contingencies**

The Trust has certain obligations and commitments pursuant to development management agreements to complete the purchase of Earnouts totalling approximately 163,000 square feet (December 31, 2020 – 154,000 square feet) of development space from Penguin and others, based on a pre-negotiated formula, as more fully described in Note 4, "Investment properties". As at June 30, 2021, the carrying value of these obligations and commitments included in properties under development was \$59,033 (December 31, 2020 – \$61,811). The timing of completion of the purchase of the Earnouts, and the final prices, cannot be readily determined because they are a function of future tenant leasing.

The Trust has also entered into various other development construction contracts totalling \$12,440 (December 31, 2020 – \$23,103) and commitments relating to equity accounted investments that total \$290,819 (December 31, 2020 – \$157,769), of which the Trust's share is \$117,453 (December 31, 2020 – \$51,113) – see Note 6, "Equity accounted investments", that will be incurred in future periods.

The Trust entered into agreements with Penguin in which the Trust will lend funds in the form of mortgages receivable, as disclosed in Note 5(a). The maximum amount that may be provided under the agreements totals \$309,297 (December 31, 2020 – \$312,778) (see also Note 5, "Mortgages, loans and notes receivable"), of which \$143,398 has been provided as at June 30, 2021 (December 31, 2020 – \$144,205).

As at June 30, 2021, letters of credit totalling \$31,275 (December 31, 2020 – \$29,189) – including letters of credit drawn down under the revolving operating facility described in Note 10(c) – have been issued on behalf of the Trust by financial institutions as security for debt and for maintenance and development obligations to municipal authorities.

The Trust carries insurance and indemnifies its Trustees and officers against any and all claims or losses reasonably incurred in the performance of their services to the Trust to the extent permitted by law.

The Trust, in the normal course of operations, is subject to a variety of legal and other claims. Management and the Trust's legal counsel evaluate all claims on their apparent merits and accrue management's best estimate of the likely cost to satisfy such claims. Management believes the outcome of current legal and other claims filed against the Trust, after considering insurance coverage, will not have a significant impact on the Trust's unaudited interim condensed consolidated financial statements.

**26. Subsequent events**

The Trust entered into a \$150,000 revolving senior unsecured term facility bearing interest at a variable interest rate based on either bank prime rate plus 20 basis points or the banker's acceptance rate plus 120 basis points, which matures on February 2, 2024.



# CORPORATE INFORMATION

## TRUSTEES

Mitchell Goldhar<sup>2</sup>  
Executive Chairman of the Board  
SmartCentres Real Estate Investment Trust,  
Owner  
The Penguin Group of Companies

Janet Bannister<sup>1</sup>  
Managing Partner  
Real Ventures

Peter Forde  
President & CEO  
SmartCentres Real Estate Investment Trust

Garry Foster<sup>1, 2</sup>  
Chief Executive Officer  
Cortleigh Capital Inc.

Gregory Howard<sup>2, 3</sup>  
Partner  
Davies Ward Phillips & Vineberg LLP

Sylvie Lachance<sup>1</sup>  
Managing Director  
Tribal Partners Canada Inc.

Jamie McVicar<sup>1, 3</sup>  
Trustee

Sharm Powell<sup>2</sup>  
Trustee

Michael Young<sup>2, 3</sup>  
Principal  
Quadrant Capital Partners Inc.

<sup>1</sup> Audit Committee

<sup>2</sup> Investment Committee

<sup>3</sup> Corporate Governance and Compensation Committee

## EXECUTIVE OFFICERS

Mitchell Goldhar  
Executive Chairman of the Board

Peter Forde  
President & CEO

Peter Sweeney  
Chief Financial Officer

Mauro Pambianchi  
Chief Development Officer

Rudy Gobin  
Executive Vice President  
Portfolio Management & Investments

Paula Bustard  
Executive Vice President of Development

Allan Scully  
Executive Vice President of Development

## BANKERS

BMO Capital Markets  
Canaccord Genuity Corp.  
CIBC World Markets  
Desjardins Securities Inc.  
HSBC Bank Canada  
Mizuho Bank, Ltd.  
National Bank of Canada  
RBC Capital Markets  
Scotia Capital  
TD Bank Financial Group

## AUDITORS

PricewaterhouseCoopers LLP  
Toronto, Ontario

## LEGAL COUNSEL

Osler Hoskin & Harcourt LLP  
Toronto, Ontario

Davies Ward Phillips & Vineberg LLP  
Toronto, Ontario

## REGISTRAR & TRANSFER AGENT

Computershare Trust Company of Canada  
Toronto, Ontario

## INVESTOR RELATIONS

Peter Sweeney  
Chief Financial Officer  
Tel: 905 326 6400 x7865  
Fax: 905 326 0783  
TSX: SRU.UN

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LIVINGSENIORSSTORAGEOFF  
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